**Toronto Real Estate Board** 

Stratus Data Systems, Inc.

# **Using Stratus MLS**

v 3.38

Copyright 2015 Stratus Data Systems, Inc. All rights reserved.

The software described in this document is furnished under contractual agreement with the Toronto Real Estate Board for use by approved members.

Information in this document is subject to change without notice. No part of this publication may be reproduced, stored in a retrieval system, or transmitted in any form or any means electronic or mechanical, including photocopying and recording for any purpose other than the members' personal use, without the written permission of Stratus Data Systems, Inc.

Stratus MLS v3.38 June 2, 2015

Stratus Data Systems, Inc. 25 Moseman Avenue Katonah, NY 10536 914-517-1804

# **Contents**

Getting Started	1
Startup and Shutdown	2
News	5
Menus and Navigation	6
Links	9
Settings	10
About Site Actions	13
Print	14
Download	17
New Window	19
Get Help	20
Info Centre	25
About Info Centre	26
News	27
Today's Listings	28
Add and Edit Listings	29
About Add/Edit Listing	30
Add Listing Overview	31
Add Listing Procedures	34
Listing Detail Edit Form	35
Edit a Listing	38
Clone a Listing	41
Manage Photos	42
Edit Photos	45
Manage Attachments	47

Manage Map Location	49
About Status and Price Changes	50
Performing Status Changes	52
Performing Price Changes	53
Search Listings	55
About Listing Searches	56
Ways to Search Listings	59
Search Across Classes	61
Search Archived Listings	62
Dynamic Criteria Panel	63
Enter Search Criteria	67
About Search Criteria	68
Work With Criteria	69
Results List	73
About Search Results	74
Work With Results	75
Detail View	81
About Detail View	82
Work with Detail View	83
Mapped Listings	87
About Mapping Listings	88
Work with Mapped Listings	89
Map Searches	97
About Map Searches	98
Start a Map Search	100
Run Map Searches for Listings	102
New Searches	109
Start a New Search or Change Search Type	110

Save	and Share Searches.	113
	Saved and Shared Searches	114
Pre-I	Defined Searches	117
	Run Pre-Defined Searches	118
MLS	Number Searches	119
	Run an MLS Number Search.	120
My I	ists1	121
	Favourite Listings	122
	Listing Cart	123
	My Listings	124
	Recent Searches	125
	Recently Viewed	126
Photo	o & Slideshows	127
	View Photos	128
	Manage Photos	130
	Edit Photos	133
	View Slide Shows.	135
Drivi	ng Directions	137
	Get Driving Directions	138
Cont	acts	141
	About Contacts	142
	Add and Edit Groups and Contacts	143
	Search Contacts	146
	Work With the Contacts List	149
	Work With the Contacts View	151
	Print and Download Personal Contacts and Rosters	153
Prosp	pect Match	157
	About Prospect Match	158
	Work with Prospect Match	160

CMA	16	5
4	About CMAs	6
]	Data Entry at CMA Sections	8
,	Work with CMAs	0
Calend	lar	5
4	About Calendar	6
,	Working with Month View18	7
,	Working with Day View18	8
4	Add, Edit, And Delete Calendar Events	0
]	Entering Daily Events	2
]	Entering Periodic Events	4
]	Entering Duration Events	6
]	Event Maintenance View	8
Financ	ial	1
4	About Financial Calculators	2
]	Mortgage Amortization	3
]	Mortgage Pre-Qualification	6
]	Mortgage Qualification21	0
Send I	istings by Email	3
,	Send Listings	4
]	Formatting Email	6
Notice	Pages21	9
4	About Notice Pages	0
,	Work with Notice Pages	1
Histor	y22	3
4	About History	4
,	Work with History22	5

MLS Sold Statistics	227
About Sold Statistics	228
Working with MLS Sold Statistics	229
Custom Column Sets	231
About Customize Columns	232
Customize a Column Set	233
Index	237

# **Getting Started**

# **Startup and Shutdown**

You are assigned a Username (your member number), Pin, and Password that authorizes you to log in to Stratus MLS.

## **Start Your Session**

If you make an error when entering your Username, Pin, and Password, the system prompts you to retry.

Only one user can log in with his or her log in codes. If a user is logged in to a Stratus MLS session and a second user logs in with the same codes, a pop-up message displays for the new user:

Another user is currently signed in with the same codes. That user has been terminated to allow you to access the system.

## **Email Verification**

TREB stores a single email address for all your TREB email communications, including listing emails you manually send using Stratus MLS and Collaborate.

After you log in to Stratus MLS with your user name and password, before displaying the Home page, the system displays an Email Verification dialog box. Select an existing email address or, if you want to change the single, stored email address for all your TREB email communications, type a new one and select it. Click Validate to begin email address validation.

Every 120 days, following email validation, the system displays a legal statement for your acceptance. Scroll to read the statement in full. Accept the statement, by selecting the checkbox, to designate the specified email address as your single email address, authorize TREB to update the stored email address on file for you, and warrant that your Contacts consent to receiving email from your specified address. Click Save to complete verification.

-N	lote		
IN	JULE		

To edit your stored email address, use the Link: Manage My Profile, in the main menu.

# **End Your Session**

To properly end your session, rather than using your browser's Close button, log out by clicking Log Out on the site action bar.

When you log out, the system saves your last-used column set, criteria form, and Details form. In your next session, these will be used by default, and can be changed as needed. Settings changes are also saved and used by default; for example, the page size setting at results lists.

If you have more than one window open when you log out, and if your browser permits, the system logs out of your entire session and closes all open windows.

# **System Timeout**

The system displays a five-minute warning when your session has been inactive for twenty-five minutes. The system automatically logs you out if you take no action while it counts down to zero seconds.

#### How . . .

#### To Log In

- 1. Enter Username, Pin, and Password.
- 2. If prompted, select **New Stratus MLS**.
- 3. Click Log In.
- 4. At the **Email Verification** dialog box, select your single, stored email address (see Email Verification, above), then click **Validate**.

### To Log Out

• At any page that displays the site action toolbar, click **Log Out**.

#### To Remain Logged In at System Timeout Warning

• Click **Renew** while the timeout warning dialog box displays.

#### To Close Your Session at System Timeout Warning

• Click **Log Out** while the timeout warning dialog box displays.

# To Change Your Password

- If prompted at Log In, change your password to prevent another person's unauthorized access with your codes.
- You may also change your password at Settings, anytime you want. See "Settings" on page 10.

# News

News items display at Info Centre each day. The Top Story opens, and other news items display in headline format. To display an article, click its headline.

News items may be general or board-specific. The news appropriate for your own board displays by default, but you can display news items for other boards as well.

#### Note:

• At log in, before InfoCentre opens, urgent articles may automatically display. To close the article after reading, click Close.

#### How . . .

### To See News for Other Boards

- 1. At the far right side of the News heading, choose a board from the dropdown list.
- 2. To specify headlines-only or news summaries, proceed as above.

# **Menus and Navigation**

You can display the main menu as a vertical panel positioned to the left of the Stratus MLS main window, or as a horizontal bar along the top of the main window.

In addition to Main Menu commands the system offers an action bar customized for each particular page, a site toolbar displayed at all pages, navigation buttons, and a breadcrumb path.

#### How . . .

# To View the Main Menu Two Ways

You can choose left-side or top navigation as desired. Regardless of the menu view you choose, the same commands display.

The Left-Side Panel, which displays along the left side of the system window, may be best for wide screen monitors.

The Top Tab Menu, which displays along the top of the system window, may be best for square monitors.

# To Use the Left-Side Panel

- 1. Click the down arrow at the left side of the top menu.
- 2. The **left panel** opens.
- 3. Click the desired submenu command under the main headings.

#### To Use the Top Menu

- 1. Click the **up arrow** at the top of the **left panel**.
- 2. The **top menu** opens.
- 3. Mouse over the desired main menu tab.
- 4. Move the mouse to—and then click—the desired submenu command.

# To navigate the system

Using the Browser Back button, click to go back one page.



Using the Main and submenu commands, click a main menu command then one of the submenu commands that display below it.



Using the Breadcrumb path, click any segment to open the associated feature.



Using the Action toolbar, click an action appropriate for the displayed page.



Using navigation buttons when provided, click arrows to move through pages.



#### To Fill the Entire Screen with the Browser Window

• Click your browser's maximize-window button. This button is available if the browser window is not already maximized.

Browser menus and toolbars continue to display and take up some room at the top of the window. To fill the entire screen with Stratus MLS, see below.

#### To Fill the Entire Screen with the Stratus MLS Window

By expanding the browser window so that it fills your entire screen, you maximize the viewing space and minimize the need to scroll.

- 1. Press F11 to expand the system window (or follow instruction for your computer and browser.
- 2. To return to normal browser display, press F11 again.

#### Note:

• Browser menus and toolbars disappear when the system window takes up the whole screen.

# Links

At the main menu, use the Links submenu to locate resources and to look up particular Board documents and web pages via keyword.

# Selecting a Links Option

Click any Links submenu item to open the corresponding document or site in a new window.

# Searching By Keyword

Enter a search keyword or words, as you would in a Google search, and then click Go to display TREB's document matches in a new window.

# **Settings**

Choose Settings on the main menu to customize your Stratus MLS experience. You can manage a Profile, Market Areas for "Today's Listings" on page 28, the Appearance of the Stratus MLS window, your Password; and default text for "Send Listings" on page 214.

#### Note:

When you make a change at any Settings tab, the page's Save button becomes available; clicking it saves changes at *all* Settings tabs. If text at any unsaved Settings tab is invalid, an alert displays when you save. When all Settings have been properly saved, a confirmation displays.

## To Manage Your Profile

- 1. At the main menu, click **Settings**.
- 2. Click the **Profile** tab.
- 3. If you share listings with another salesperson whose name should appear next to your own in the headers and footers of listing detail printouts, select a name from the **2nd Salesperson**dropdown list. To remove the name, click **Remove**.
- 4. Click Save.

#### To Manage "My Links" at Info Centre

For convenient access while working in Stratus MLS, the system allows you to set four personal links at Info Centre. Enter the URL (or IP address) and a display name for each of four web sites to display at the "My Links" section in "About Info Centre" on page 26"About Info Centre" on page 26.

- 1. At the main menu, click **Settings**.
- 2. Click the **My Links** tab.
- 3. At the Link 1 URL field, type the first website url in the following format: http://www.domain.com or type http:// followed by an IP address.

- 4. At the Link 1 **Web Site Display Name** field, type the name of the website as you want it to appear at My Lists in Info Centre.
- 5. Repeat steps 3-4 for up to four links.
- 6. Click Save.

#### To Manage Your Market Areas

- 1. At the main menu, click **Settings**.
- 2. Click the Market Areas tab.
- 3. At Market Area 1, enter a name for the market area.
- 4. At **Class(es)**, select one or more classes.
- 5. At **For Sale/Lease**, select one or both options.
- 6. Select a geographic location: Greater Toronto Area (GTA), Ontario, or at least one Area with optional Municipality and Community. Click again at any option to clear its selection. CTRL+Click to select more than one option from each dropdown list.
- 7. To define more market areas, scroll down. Repeat steps 2 through 6 as needed for each.
- 8. At Calendar, to cause Open Houses to display as Calendar events, select Show Open Houses in your Market Areas on your Calendar.
- 9. Click Save.

### To Manage the Appearance of Stratus MLS Screens

- 1. At the main menu, click **Settings**.
- 2. Click the Appearance tab.
- 3. At **Theme**, choose a theme from the dropdown list to change the window's color scheme.
- 4. At **Column Set for listing search results lists**, choose a column set from the dropdown list.
- 5. At **Display room dimensions in**, select "Metres" or "Feet" as you want dimensions to be displayed by default. (Note: If you change the option at View, it has no impact on your default unit of measure.)
- 6. At **Show Thumbnail Photos at Search Results Lists**, select the checkbox if you want thumbnails to display for each property at List pages; deselect the checkbox to remove thumbnails from List.
- 7. Click Save.
- 8. Click **OK** at "Your settings have been saved."

### To Manage Your Stratus MLS Password

Password requirements display on the Password tab. It may take up to two minutes for the system to change your password after you save Settings. Allow up to forty-eight hours for ancillary websites to accept your new password.

- 1. At the main menu, click **Settings**.
- 2. Click the **Password** tab.
- 3. At **Current Password**, enter your current password.
- 4. At **New Password**, enter a new password that conforms to requirements.
- 5. At **Confirm New Password**, type the new password again; it must match the password entered at step 4.
- 6. Click Save.

# To Manage "Send Listings" Text

Enter text for your own personal default Subject, Body, and Signature text. These are used when you send listings from search results. If you leave these fields blank at Settings, the MLS default text is used.

- 1. At the main menu, click **Settings**.
- 2. Click the **Send Listings** tab.
- 3. At **Default Email Subject**, clear text as necessary and enter a subject for your Send Listings email.
- 4. At **Default Email Body and Signature**, clear text as necessary and enter a message, closing, and signature line for your Send Listings email. Format the message as needed. See "Formatting Email" on page 216.
- 5. Click Save.

# **About Site Actions**

The system's site action bar, at the top of the Stratus MLS window, provides actions that can be applied at most pages. Depending on the page, additional actions display.

- Click Help? for information about all of the current page's features and actions.
- Click **Print** to print the current page.
- Click **Send** to email a link to particular listings; for example, the contents of the listing cart, or selected listings at any results list.
- Click **New Window** to open multiple system windows for multi-tasking.
- Click **Log Out** to end your session.
- Click **List** to view search results in a list.
- Click **Map** to view search results on the map, or start a map search.
- Click **Details** to view a display details page in your selection of detail forms.
- Click Results to view search results.

# **Print**

At List, Details, Map and other pages, the system offers the site action Print, which opens the Print Options Dialog. Before printing takes place, the system prepares pages to print in PDF format.

To print at a dialog box (for example, Photos, Statistics, Driving Directions, Contacts) click the Print tool in the upper right corner, next to the dialog box's Close icon.

#### How . . .

#### To Print at List

- 1. Display results at **List** or another page that lists search results.
- 2. Optionally change the default column set.
- 3. Select properties you want to print.
- 4. Click **Print** on the site action bar.
- 5. At the Print Options dialog box, select List Rows or Detail Views.
- 6. For **List Rows**, use the dropdown lists to choose what you want to print, and a column set . For **Detail Views**, use the dropdown lists to choose what you want to print.
- 7. To preview the page(s) as they will print, click **Print Preview**. The preview opens in a new window, which you must close before printing.
- 8. Listings may print immediately, or a browser dialog box may display. Choose landscape mode when printing a list.

#### **To Print at Details**

- 1. Display selected results at Details.
- 2. Optionally change the default **Form**.
- 3. Use navigation arrows to change your selections, if needed.
- 4. Click **Print** on the Site action bar.
- 5. At the Print Options dialog box, select List Rows or Detail Views.
- 6. For **Detail Views**, use the dropdown lists to choose what you want to print, and a detail form. For **List Rows**, use the dropdown lists to choose what you want to print.

- 7. To preview the page(s) as they will print, click **Print Preview**. The preview opens in a new window, which you must close before printing.
- 8. To print the pages, click the site action **Print**.
- 9. Listings may print immediately, or a browser dialog box may display. Choose landscape mode when printing a list, and at the photos viewer.

### To Print Driving Directions

- 1. Display driving directions at List, Details, or Map. See "Driving Directions Dialog."
- 2. At the **Driving Directions dialog**, click the **Print** tool in the upper right corner, next to the dialog box's Close icon.
- 3. At the **Print Options** dialog box, select or clear one or more options:

*Map*: Print the mapped route with optional round trip, reference # markers, intermediate destinations, and the distance at each destination.

*Directions*: Print turn-by-turn directions in text with distance notations and reference numbers.

**Detail Views**: Print the detail views in the format you select from the Detail Form dropdown list.

- 4. To print the pages, click the **Print** button.
- 5. Directions may print immediately, or a browser dialog box may display.

#### **To Print Contact Records**

- 1. Select one or more contacts at the contacts List or View page.
- 2. Click Print.
- 3. At the Print dialog box, to print rows, select **List Rows**; or to print each record, select **Detail Views**.
- 4. At For, to print the displayed record (if any), select The Current Contact; to print all records in List, select All X Contacts; or to print currently selected records, select X Selected Contacts.
- 5. At **Column Set**, applicable only to List Rows, select the desired column set format.
- 6. At **Form**, applicable only to Detail Views, select the desired form.
- 7. Click **Print**. Contact records may print immediately, or a browser dialog box may display.

### To Print Member or Brokerage Roster Records at Contacts

- To print in List Row format: Select one or more roster records at the Contacts List page (see "Work With the Contacts List" on page 149), then click **Print**. Rows may print immediately, or a browser dialog box may display. Choose landscape mode when printing list rows. Note: You can also print list rows at the View page.
- To print in Detail View format: Display the desired roster record at the Contacts View page. (See "Work With the Contacts View".) Click Print. The record may print immediately, or a browser dialog box may display.

#### **To Print Contact Labels**

- 1. Select one or more contacts at the contacts List or View page.
- 2. Click Print.
- 3. At the Print dialog box, select **Detail Views**.
- 4. At **For**, to print labels for the displayed record (if any), select **The Current Contact**; to print labels for all records in List, select **All** *X* **Contacts**; or to print labels for currently selected records, select *X* **Selected Contacts**.
- 5. At Form, select the Avery label you want.
- 6. Click **Print Preview**; confirm that the labels appear as you want them.
- 7. Click **Print**. Labels may print immediately, or a browser dialog box may display.

# **Download**

Use the Download site action in order to store items on your PC for use outside Stratus MLS. You can download contacts and cma's. The system downloads files in .pdf format.

#### **To Download Personal Contacts**

- 1. Select one or more personal contacts at the contacts List or View page.
- 2. Click **Download**.
- 3. At the Download dialog box, to download rows, select **List Rows**; or to download contact records, select **Detail Views**.
- 4. At **For**, to download the displayed personal contact (if any), select **The Current Contact**; to download all contacts, select **All** *X* **Contacts**; or to download currently selected contacts, select *X* **Selected Contacts**.
- 5. At **Column Set**, applicable only to List Rows, select the desired column set format: "Outlook or Windows Live Mail" or "All Downloadable Fields".
- 6. At **Include column names as first row**, applicable only to List Rows, select the checkbox if you want to include headings. Note: You cannot clear this checkbox when downloading personal contacts for Outlook or Windows Live Mail, which require headings.
- 7. At **Form**, applicable only to Detail Views, select the desired form.
- 8. Click Download.
- 9. At the Ready prompt, click **Download** again, then complete information in your browser's dialog box as needed.

#### To Download Personal Contact Labels

- 1. Select one or more personal contacts at the contacts List or View page.
- 2. Click Download.
- 3. At the Download dialog box, select **Detail Views**.
- 4. At **For**, to download a label for the displayed record (if any), select **The Current Contact**; to download labels for all contacts in List, select **All** *X* **Contacts**; or to download labels for currently selected contacts, select *X* **Selected Contacts**.
- 5. At **Form**, select the desired Avery form.
- 6. Click Download.

7. At the Ready prompt, click **Download** again, then complete information in your browser's dialog box as needed.

### To Download CMA's

- 1. Click **Download** on the action bar, after selecting a CMA at the list or at the open CMA.
- 2. At the Download Ready dialog box, choose what you would like to download (current section or entire CMA).
- 3. Click **Download**.

# **New Window**

Use the New Window site action in order to open one or more new system windows. This allows you to perform more than one system activity without losing your place when, for example, you are interrupted by a phone call and taken off task.

To open a new system window, click **New Window** on the site action bar. You can perform any action in the new window, and may open as many new windows as you want.

Depending on your browser, the new window will open either as another tab, or as another instance of the browser.

While you are active in any system window, your session remains active and will not time out. If all windows have been inactive for twenty-five minutes, the standard timeout warning displays, and the session ends in all windows unless renewed.

If you log out at any open system window, you may be presented with the option to log out of your session and close all windows, or leave all remaining windows open. If you use a browser that doesn't allow you to browse more than one window at a time, click the browser's Close button to close each one.

# **Get Help**

If you have questions as you use the system, Help is a click away. Help is organized so you can search topics for any key word, read it like a book, select a topic by index, or go to page-specific information by clicking ? from the site action bar.

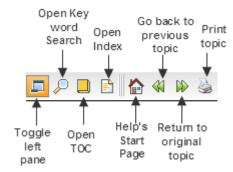
How . . .

### To Open Help

At the site action bar, click **Help** to open the Stratus MLS help system.

### To Use Help's Toolbar

Choose a help tool for the following actions:



### To Get Help For the Current Page

- Click **Help** at the top right corner of the open page to see the related topic in the Help window.
- Use your browser's **Close** button to close the Help window.

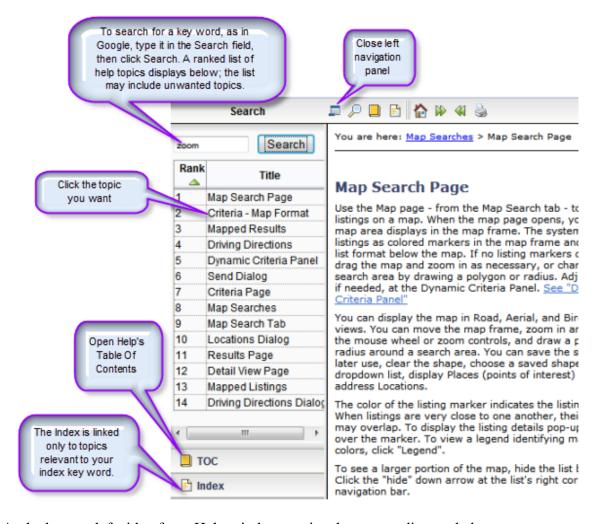
# To Show Help's Left Navigation Panel & Breadcrumb Navigation

When the left navigation panel is closed, the help topic displays in the entire help window.



# To Open or Close the Left Navigation Panel

When the left navigation panel is open, the help topic displays in the help window's right panel.



At the bottom left side of any Help window, notice three accordion-style buttons:

- **TOC**: Click this button to open the Table of Contents. Each subject heading is identified by a book icon. Double-click on a book to reveal the pages (topics). Click the page for Help on that topic. Help topics display in the right panel. Click again on the book to retract the pages.
- Index: Click this button to open the Index. This is an alphabetical list of Help topics that match index key words. When you enter a keyword in the text box at the top of the index panel, the system highlights matching words or phrases. Click on a word or phrase to view the Help topic. If more than one topic is assigned the same key word, click the appropriate topic from the displayed list. View the Help topic in the right panel.

• **Search**: Click this button to use the full text search. Type a keyword or words into the text box. Click the Search button. The system finds topics containing your search text, and ranks them by relevance. Click a topic to display in the right panel.

### To Print a Help Topic

- 1. Display the desired topic.
- 2. Click the **print tool** in Help's toolbar.
- 3. At the Print dialog box, click Print.

#### To Use Links in Help Topics

Help topics offer links just as web pages do.

- Inline links let you jump to another topic or to a place within the same topic. Links show as underlined text in blue or purple. Click on the link to display the linked text.
- **See Also links** are located at the end of many Help topics. Click to open the desired topic in a new topic window.
- Top of Page links, below each procedure, let you jump to the top of the Help topic.

#### To View the Previously Displayed Topic

- 1. To show the previously displayed topic, click the **Back** tool **4**.
- 2. To return to the original topic, click the **Forward** tool  $\triangleright$ .

#### To Get Help in PDF Format

PDF versions of Help are available for printing or viewing as a book or in individual chapters. You must have Adobe Acrobat Reader installed on your computer in order to view and/or download a PDF file.

- 1. At the bottom of any topic, click **Get Documentation in PDF Format**.
- 2. Click the **chapter** (book) you want to open or download.
- 3. Once open, you can view, print, and save the file.

# **Info Centre**

# **About Info Centre**

Info Centre is your Stratus MLS dashboard, where you can see current news, today's listings, alerts, and informative links to web sites and media.

## **News**

In the left column, News headlines or summaries display each day. News for your board displays by default, and you can access news for other boards as well. (See "News" on page 5.)

# **Today's Listings**

In the middle column, Today's Listings display the current listing activity in your market areas. (See "Today's Listings" on page 28).

#### **Alerts**

Under Today's Listings, linked Alerts display when the system finds listings for prospect searches, expiring prospects, and expiring CMAs. Member surveys and other board and MLS alerts may also appear. To manage or open more information about an alert, click its link.

#### Resources

In the right column, resources relevant to the membership display. Quick links to targeted Stratus MLS functions, such as Member Roster and Brokerage Roster, are also provided.

A keyword search tool, available at the bottom of Resources, works like a Google search and allows quick document lookup. Enter a keyword and then click Go.

# **My Links**

Under Resources, links display for up to four websites you have selected at Settings.

# News

News items display at Info Centre each day. The Top Story opens, and other news items display in headline format. To display an article, click its headline.

News items may be general or board-specific. The news appropriate for your own board displays by default, but you can display news items for other boards as well.

#### Note:

• At log in, before InfoCentre opens, urgent articles may automatically display. To close the article after reading, click Close.

### How . . .

# To See News for Other Boards

- 1. At the far right side of the News heading, choose a board from the dropdown list.
- 2. To specify headlines-only or news summaries, proceed as above.

# **Today's Listings**

Stratus MLS highlights today's listing activity in up to four market areas. You specify the property classes and location at "Settings" on page 10, and Stratus MLS displays links to new and updated listings for that day (or your chosen number of days) at Info Centre and the New Search page. To see the list of properties in a market area and category, click the desired count.

### To View Today's Listings

- 1. Click **Info Center** at the Main Menu.
- 2. At **Today's Listings**, to see new listings for a particular market area click a market area's **new** link; to see changed listings click the **update** link.
- 3. If a results list displays more than one match, double click a listing to see it at Details.
- 4. To return to results click **List**.

# **Add and Edit Listings**

# **About Add/Edit Listing**

Use Add/Edit to add and maintain listings of all classes.

### **Add Listing**

Use the Add Listing tab to begin adding a listing. As you add information at the listing detail edit form, the system auto-saves the listing as a draft. If you can't complete the draft in one session, plan to do so quickly; check MLS restrictions on the number of days that drafts remain available. Once you complete all required information and either upload or order a photo, the system assigns an ML# and stores the listing in the MLS listing database.

### **Edit Listing**

If the listing is complete and no longer in draft form, use the Edit Listing tab to make changes at the listing detail edit form. Edit Listing allows you to change most listing details, change the status or price, upload and manage photos and attachments, change the map location, and change a listing's virtual tour.

#### **Drafts**

Use the Drafts tab to add to or complete a listing you began in an earlier session.

Note: The system purges drafts you have not completed after a period of time determined by the MLS; it is a good idea to check the Original Date at the Drafts tab to insure you don't lose your work.

### **Clone Listing**

Use the Clone Listing tab to create a draft based on the details of an existing listing.

# **Add Listing Overview**

Use Add Listing to enter listings in the MLS listing database. See "Listing Detail Edit Form". for more information.

The system provides field-level assistance and validation based on your MLS rules, auto spell checking, auto correction, and quick field location. You can pick up where you left off without losing your work.

Add and manage photos and attachments without leaving listing entry. Upload photos singly or in bulk, drag to order them the way you want, and enhance or crop them.

#### **Drafts**

Because it is not always practical to enter listing data in a single session, the system creates a draft for each new listing. You can add information to the draft over a number of sessions, but be sure to do so quickly; check with the MLS regarding the number of days drafts remain available.

As you enter information, the system auto-saves your draft once every minute; the system also saves the draft when you leave Add/Edit. You may prefer to click the Save Draft action to be sure the draft is saved. To return to the draft, click the Draft tab, where a list of your drafts displays.

Once you complete all listing information, click Submit to add the listing.

#### **Notes:**

- The draft is a temporary document, purged according to a schedule set by the MLS; it is a good idea to check the Original Date at the Drafts tab to insure you don't lose your work.
- The draft is available only to the user who creates it. If you create the listing draft on behalf of another salesperson, you alone can update it.

### **Data Entry**

#### Tab

Moves to next field.

#### F11

Enlarges the Stratus MLS window by removing the browser toolbar.

#### Reset Action

Restores all fields to the last-loaded defaults.

#### Help for Data Fields

Click any field label for a dialog box that shows an explanation of the field and information about the type of value you should enter. Click off the dialog box to close pop-up help.

#### **Required Fields**

The system indicates required fields with a blue asterisk (\*). If you submit a listing before completing all required fields, the system displays an alert for the first required field that is empty, flagging the field label in red. Enter the information, then resubmit the listing until the system accepts it.

A complete list of all required fields that are empty, along with incorrect values displays, displays in red at the bottom of the form. Click any alert to go directly to the field that needs correction.

#### **Data Entry Errors**

The system helps prevent incorrect entry in certain fields. For example, at price fields you cannot enter a non-numeric character. The system rejects dollar signs, commas, and periods and deletes these characters as you enter them.

At other fields, the system flags errors when you press Tab or click away from a field. For example, an alert displays when you move to another field after entering an expiry date earlier than the listing entry date. The system flags the field label in red and requires that you change the data before you submit the listing.

#### Dates

You can enter dates in the following formats:

**Date Format:** 6/30/2007; 6/3/11; June 30, 2011; 6/30; 6-30.

**Today Format:** T (today's date); T+1 (tomorrow's date); T-1 (yesterday's date); T+90 (three months from today). Type T or t; the system accepts both upper and lower case.

#### Responsive Data Fields

The system sometimes customizes input fields depending on your entry at an earlier field.

#### **Dependent Data Fields**

Some fields are dependent on your entry at another field. For example, when you select a Municipality, the system allows only valid Communities for that Municipality.

#### **Clear Entries**

To clear your entries, click the Reset action.

#### **Navigate Fields**

Press the Tab key to move from field to field, or click the mouse at the desired field.

You can scroll through the form or click the tabs at the top of the form to jump to a particular section of the Listing Detail Edit Form.

#### **Photos and Attachments**

Add and manage photos and attachments in the "Listing Detail Edit Form" on page 35. The Upload action is available at both sections.

# **Add Listing Procedures**

Use Add Listing to enter listings in the Multiple Listing Service.

See "Add Listing Overview" on page 31 for an overview about working with drafts, and data entry.

#### To Add a Listing

- 1. Select **Add Listing** from the Listings sub-menu.
- 2. Select a Class.
- 3. Select For Sale or For Lease and click Continue.
- 4. At the listing detail edit form, press the Tab key to move from field to field. Required fields are marked with a blue asterisk (\*).
- 5. Enter or choose information at each section. You can scroll the length of the form or jump to a particular section by clicking its tab at the top of the form.
- 6. At the **Photo** and **Attachment** sections, click **Upload** to browse for and upload files.
- 7. When the draft is accurate and complete, click **Submit** to see the newly-assigned **MLS#** and additional options at the **Add/Edit Complete** dialog box.
- 8. At the **Please confirm the map location for this listing** dialog box, click **Okay** to Submit the listing or **Cancel** to close the dialog and change or set the map location.
- 9. If prompted for a photo, you may choose to upload one or more photos, or order them. See "Manage Photos" on page 130 for instructions to upload, edit, and move photos.

#### Note:

• If the listing is incomplete and you plan to add information later, optionally click **Save Draft**. Click **Close** at the confirmation prompt.

# **Listing Detail Edit Form**

Use the listing detail edit form to enter or edit listing information. The listing's Class determines the fields and section tabs displayed.

In this article...

#### **About Drafts**

The system creates a Draft when you open a new listing detail edit form, and saves it automatically while you work and when you navigate away from Add/Edit. You can return to the Draft in a later work session.

### **Navigating the Form**

Press the Tab key to move from field to field, or click the mouse at any field.

To move to a different section you can use the scroll bar, click the section tab along the top of the form to jump, or press the Page Up and Page Down keys.

## **Entering Information**

Fields on the Edit Listing Details Form match the order of input fields in the Listing Contract. Enter a value for each field name on the screen. For example, for list price, the value might be 550000.

#### **Required Fields**

Fields you *must* enter are marked with a blue asterisk (\*).

#### **Responsive Fields**

Responsive data fields display based on your entry at another field.

#### **Dependent Fields**

Dependent fields have dropdown lists with options determined by the data you entered at other fields. For example, if you select a value at Municipality the system provides only those communities valid for that municipality.

#### **Blocked Data Entry**

The system prevents some inappropriate data entry. For example, you cannot type alphabetic characters in a price text box.

#### **Date Formats**

You may use any of the following date formats in a date field:

```
1/31/2012 or 1/12
1-31-2012 or 1-31-12
1/31 or 1-31 (the system assumes the current year)
T or t (today)
T+1 (tomorrow)
T-1 (yesterday)
T+/-n (today plus or minus n days)
```

#### Field Help Links

Fields on Add/Edit data entry forms provide links to data-entry help. Click on a field label to open instructions.

#### Spell Check at Comments

Comments text boxes provide spell checking and auto correction.

## **Locating a Field**

To locate a particular field on the form, click the Find action. The Find a Field dialog box opens. Enter all or part of the field label then click Find. When the dialog box closes the listing detail edit form displays at the located field.

To locate the next occurrence of the text, if desired, click the Find action again. At the dialog box, click Find once again.

### **Previewing the Draft**

To preview the listing as you work, click the Preview action. Draft information displays in the Broker-Full detail form. If you have uploaded one or more photos or attachments, these also display. To print the preview, click the Print icon.

### **Submitting for Validation**

When you submit a complete and valid draft, the system assigns an MLS# to the new listing. If required fields \* remain empty, or you have neglected to correct a field flagged in red, the form does not pass validation. A validation summary displays for the Draft. The system flags each erroneous field in red; click the red label for a help pop-up message. Until you correct these fields and re-submit, the system cannot store the listing in the MLS database.

When you successfully submit a valid listing, the Add/Edit Complete dialog box displays with further options. If the listing is new, a newly assigned MLS# displays.

### **Resetting the Form**

To return the listing detail edit form to the state it was in when you opened a Draft or began to add or edit a listing, click the Reset action. The system prompts you to confirm the reset, because all changes made during your current session will be undone.

### **Leaving the Draft**

The system automatically saves a new listing's Draft periodically while you work. Although it is not necessary, you may use the Save Draft action if you need to leave the work session and want to ensure that your draft is saved.

When you navigate away from Add/Edit, the browser requires a short period of time to finish saving the form before loading the new page. A confirmation prompt displays to confirm your intention to leave Add/Edit. The time it takes for you to enter your confirmation is sufficient for the system to automatically save the Draft.

# **Edit a Listing**

Choose the Edit Listing tab from the Add/Edit page to make changes in listing details, status and price, photos and attachments, and delete the listing. The system tracks all edit changes in History.

#### How...

#### To Start Any Listing Edit

- 1. At the Add/Edit menu, click Edit Listing.
- 2. At the **Edit Listing** tab, type the **MLS#** and click **Open**. Review the summary details to confirm this is the correct listing to edit.
- 3. Choose an option from the list of edit types, then click **Continue**.

#### To Edit Listing Details

- 1. At the **Edit Listing** tab, type the **MLS#** and click **Open**. Review summary details to confirm this is the correct listing to edit.
- 2. Choose **Edit Listing Details** from the list of edit types, then click **Continue**.
- 3. At the listing detail edit form, navigate to the section you want and make desired changes. See "Listing Detail Edit Form" on page 35.
- 4. Click Submit.
- 5. At the Add/Edit Complete dialog box, choose another option or click Exit.

#### To Change Status

- 1. At the **Edit Listing** tab, type the **MLS#** and click **Open**. Review the summary details to confirm this is the correct listing to edit.
- 2. Choose **Status/Price Change** from the list of edit types, then click **Continue**.
- 3. Click the **Status Change** tab.
- 4. At the **New Status** dropdown list, choose a new status. The system displays fields appropriate to the new status.
- 5. Enter a value at all required fields and any other field you want. (Press the **Tab** key to move from field to field.)

- 6. Click Submit.
- 7. At the Add/Edit Complete dialog box, choose another option or click Exit.

#### **To Change Price**

- 1. At the **Edit Listing** tab, type the **MLS#** and click **Open**. Review the summary details to confirm this is the correct listing to edit.
- 2. Choose **Status/Price Change** from the list of edit types, then click **Continue**.
- 3. Click the **Price Change** tab.
- 4. At the **New List Price** field, type the new price.
- 5. Click **Submit**.
- 6. At the Add/Edit Complete dialog box, choose another option or click Exit.

#### To Edit Open House Info

- 1. At the **Edit Listing** tab, type the **MLS#** and click **Open**. Review the summary details to confirm this is the correct listing to edit.
- 2. Choose **Edit Open House Info** from the list of edit types, then click **Continue**.
- 3. At the **Open House Notes** page, type date, time, and miscellaneous notes.
- 4. Click Submit.
- 5. At the Add/Edit Complete dialog box, choose another option or click Exit.

#### **To Order Virtual Tours**

- 1. At the **Edit Listing** tab, type the **MLS#** and click **Open**. Review the summary details to confirm this is the correct listing to edit.
- 2. Choose **Virtual Tours** from the list of edit types, then click **Continue**.
- 3. At the Virtual Tour dialog box, select a tour type.
- 4. Complete the order form as required.

#### **To Manage Photos**

- 1. At the **Edit Listing** tab, type the **MLS#** and click **Open**. Review the summary details to confirm this is the correct listing to edit.
- 2. Choose Manage Photos from the list of edit types, then click Continue.
- 3. At the **Photos** section of the listing detail edit form, use the action bar to upload, edit, or delete photos as needed. See "Manage Photos" on page 130.
- 4. Click Submit.
- 5. At the Add/Edit Complete dialog box, choose another option or click Exit.

#### **To Manage Attachments**

- 1. At the **Edit Listing** tab, type the **MLS#** and click **Open**. Review the summary details to confirm this is the correct listing to edit.
- 2. Choose Manage Attachments from the list of edit types, then click Continue.
- 3. At the **Attachments** section of the listing detail edit form, use the action bar to preview, upload or delete attachments as needed. See "Manage Attachments" on page 47.
- 4. Click Submit.
- 5. At the Add/Edit Complete dialog box, choose another option or click Exit.

#### To Change Map Location

- 1. At the **Edit Listing** tab, type the **MLS#** and click **Open**. Review the summary details to confirm this is the correct listing to edit.
- 2. Choose Map Location from the list of edit types, then click Continue.
- 3. At the **Map** section of the listing detail edit form, Ctrl+Click at the desired location.
- 4. Click Submit.
- 5. At the Add/Edit Complete dialog box, choose another option or click Exit.

# **Clone a Listing**

Use the Clone Listing tab to copy information from an existing listing. Any previously listed property can be cloned, whether available or unavailable.

The system copies property characteristics from the existing listing to the new listing's draft. Carefully review all copied fields, changing information when appropriate. The system does not copy listing-specific fields likelist price, dates, and sales person.

#### To Clone a Listing

- 1. At the **Clone Listing** tab, enter the **MLS#** of the listing you want to clone, then click **Open**.
- 2. At the detail summary, confirm this is the listing you want to clone, then click **Continue**.
- 3. The system creates a new draft with some information filled from the cloned listing. At the displayed listing detail edit form, review entries in all sections and make changes as needed.
- 4. Enter missing information at required fields.
- 5. If the draft is incomplete and you plan to add information to it later, click **Save Draft**. At the confirmation prompt, click **Close**.
- 6. When the draft is accurate and complete, click **Submit**. The system assigns an **MLS#**.

# **Manage Photos**

While editing a listing at the listing detail edit form, or after choosing Manage Photos at the Edit menu, you can upload your own photos or pull in available photos at Photo Library. With the photo work space displayed, you can preview the listing with photos, add photo descriptions, and move or delete photos. You can also edit and format a selected photo.

When displayed in the listing and photo gallery, each photo is placed in a rectangular space in 4:3 aspect ratio (1/3 wider than tall). While photos of any shape can be displayed within that space, your photos will look best if you ensure they are the same shape as the space. You may optionally use the Crop tool in the Photo Editor to fit them to the standard rectangle. See "Edit Photos" on page 133.

#### Notes:

- No photos are visible until at least one is added.
- Once you add photos to the work area, a thumbnail photo displays for each, and the Edit action is available.
- Photos that don't match the standard shape display with an asterisk \*, an alert prompting you to review them.

#### How...

#### **To Manage Photos**

- 1. At the **Edit Listing** tab, type the **MLS#** and click **Open**. Review the summary details to confirm this is the correct listing to edit; OR
  - At Add/Edit Complete, choose Manage Photos from the list of edit types when submitting or editing a listing.
- At the Photos work space, use the action bar to Upload a photo or choose from Photo Library; and/or Edit, Delete, Preview, or change the order of selected photos as needed.
- 3. Click Submit.
- 4. At the Add/Edit Complete dialog box, choose another option, or click Exit.

#### **To Upload Photos**

- 1. At the **Photos** work space, click **Upload** on the action bar.
- 2. At the **Upload Photos** dialog box, browse for a photo, type a description, then click **Upload**.

#### **To Mail In Photos**

If you would like to mail your photos in, send the photos and a self-addressed envelope to:

Toronto Real Estate Board

Photo Department

1400 Don Mills Road

Toronto, Ontario M3B3W1

#### To Get Photos from the Photo Library

- 1. At the Photos work space, click **Photo Library** on the action bar.
- 2. At the iLookAbout page, if the address does not display at the far left panel, enter a valid address in the **Search Single Property** textbox. Note: If the wrong property displays, click **X** to delete the address, then enter the correct address in the text box.
- 3. Click to submit the search.
- 4. Select a photo in the far right panel, **Single Best Photo Viewer**, then click (Save To Stratus). The system copies the selected library photo to the Stratus MLS listing draft.
- 5. Repeat steps 1-3 as needed to get additional photos.

#### To Preview the Listing with Photos

- 1. At the **Photos** work space, click **Preview** on the action bar. The listing (or draft) displays in detail view. Photos display in the top left corner, and can be navigated using forward and back arrows.
- 2. Click **Close** to close the Preview window.

#### To Add or Change a Description After Uploading

- 1. At the **Photos** work space, click the text box under the photo thumbnail.
- 2. Type a description.

#### To Move a Photo

- 1. At the **Photos** work space, select the desired photo.
- 2. While pressing the mouse button, drag the photo to the desired location, midway between two others.
- 3. Wait for space to open, then release the mouse button to drop the photo at the new location.
- 4. Drag and drop additional photos as needed.

#### To Delete a Photo

- 1. At the **Photos** work space, select the desired photo.
- 2. Click **Delete** on the action bar.
- 3. At the confirmation prompt, confirm the deletion.

#### To Edit a Photo

- 1. At the **Photos** work space, select the desired photo.
- 2. Click **Edit** on the action bar.
- 3. Optionally enhance the photo. See "Edit Photos" on page 133.
- 4. Click **Save** when changes are complete.

# **Edit Photos**

Use the Edit Photo dialog box—available from the Edit action at the Photos tab during listing Add/Edit—to enhance a listing's photos. You can make a photo darker or brighter; change its contrast; or rotate, re-size, crop, or delete it.

Use navigation arrows to move between photos, and the delete button to delete the photo.

#### Note:

• While maximizing resolution, the system automatically reduces the *file size* of each of your uploaded photos to a maximum set by your MLS. However, the system does *not* crop or change your photo's aspect ratio. Instead, the system allows you to upload a photo cropped to a non-standard shape, which you may prefer, for example, when displaying a small detail. You can, if desired, quickly crop photos of non-standard shape to better fit the space allowed: 1/3 wider than their height. (See "To Crop a Photo," below.)

How...

#### **To Change Brightness**

To darken the overall photo, click the Darken action at Edit Photo. To continue darkening, repeat the action as needed.

To lighten the overall photo, click the Lighten action at Edit Photo. To continue lightening, repeat the action as needed.

#### To Change Contrast

To decrease the contrast between the photo's light and dark colours, click the - Contrast action. To continue decreasing contrast, repeat the action as needed.

To increase the contrast between the photo's light and dark colours, click the + Contrast action. To continue increasing contrast, repeat the action as needed.

#### To Rotate a Photo

To rotate a photo counterclockwise 90°, click the - Rotate action. To continue rotating in the same direction, repeat the action as needed.

To rotate a photo clockwise 90°, click the + Rotate action. To continue rotating in the same direction, repeat the action as needed.

#### To Crop a Photo

When you upload a listing photo, the system retains its original aspect ratio. However, your photos will be shown in spaces that are rectangular — 1/3 wider than tall. While photos of any shape can be displayed within that space, you can maximize their appearance by ensuring they are the same shape as the space. You may optionally use the Crop tool to fit them to the standard rectangle, with an aspect ratio of 4:3.

If the system determines that a photo's aspect ratio differs significantly from the standard 4:3, an asterisk displays on the photo thumbnail. To crop a photo to standard dimensions, use the Crop action on the Photo Edit dialog box.

The Crop action applies to the photo currently displayed in the Edit Photo dialog box. The action toggles on and off. To enable cropping, click the Crop action. To exit cropping, click Crop again, or click Cancel.

When you enable cropping, the system grays out any portion of the photo that must be removed in order to match standard dimensions. Drag a corner handle in either direction. While you drag, the system constrains the photo to the correct aspect ratio. To complete the crop, click the Apply button. The system removes the grayed out portion and displays the cropped version of the photo.

Review the cropped photo. To permanently save the change and close the Edit Photo dialog box, click Save.

#### To Navigate Through Photos

To view more photos and move between them, use the Previous and Next actions that display as green arrows.

#### To Delete a Photo

To delete the photo currently displayed in the Photo Edit dialog box, use the Delete action.

# **Manage Attachments**

While editing a listing at the listing detail edit form, or after choosing Manage Attachments at the Edit menu, you can upload attachments and preview, describe, and delete them. The system provides a dropdown list of available attachment types.

- Once you upload attachments to the work space, a pdf thumbnail displays for each. Click to open the attachment.
- The system automatically saves changes at the attachment work area.
- To select an attachment before deleting, click its checkbox.

#### Note:

• Maximum file size may be restricted by the MLS.

#### How...

#### **To Manage Attachments**

- 1. At the **Edit Listing** tab, type the **MLS#** and click **Open**. Review summary details to confirm this is the correct listing to edit.
- 2. Choose Manage Attachments from the list of edit types, then click Continue.
- At the Attachments work space, use attachment actions available on the action bar, including preview, upload, and delete; you can also change the order of attachments as needed.
- 4. Click Submit.
- 5. At the Add/Edit Complete dialog box, choose another option or click Exit.

#### **To Upload Attachments**

- 1. At the Attachments work space, click Upload.
- 2. At the Upload Attachments dialog box, browse for a file to attach, choose a description from the dropdown list, then click **Upload**.
- 3. Click Submit.
- 4. At the Add/Edit Complete dialog box, choose another option or click Exit.

#### To Preview a Listing's Attachments

- 1. At the **Attachments** work space, click **Preview**. The listing (or draft) displays at the Details page.
- 2. Double click an attachment to view it in Adobe Reader, then close the Reader window.
- 3. Click **Close** to close the **Preview** window.

#### To Add or Change an Attachment Type

- 1. At the **Attachments** work space, click the text box under the attachment thumbnail.
- 2. Choose a type from the dropdown list.

#### **To Delete Attachments**

- 1. At the **Attachments** work space, click the desired attachment's checkbox to select it.
- 2. Click **Delete**.
- 3. At the confirmation prompt, confirm the deletion.

# **Manage Map Location**

While editing a listing at the listing detail edit form, or after choosing Map Location at the Edit menu, you can add or change latitude and longitude values for a listed property. To change the map location of the property, hold the control key and click the desired location on the map below.

Zoom in or out as needed using the zoom controls on the map. You can also double-click the map to simultaneously zoom in and center the map on the clicked point. Click and drag to move the map. See "Work with Mapped Listings" on page 89.

You can set Map Location at Add Listing or Edit Listing. The procedure below is for Edit Listing.

#### To Edit the Listing's Map Location

- 1. At the **Edit Listing** tab, type the **MLS#** and click **Open**. Review summary details to confirm this is the correct listing to edit.
- 2. Choose Map Location from the list of edit types, then click Continue.
- 3. At the Map work space, Ctrl+Click at the desired location.
- 4. Click Submit.
- 5. At the Add/Edit Complete dialog box, choose another option or click Exit.

# **About Status and Price Changes**

At Edit Listing, the edit type Status/Price Change allows you to update a listing's contract status and price. Once you click Confirm at Edit Listing, the screen shows two tabs: See "Performing Status Changes" on page 52 "Performing Status Changes" on page 52 and "Performing Status Changes" on page 52.

Both types of changes are tracked in History. The listing displays its contract status at the Last Status Change (LSC) field.

- You can change the contract status of your own brokerages' listings with Status Change: DFT, SC, LC, SLD, LSD, SUS.
- You can change the list price of your own brokerages' listings with Price Change: PC.

Other changes to LSC are made by the system. When you submit a new listing, the system automatically sets LSC to NEW. When the listing's expiration date is reached without an extension, the system sets LSC to EXP (Expired).

To start a status or price change, choose Status/Price Change from the Edit Type list.

#### Note:

• The system allows you to make only those status changes appropriate for the listing's Class and LSC.

#### Use the Status Change Option to Change:

DFT - Deal Fell Through

SC - Sold Conditional

LC - Leased Conditional

SLD - Sold

LSD - Leased

SUS - Suspended

### **Use Price Change to Change:**

PC - Price Change

### **Use Edit Listing Details to Change:**

EXT - Extended (by changing the expiry date)

Modify Property Characteristics, remarks, and so forth

### **Automatic System Changes:**

NEW - Listing with no contract changes

EXP - Expired

# **Performing Status Changes**

You can change the contract status of your brokerage's listings with Status Change. The system tracks status changes in History, and displays each listing's contract status at the Last Status Change (LSC) field.

Status changes depend on rules set by the MLS, and are affected by Class and LSC. See"About Status and Price Changes" on page 50"About Status and Price Changes" on page 50.

### To Perform a Status Change

- 1. At the Add/Edit menu click Edit Listing.
- 2. At the **Edit Listing** tab, type the **MLS#** then click **Open**. Review summary details to confirm this is the correct listing to edit.
- 3. At the Edit Type list, choose Status/Price Change, then click Continue.
- 4. At the Status/Price Change page click the Status Change tab.
- 5. The page shows the listing's Current Status. At **New Status**, select a status from the dropdown list.
- 6. Enter information at all required fields.
- 7. Click Submit.

# **Performing Price Changes**

You can change the price of your brokerage's listings with Price Change. The system tracks price changes in History. See "About Status and Price Changes" on page 50.

#### To Perform a Price Change

- 1. At the Add/Edit menu click Edit Listing.
- 2. At the **Edit Listing** tab, type the **MLS#** and click **Open**. Review summary details to confirm this is the correct listing to edit.
- 3. At the Edit Type list, choose Status/Price Change then click Continue.
- 4. At the Status/Price Change page click the Price Change tab.
- 5. The page shows the listing's current price. At **New Price**, enter a new price.
- 6. Click Submit.

# **Search Listings**

# **About Listing Searches**

Search finds listings of any status, in any class, by any search criteria you choose. You can search across classes and find available and/or unavailable listings.

The system offers a number of ways to search; allows you to save and share search criteria; and collect, map, and work with results.

As needed, enter or select criteria for any field displayed. You can add more fields to the search form from the Other Fields dropdown list.

**Tip:** No need to use Search to quickly find an MLS#. Enter a particular MLS# at any page (at the top right corner). Type a complete MLS# to see it at List. Type part of a number to choose from a pick list.

#### **General Notes on Searches**

To help avoid performance problems over the Internet, the system limits the number of listings displayed in Search Results. Although a search may produce more than it can show, for all searches except Map Search and New search with a shape, listings are limited to a number determined by the MLS.

Use sufficient criteria to insure that your search finds fewer than the maximum number of listings. Before you submit the search, check the counter at the Criteria page to see the number of listings the search will find.

You can stop a search by clicking the browser's Stop button.

### **Choose a Search Type**

New Searches Search forms present a set of commonly-searched fields. Available search forms for a single class include Quick Search and Flex Search forms; search forms for more than one class are limited to Flex Search.

**Pre-defined Searches** Provides search forms for the most common, requiring minimal data entry.

**Saved Searches** Provides a selection of your own saved searches, as well as those shared by others in your brokerage. When selected, the saved search opens, showing all saved criteria.

Map Searches Allows you to locate listings on a map, optionally starting with a saved shape or location. Listings show as coloured markers in the geographic location that you either define in criteria or draw on the map, and in a list below the map.

MLS# Searches Allows you to search for particular listings by number. (Note: To search by MLS# on the fly, use the search box in the header at every Stratus MLS page.)

#### **Searches and Search Results**

Listing searches have two basic components: search criteria and search results.

- Search criteria may be entered in search fields or located dynamically on a map. Save and share a search as desired.
- Search results may be viewed in three different modes: Search Results list (List), Detail View (Details), and Map.

#### Search Criteria

Using one of the five search types, designate your location by entering field criteria at the search form, or draw a shape or location on the map page. Complete criteria entry. The number of search fields entered affects the number of listings found; you can view a dynamic count before submitting your search.

#### Search Results and Actions

Once your search finds matches, you may display and explore the matching listings at List, Details, or Map pages.

Standard actions for all three pages include List, Details, Map, Photos, Slide Shows, Virtual Tours, Attachments, Statistics, and Directions. Actions also allow you to narrow the list, revise criteria, add listings to a cart, add to Favourites, print, send e-mail, and get help.

#### Search Results (List)

If you enter criteria in search fields, results display at the Search Results (List) page. You can sort, print, and download the list, or a narrowed version of the list, and change the list's columns. From list mode you can switch to Detailsor Map mode, and choose any of the actions listed above.

#### **Detail View (Details)**

The Detail View (Details) page displays detail forms for listings that you selected at List or Map pages. Detail forms can be in one-per-page format or multiple-per-page format. From the Detailspage you can switch to List or Map, and choose any of the actions mentioned above.

#### Map (Map)

If you search for listings with a map search, results display as markers and as a list below the map. The Map page shows listing markers, points of interest, pop-up details, and allows dynamic changes to criteria. From the Map page you can switch to List or Details, and choose any of the actions mentioned above.

### **Rules for Search Types**

	**
Item	Description
New Search	Choose one or more values at Class, Availability, For Sale or For Lease. When searching Unavailables, you may include archived listings.
Map Search	Choose one or more values at Class, Availability, For Sale or For Lease. You cannot search archived listings at Map.
Saved Search	Choose a Saved Search from the list. If the search you choose has pre-set values for Class, Availability, For Sale / For Lease, Archives, they cannot be changed. If the search does not have pre-set values, select one or more of each.
	When the saved search includes Unavailables, and is not a Map search, you may also include archived listings (when enabled). In this case, you can specify only one municipality in your search criteria (the system eliminates others).
Pre- Defined Search	Choose a Pre-defined Search from the list. If the search you choose has a pre-set value for Class, Availability, For Sale or For Lease, they cannot be changed. If the search does not have pre-set values, select one or more of each. When the pre-defined search is for Unavailables, you can include archived listings (when enabled).
MLS# Search	In the text box, enter one or more MLS#s, each separated by a comma, space, or line.

# **Ways to Search Listings**

A number of ways to find listings are available. Some are easier for newcomers, while others demand more familiarity with the system's listing fields.

To choose a search type, click one of the tabs provided at the New Search page.

**Tip:** No need to use Search to quickly find an MLS#. Enter a particular MLS# at any page (at the top right corner). Type a complete MLS# to see it at List. Type part of a number to choose from a pick list.

#### **New Search**

At New Search you have two distinctly different ways to perform a search, through selection of search forms: Quick Search and Flex Search. Select the one you want from the Search Form dropdown list.

#### **Quick Search**

The Quick Search form is suitable for commonly-searched fields for each listing class. Enter (or select) criteria for any search field displayed, and add more fields as needed.

#### Flex Search

The Flex Search form offers a customized search for users familiar with the names of the search fields. After designating a search location, create your own search form by adding any field from a single, alphabetized dropdown list. The system displays your search criteria as you build it.

#### Note:

• Your latest choice of search form becomes the default for future searches, but you can change search forms at any time.

#### **Pre-Defined Search**

Pre-defined searches require minimal data entry, offering a shortcut to the most common searches.

#### **Saved Search**

Saved searches include those you have created and saved yourself, as well as those shared by your brokerage. By choosing a saved search you can immediately view search results, or make modifications in criteria before you submit.

### **Prospect Search**

Prospect searches allow you to create a new prospect profile and enter her criteria, run a search for a saved prospect, manage a prospect's profile and criteria, extend an expiring prospect match, and Delete a prospect.

### **Map Search**

Interactive Map searches offer points of interest, drawn boundaries, and zoom levels to locate properties. Listings display as markers, with mouse-over pop-up detail. A dynamic criteria panel allows quick changes in price, address, and other criteria. In road, aerial, and birds-eye views, mapped results automatically update as you zoom or pan to a precise location.

#### MLS# Search

MLS# searches are a quick way to retrieve listings when you know the desired MLS numbers. (Note: To search by MLS# on the fly, use the search box in the header at every Stratus MLS page.)

# **Search Across Classes**

Search fields are customized for each class. Differences may be in the *kind* of search control (for example, dropdown list, text box, and so forth); the difference may also be listed in the options at a particular field.

The system combines the search fields for selected classes in a meaningful way. Some fields require special attention:

- When options in a dropdown list vary between classes (as do, for example, Style options), the system combines options from all the chosen classes into a single list.
   In such cases, either avoid choosing an option for the particular field, or choose an option that applies to all selected classes.
- When a field offers dropdown options for one class and a text box for another class, the system offers the search field in the form of a text box. Choose Starts/w from the drop-down list and enter the first few characters of the value.

# **Search Archived Listings**

Listings that are off the market for a long period of time are archived. The time period is specified by the MLS. With the exception of Map searches, archived listings can be included in searches for Unavailable listings.

If you choose to include archived listings in a search, you can specify only one municipality in your criteria.

When a saved search includes archived listings, and its criteria is pre-set with more than one municipality, the system eliminates all but one in your search criteria.

Check with the MLS for the schedule that the system uses for archiving listings of each status.

#### **To Search Archived Listings**

If your search allows, select the **Include Archived Listings** checkbox along with other basic criteria, then proceed with your search as usual.

# **Dynamic Criteria Panel**

The dynamic criteria panel (DCP) lets you add and revise criteria while viewing search results at Map or List, and is a quick and powerful alternative to the Revise Criteria button. You can show or hide the dynamic criteria panel as needed. When opened, the panel is positioned at the right side of a Map or List.

Use the criteria panel to add, remove, or revise criteria. Use the Other Fields dropdown list to add fields to the panel. The system updates search results after each change you make; if you prefer not to see property markers on the maps, select the Hide checkbox in the dynamic criteria panel.

Once opened, the dynamic criteria panel remains open until you close it.

The panel automatically opens when you run a map search—or any other search that includes a drawn shape—and the panel's "Map Search" checkbox is automatically selected. Although the panel is automatically closed at List, you can open the panel if needed. When opened at List, the "Map Search" checkbox is unselected.

#### Note:

• When viewing Favourites or Listing Cart while at List or Map, the dynamic criteria panel is *not* available.

#### How . . .

#### Use the Map Search Checkbox

At the top of the dynamic criteria panel, a checkbox labeled "Map Search" controls whether or not a map offers a full map search that updates automatically as you change the map, shape, or criteria; or a fixed set of mapped results. By selecting and clearing the Map Search checkbox you can switch between a searchable map and one that, even when zoomed or dragged, does not change the current set of mapped listings.

When you select Map Search, you enable a full map search. The system removes the following fields from the criteria panel: Area, Municipality, Community, and MLS#. To define or change a location you must drag, zoom, or draw a map shape.

All changes trigger an automatic re-run of the search. Updated results are immediately reflected in the map frame and in the results list below.

When you clear Map Search, the set of mapped results remains fixed. The system restores Area, Municipality, Community, and MLS# fields in the criteria panel. If, however, you attempt to draw shapes, the system prompts you to enable Map Search.

Whether the dynamic criteria panel is open or closed, the current state of the Map Search checkbox remains the same. If the Map Search checkbox is selected before you close the criteria panel, it remains selected when you close the panel.

#### **Notes:**

- When you start a *Map Search* at the Search Type page, search results display at Map. The dynamic criteria panel automatically opens with Map Search selected, so a full map search is enabled.
- When you start a *New Search* at the Search Type page and define the location by field (Area, Municipality, Community, MLS#), results display at List. The dynamic criteria panel automatically closes with the Map Search checkbox cleared. Without leaving List, you can open the dynamic criteria panel and change criteria to update the results list. To see those changes at Map, click Map at the action bar. In this case, at Map, the dynamic criteria panel is closed by default, and the Map Search checkbox remains cleared.
  - o To enable a full map search at Map, open the dynamic criteria panel and select Map Search.
  - o To work instead with a fixed set of mapped properties at Map (without enabling a full map search) leave the Map Search checkbox deselected.
- When you start a *New Search* at the Search Type page and define the location by shape (polygon or radius), results display at Map. The dynamic criteria panel automatically opens with Map Search selected, enabling a full map search.

#### **To Hide Map Markers**

At the top of the dynamic criteria panel, a checkbox labeled "Hide Listings" controls whether or not listing markers display on the Map along with search results below. When selected, Hide Listings prevents markers and results from showing, even when the Map Search checkbox is selected at the criteria panel.

#### Note:

Hide Listings does *not* prevent searches from being run with every change to the map or criteria when the Map Search checkbox is selected; Hide Listings merely suppresses the display of markers and results.

- 1. View the map with markers displayed.
- 2. Click **Hide Listings** at the dynamic criteria panel. The markers and results are hidden from view.
- 3. Clear the Hide Listings checkbox to show the listings.

#### To Open and Close the Dynamic Criteria Panel

To open the **dynamic criteria panel**, if it is not already open, click the **down arrow** at the top right side of List's control bar. (Find the arrow next to the Revise Criteria button.)

To close the dynamic criteria panel, click the up arrow to the right of the panel's title.

#### To Conserve Display Space for the Map and Dynamic Criteria Panel

If the display on your screen is too crowded to simultaneously display the left-side menu, map, and dynamic criteria panel, the system automatically closes the left menu and opens the top menu to allow room for the map and dynamic criteria panel.

To close the **dynamic criteria panel**, click the **up arrow** to the right of the panel's title.

To re-open the left menu, click the **down arrow** at the left side of the horizontal menu bar.

#### To Preview Search Results at the Dynamic Criteria Panel

Just as you can preview criteria at the Criteria page, you can preview criteria at the dynamic criteria panel. The panel has its own small action bar.

To preview search results, click **Preview** on the action bar. Preview shows a summary of the search criteria in the form of search statements. If the criteria is valid, you can see how each search statement reduces the count of results the search will find.

#### To Save the Updated Search

Just as you can save a search at the Criteria page, you can save a search at the dynamic criteria panel. The panel has its own small action bar.

To save a search, click **Save** on the action bar, enter a name, and click **Save**.

To save changes to a previously-saved search, click **Save** on the action bar. Then save the changed search with a new name: Click **Save** As, enter a name, and click **Save**.

#### To Save a New Prospect Search

You can save a prospect search at the dynamic criteria panel. The panel has its own small action bar.

To save a prospect search, click Prospect on the action bar. At the Create Prospect dialog box, fill in the fields and click **Save Prospect**.

The new Prospect is now available from the Search Type page, and is visible at Contacts.

#### To Clear Criteria in the Dynamic Criteria Panel

Just as you can clear Criteria at the Criteria page, you can clear criteria at the dynamic criteria panel. The panel has its own small action bar.

To clear criteria, click Clear on the action bar.

# **Enter Search Criteria**

## **About Search Criteria**

Use the Criteria page—from a search tab or the Revise Criteria button at search results—to choose characteristics for the listings you want to find.

First choose a Search Form from the dropdown list. For example, at a New search for residential freehold available listings, the Search Form options are Quick Search and Flex Search. At each desired field, enter a full or partial value or choose one or more values from a dropdown list. To add more fields, choose them at the Other Fields dropdown list. After *submitting* your criteria, the results list (List) page shows results that match your criteria. If there is only one match, the system opens the listing at Details.

### **Selecting the Location - Mandatory**

All listing searches except MLS# Search require that you select a location before you submit criteria.

- To choose a location by field: select areas, municipalities, communities from the dropdown lists on the Criteria page. When you select the location by field, search results display at the Results List (List) page.
- To choose a location by drawing a mapSee "Work With Criteria" on page 69. When you draw the location by shape, search results display at the Map page.

## **Work With Criteria**

When performing New Search, Saved Searches, and Pre-Defined Searches, you must choose characteristics for the listings you want to find. Enter or select search criteria at the Criteria page, where a search form displays.

When you have clicked Continue after beginning your search and entering basic criteria, a suitable search form displays. You can change the search form, except in the case of cross-class searches.

The field types included on a search form vary. They include:

- Multi-Select and Dropdown Lists where you select one or more options (for example, Municipality), or exclude options with the Not checkbox.
- Min/Max fields where you type a range of values (for example, List Price *from* 500000 *to* 600000).
- Text fields where you enter all or part of the search text you want (for example, Street Name), or exclude options with the Not checkbox.
- Multi-Select Checkboxes (for example, Features).

#### **Not Criteria**

"Not" checkboxes are available in drop-down lists and text boxes. The checkbox doesn't display if a field is numeric, currency, identifier (such as MLS#) or date/timestamp (such as expiry date).

When you select the Not checkbox, the search criteria you select is *excluded* from the search results. For example, if the selection at Style is "Contemporary" and the Not checkbox is selected, the search finds listings for all Styles *except* Multi-level.

How . . .

#### To Choose a Search Form

1. At the Search Form dropdown list, choose the form you want:

*Quick Search*: To search by the characteristics relevant to your basic criteria choices, use the Quick Search form. Enter or select values at any field; add more fields as needed from the Other Fields dropdown list.

*Flex Search*: To customize a form, use the Flex Search form. In order to build a search, choose more fields from the Other Fields dropdown list.

*Pre-Defined*: Available for Pre-Defined searches. These search forms have a limited number of fields relevant to the chosen search.

2. Enter criteria.

#### To Define the Location by Field or Map Shape

For all searches except MLS# Search, you must define a location before you submit your criteria. You can define locations two ways: by selecting Area, Municipality, Community fields at the Criteria form; or by drawing a polygon or radius at Map.

You must choose *either* geographic fields at the criteria form *or* a map shape at Map. You cannot use both methods to define a location.

You can switch back and forth between the Criteria and Map actions, and submit the search at either page.

#### By Field, at the Criteria Form

Choose Areas, Municipalities, Communities from the dropdown lists. You must make a selection from these fields unless you plan to draw the location at the Criteria page's Map tab. When you choose a value from more than one geographic field (for example, two Municipalities and a Community), search results include properties in *all* the selected locations. This allows you to search properties in a particular community along with bordering municipalities.

#### By Shape, at Map

Start at the Criteria page, then click Map on the action bar. The map displayed is limited to drawing a shape, and optionally submit the search without returning to the Criteria form. You can move the map, zoom in and out, and draw a polygon or radius around the region you want. You can also save the shape for later use, clear the shape, choose a saved shape from the Used Saved Shape dropdown list, and choose from Places (points of interest) or address locations.

If you use Map to define and submit the location by drawing a shape, the system displays search results at the Map page instead of the search results list (List).

#### To Enter Criteria at Various Field Types

- Select an option at *dropdown lists* (for example, Street Name starts w/) then enter all or part of a *text value*. To enter more than one text value, click the **Or** button. To exclude options, click the **Not** checkbox.
- Select one or more options at *multi-select lists* (for example, Style) or exclude options with the **Not** checkbox. To choose more than one option, Ctrl+Click each one you want.
- Select one or more checkboxes at *multi-select checkboxes*.
- Type a range of values at *Min/Max fields* (for example, Washrooms from 2 to 3).

#### To Exclude Values with NOT

- 1. Click the **Not** checkbox at the desired field.
- 2. Select or enter the value(s) you want to exclude from results.

#### To Clear Criteria

• To clear field criteria, click **Clear** on the action bar.

#### Note:

• To clear a map shape, switch to Map, then click Clear on the action bar.

#### To Add More Fields to the Search Form

- 1. Click the **Other Fields** dropdown list at the bottom of the search form.
- 2. Select a field.
- 3. Choose or enter criteria as needed.

#### To Count Results On the Fly

• As you enter criteria, a counter on the action bar dynamically updates the number of results.

#### To Preview the Search

- 1. Enter desired search criteria.
- 2. Click **Preview** on the action bar.
- 3. At the criteria summary, review how each search statement reduces the number of results the search will find.
- 4. Click Close to return to the Search Criteria page.

#### To Save and Share the Search

- 1. Click **Save Search** on the action bar.
- 2. Enter a name, and click Save.

To save changes to a previously-saved search, click **Save Search** on the action bar, then click **Save As**, enter a name, and click **Save**.

To save a copy of another owner's search with changes, click **Save Search** on the action bar, then click **Save As** and name the search. Search assigns you ownership of the new copy.

#### To Submit the Search

- 1. At **Criteria** or **Map**, click **Submit** after entering field criteria or drawing a map shape.
- New, Saved, Pre-Defined, and MLS# Search Results display at the **List** page; they display at the **Map** page if you drew a shape at Map.
- Map search results display at the **Map** page.

# **Results List**

## **About Search Results**

Use the Results (List) page—after submitting search criteria—to view search results in a simple format called a column set. By default, results open in the column set appropriate for the Class, Availability, and type of search.

You can display all the results in a single scrollable list, or page through them. You can double click to open detail reports (Details) for all or selected results, view a count of the results, sort by one or more columns, choose or customize a column set, and add results to your listing cart.

Use the action bar to switch between List, Details, and Map. You can also view photos, slide shows, statistics-and-counts data, get driving directions, narrow or expand the list of results, flag favourites, print or send the detail views and add results to your listing cart.

To change your criteria and view immediate results, open the dynamic criteria panel and make your changes without leaving the Results page. (See "Dynamic Criteria Panel" on page 63.) Alternatively, click Revise Criteria, make your changes, and submit your search again.

#### Note:

• In order to avoid Internet performance problems, the MLS limits the number of search results at List.

## **Work With Results**

Use the Results (List) page—after submitting search criteria—to view search results in a simple format called a column set. By default, results open in the column set that is appropriate for the Class, Availability, and type of search. Column sets display rows of information about each selected column heading in the set.

#### How . . .

#### **Navigate Search Results**

27 Results - Page 1 of 1 The page counter shows the number of results and pages, including the current page's number.

The **navigation button**s allow you to navigate through each page. From left to right, the buttons represent First, Previous, Next, and Last.

The **Page Size dropdown** list allows you to set the number of rows on a page: 20, 50, 100, and All. To view all results on a single, scrolling page, choose All.

On Map pages, the **Close Map List button** lets you hide the results list under the map. This allows you to view a larger portion of the map. To increase or decrease the amount of space devoted to the map, drag the divider between the map and list up or down.

On Map pages, the **Open Map List button** restores the results list to the default height or to the height you previously set by dragging.

#### To Select Results

When you select a row, it is highlighted with colour and its checkbox is selected.

- To select one row to display at Details, double click on it. Alternatively, select the row's checkbox. Click again to clear the checkbox.
- To select multiple rows, select each desired checkbox or Ctrl+Click on each row you want.
- To select *all* results when Page Size is set to All, select the checkbox in the heading row.

• To select *all* the results when Page Size is set to 20, 50, or 100, select the checkbox in the first page's heading row. A message displays below the column headings. Click the message's underlined link (for example, select all 53) in order to choose all search results on all pages.

#### To Narrow and Expand the List

- 1. Select the rows you want to keep.
- 2. Click **Narrow** on the action bar. The narrowed list displays.
- 3. To further reduce results in a narrowed list, repeat steps 1-2.
- 4. To restore all results after narrowing once, click **Expand** on the action bar.
- 5. To return to the original list when you have narrowed more than once, click Expand repeatedly.

#### To Add Results to the Listing Cart

• At any row, click the **Listing Cart** icon to add the listing to the listing cart.

#### To Add Results to Favourites

• At any row, click the star to select the item as a favourite.

#### **To Display Detail Reports**

• To view all or selected results in detail format, click Details at the action bar.

#### To Map the Results

• To see selected results on the map, select the rows you want, then click **Map** at the action bar.

#### Note:

• You can narrow results before mapping them. See "About Mapping Listings" on page 88.

#### To View Photos

- 1. Select properties whose photos you want to see.
- 2. Click **Photos** at the action bar to open the photo viewer.

When displaying multiple properties at the photo viewer, the primary photos display. When displaying one property at the photo viewer, all photos for that property display.

- 3. Click a photo to enlarge it. To restore its original size, click again.
- 4. Click **Close** to close the photo viewer.

#### To View Slide Shows

- 1. Select properties whose slide shows you want to see.
- 2. Click **Slideshow** at the action bar to open the slide show viewer.

When displaying a slide show for multiple properties, the primary photo displays for each. When displaying a slide show for one property, all photos for that property display.

- 3. If desired, mouse over the current photo to show navigation arrows. Click right or left arrows to move to the desired photo or simply click the desired photo thumbnail.
- 4. Click **Close** to close the slide show.

#### Note:

• To see a slide show of the primary photo for multiple properties at Details, choose a form that displays several properties per page (for example, a thumbnail form).

#### **To View Statistics**

To display tables of statistical and count data for all or selected results, click **Statistics** on the action bar.

#### To Choose a Column Set

- 1. Select a column set from the **Columns** dropdown list. The dropdown list includes default sets, your own custom sets, and sets that others have shared with you.
- 2. Select a set from the list. The newly-selected set becomes your default, which you can change any time.

#### To Sort by a Column

- 1. Click on a column heading to sort results in ascending order. An upward arrow indicates ascending order.
- 2. Click again to reverse the order. A downward arrow indicates descending order.
- 3. To define a multi-level sort for the column set, if needed, click **Customize**. See "Customize a Column Set" on page 233.

#### To Sort by Multiple Columns

- 1. Click on a column heading for the broadest category, such as Community.
- 2. Ctrl+Click another column to sort by a second category, such as Type.
- 3. If desired, Ctrl+Click another column to sort by a third category, such as LSC.

#### **To Get Driving Directions**

- 1. Choose results in the order that you want to travel.
- 2. Click **Directions** on the action bar. The Driving Directions dialog box displays.
- 3. To move, edit, or remove selected addresses, select the corresponding checkbox then click a button for the appropriate action.
- 4. To add another address to the list, click **Add**.
- 5. To customize your route, select options for Avoid Traffic, Show Listings on Map, and Round Trip as needed.

#### To Edit a Listing

- 1. Select the listing you want to edit.
- 2. Click **Edit** on the action bar.
- 3. At the Edit dialog box, select the option you want then click **Continue**. See "Edit a Listing" on page 38.

#### To Change Criteria Instantly at the Dynamic Criteria Panel

- 1. To open the **dynamic criteria panel**, click the **white downward arrow** at the far right of the title bar.
- 2. Choose or type criteria at any field, or add a field at the **Other Fields** dropdown list.
- 3. To close the open panel, click the **white upward arrow** at the top of the panel.

### To Return to the Criteria Page

• Click **Revise Criteria** on the title bar.

# **Detail View**

## **About Detail View**

Use the Details action—from List or Map—to display the details for all or selected listings. A detail form can display in one-per-page format (for example Client Full, Flyer) or multiple-per-page format (for example Comparison, Consumer Thumbnail).

At Details you can choose a detail form, page through the listings, select favourites, and more.

To switch from Details to List or Map, use the action bar. At the action bar you can view photos and slide shows, get directions, and add to your listing cart. You can return to the Criteria page to revise your criteria and re-submit your search. You can access the listing's history, edit the listing, and more.

#### Note:

• If you choose the View action without first selecting results at List, Map, or Photos, the Detail View page displays the first of *all* the listings. Use the navigation buttons to page through the listings.

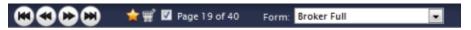
### **Work with Detail View**

At Details you can select a detail form, open available links, and more. You can return to the Criteria page to revise your criteria and re-submit your search.

To switch from Details to List or Map use the action bar. At the action bar you can also view photos and slide shows, and get directions.

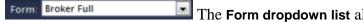
How . . .

#### To Navigate at Details



Page 1 of 70 The **page counter** shows the number of results currently available for Details, including the current result's number. A check in the checkbox indicates that the listing is selected. To deselect the viewed listing, clear the checkbox.

The **navigation buttons** allow you to page through the detail forms. From left to right, the buttons represent First, Previous, Next, and Last.



The Form dropdown list allows you to select a detail form.

#### To Select Properties at Details

- To select properties while viewing each in a one-per-page form, select the page control checkbox in the page counter. Click again to clear the checkbox and deselect the property.
- To select properties while viewing multiple-list forms, select the property's checkbox in the top right corner of each detail report.
- To view *all* listing detail reports, leave none selected. The system interprets the selection of none as all.

#### To Choose a Form at Details

- 1. At the Details page, open the **Form** dropdown list.
- 2. Click the desired form. The newly-selected form becomes your default until you choose a different form.

#### To Switch Units of Measure from Feet to Metres

- 1. At the **Details** page, open the **Units** dropdown list.
- 2. Click the desired unit of measurement. Note: The newly-selected unit of measure is applied for the current session, and does not affect your default settings defined at Settings/Appearance.

#### To Add to the Listing Cart

• At any **detail report**, regardless of selection, click the **Listing Cart** icon on the navigation bar to add the listing to the listing cart; or

Click the **Add** action on the action bar.

• To remove a listing from the cart, click the **Listing Cart** icon on the navigation bar again; or

Click the **Remove** action on the action bar.

#### To Edit a Listing

- 1. In one-per-page format, click **Edit** at the action bar. (In multiple-per-page format, select a listing then click **Edit**.)
- 2. At the Edit dialog box, select the desired edit option then click **Continue**. See "Edit a Listing" on page 38.

#### To Add to Favourites

- At any **detail report**, regardless of selection, click the **star** icon on the navigation bar to select the listing as a favourite.
- To remove a listing from Favourites, click its gold star. The removal of colour confirms the listing's removal from Favourites.

#### To View the Results List

• Click List at the action bar.

#### To Map the Listings

• Click **Map** at the action bar.

#### To View Photos

- To page through each photo displayed at the top left corner of a detail form, use the photo viewer's **previous** and **next** navigation buttons. Each photo displays one at a time. To display a photo's comment, if any, mouse over the photo.
- To display all the photos for a single property in the Photo dialog box, click any one of the photo viewer's photos, or click **Photos** on the action bar.
- If you switch to the **Photo** dialog box when viewing a single property in a one-perpage format, all of the property's photos display. If you switch when viewing multiple properties at Details, each property's primary photo displays. The **Photo** dialog box shows each property's primary photo with a checkbox.
- Any photo selected or deselected at the checkbox affects selections at the List, Details, and Map pages and vice-versa.

#### To View Slide Shows

- 1. Click **Slideshow** on the action bar.
- 2. When using a one-page format, all of the property's available photos display in the slide show.
- 3. When using a multi-page format, if you select more than one property, the slideshow displays the primary photo in each.
- 4. To navigate to a particular photo in a slide show, mouse over the current photo to show the navigation arrows. Click **right or left arrows** to move to the desired photo; or simply click the desired photo's thumbnail.
- 5. To close the slide show, click **Close** in the top right corner of the Slideshow dialog box.

#### **To View Attachments**

At Details, when a single listing displays in a one-per-page format (for example, Client Full, Flyer), a list of attachments may display at the top of the detail form. A paperclip icon displays in front of each attachment category or name. Standard Document categories are Agency Disclosure, Lead Paint Disclosure, Floor Plan, Survey, Property Condition Disclosure, Other 1, Other 2.

- 1. In one-per-page format, click an available attachment at the top of the page.
- 2. The **attachment** opens in a new window.
- 3. Click **Close** or **Cancel** to return to Details.

#### Note:

• Depending on your browser, you may see a download dialog box. Choose Open or Save as desired.

#### To View Links

At Details, when a single listing displays in a one-per-page format, a list of links may display at the top of the detail form. Links for listings include Virtual Tour, Video, Neighbourhood Info, School Profiles, Schedule a Showing, and many other MLS-supplied links.

- 1. In one-per-page format, click an available link at the top of the page.
- 2. The **link** opens in a new window.
- 3. Click **Close** to return to Details.

#### To Get Driving Directions

- 1. At the **Details** page, navigate and select properties in the order that you want to travel.
- 2. Click **Directions** on the action bar.
- 3. At the **Driving Directions** dialog box, you may optionally click the **Move Up**, **Move Down**, and **Edit** buttons to re-order addresses for routing.
- 4. Zoom or move the map as needed.
- 5. To add another address to the list, click Add.
- 6. To customize your route, select **Avoid Traffic**, **Show listings on map**, and **Round-trip** checkboxes as needed.

#### To View the Listing's History

- 1. In one-per-page format, click **History** on the action bar.
- 2. The listing's History report opens in a new window. Select or deselect the **Hide Original Listing Data** checkbox, as desired. (See "About History" on page 224.)
- 3. Click **Close** to return to Details.

# **Mapped Listings**

# **About Mapping Listings**

Use the Map action—from List or Details—to see the results of your search as a fixed set of markers on a map. You can zoom and move the map as needed, mouse over a marker for pop-up details, and switch the map view from Road to Aerial (or Birds-Eye, when available).

At the action bar you can switch to List or Details, and view Places (points of interest) and address Locations. A standard search results List displays beneath the map, allowing standard List actions.

To switch from a fixed set of markers to a full map search, open the dynamic criteria panel and select the Map Search checkbox. Once you select Map Search, the current map frame is the location, and can be moved. Beyond a distance determined by the MLS, searching is suspended, and you must zoom in to search the map. Map Search does not support archived listings.

# **Work with Mapped Listings**

Use the Map action—from List or Details—to see the results of your search as a fixed set of markers on a map. You can zoom and move the map as needed, mouse over a marker for pop-up details, and switch the map view from Road to Aerial (or Birds-Eye, when available).

#### How . . .

#### To See Mapped Results from a List Page

- 1. At any search results List—including My Lists—select the listings you want to view on a map, or select none if you want to view all at map.
- 2. Click **Map** on the action bar. The mapped listings display.

#### Note:

• If the system can't display a particular listing at Map, that listing is flagged (!) in the List below the map.

#### To See Mapped Results from Details

• At Details in multiple-per-page format, click **Map** on the action bar. All listings display on the map.

#### **To Understand Markers**

Mapped listings display as markers on the map. They are numbered to match listings displayed in the search results list below the map.



Listing markers are assigned colours according to their status. To view the colour legend, click Legend at the Map control.

#### To Move the Map Frame

• At the Map Search page, drag the map or use the map control.

Hold down the left mouse button and drag the map in the desired direction; or



#### To Zoom In and Out

To zoom in for a closer view:

- Click **zoom in** or
- Roll the mouse wheel forward; or
- Double click the map

To zoom out for a broader view:

- Click zoom out 2; or
- Roll the mouse wheel backward

#### Note:

• The current zoom level displays in the lower right corner of the map. Beyond a distance your MLS specifies, searching is suspended, and you must zoom in to search the map.

#### To Change Map Views

Use the map control in the top left corner. Click one of the following to change the map view:

- Road: Street Map
- Aerial: Satellite photos
- Birds Eye: Aerial photos from four angles, not available at all locations

#### To View the Listing Details Pop-up

- To display a detail pop-up, hover the mouse pointer over the map marker.
- To select a property, click the **pop-up** checkbox.
- To view the property at the **Detail View** page, click the **MLS#**.
- To page through each available photo in a pop-up, use the **previous** and **next** buttons. To display the photos n the Photo dialog box click any one of the pictures.

#### To Open and Close the Results List

The results list opens automatically below the map.

- To close the list, click the Close Map List arrow.
- To open the list, click the Open Map List arrow.

#### To Shrink or Expand the Results List

- 1. Mouse over the divider line between the map and list panels.
- 2. Wait for the cursor to change to a double arrow icon.
- 3. To show more of the map, drag the divider line down; to show more of the list, drag the divider line up.

#### To Navigate the Results List Below the Map

27 Results - Page 1 of 1 The **page counter** shows the number of results and pages, including the current page's number.

The **navigation buttons** allow you to navigate through each page. From left to right, the buttons represent First, Previous, Next, and Last.

The Page Size dropdown list allows you to set the number of rows displayed on a page: 20, 50, and 100. To view all results on a single, scrolling page, choose All. Unless you change it, your Page Size selection remains in effect throughout your current session.

On Map pages, the **Close Map List** button allows you to hide the results list in order to view a larger portion of the map. Alternatively, drag the divider between the map and list lower to see a larger map and smaller portion of the list.

On Map pages, the **Open Map List** button restores the results list to the default height—or to a height you set by dragging the divider.

#### **Notes:**

- In Map Search mode, any change in the size of the map frame causes a re-run of the search
- In Map Search mode, results do not include archived listings

#### To Switch to a Full Map Search Using the Dynamic Criteria Panel

Once you switch to a full map search, the current map frame becomes the location, and can be moved.

- 1. To open the **dynamic criteria panel**, click the white downward arrow at the far right of the title bar.
- 2. Select the **Map Search** checkbox to switch from a fixed set of markers to a full map search.

#### Note:

• Beyond a zoom limit set by the MLS, searching is suspended, and you must zoom in to search the map.

#### To Change Criteria Instantly at the Dynamic Criteria Panel

- 1. To open the **dynamic criteria panel**, if it is not already open on the right side of the page, click the **white downward arrow** at the far right of the title bar.
- 2. Choose or type criteria at any field, or add a field at the Other Fields dropdown list.

To draw a location using radius and polygon shapes, make sure the **Map Search** checkbox at the top of the panel is selected. With Map Search selected, the location fields Area, Municipality, Community, and MLS# are unavailable.

3. To close the **dynamic criteria panel**, click the **white upward arrow** at the top of the open Panel.

#### To Return to the Criteria Page

• Click Revise Criteria on the title bar.

#### To Draw a Radius

- 1. Click **Radius** on the action bar.
- 2. Move the mouse pointer to the center point of the circle, then click to set the point.
- 3. Move the mouse to draw a line to the outside edge of the radius. The size of the radius increases as you move the mouse.
- 4. When the circle is the desired size, click the mouse to finish the circle.

#### To Draw a Polygon

- 1. Click **Polygon** on the action bar.
- 2. Move the mouse pointer to the desired first point, then click to set the point.
- 3. Move the mouse to draw a line to the next location, then click to set the point.
- 4. Click at additional points as necessary.
- 5. To close the polygon, double-click the mouse.

#### To Save a Shape

- 1. At the **Map** page, after drawing a shape, click **Save Shape** at the action bar.
- 2. At the **Save Shape** dialog box, enter a name for the shape, then click **Save**.

#### To Clear a Shape

• At the Map page, click Clear Shape on the action bar.

#### To Use a Saved Shape

- 1. At the **Map** page, click the down arrow to open the **Use Saved Shape** dropdown list, available on the action bar.
- 2. Choose the desired shape from the dropdown list.

### **Display Places, Locations, and Directions**

#### To Display Places (POI)

- 1. At the Map page, click Places on the action bar.
- 2. At the **Show Places** dialog box, click one or more **Place** categories or enter a category not on the list.
- 3. To deselect a place category, click **Places** on the action bar, and at the dialog box clear checkboxes for the categories you don't want.
- 4. To clear all the categories from the map, click Clear All.

#### To Display Locations and Use Defaults

- 1. At the **Map** page, click **Location** on the action bar.
- 2. At the **Locations** dialog box, choose the task you want.
- To find a location: At the Find a Location text box, enter a full or partial address, municipality, and/or postal code you want to locate on the map, then click Find. The dialog box closes and the location is marked with a blue pushpin. To add more than one pushpin to the map, repeat these steps.
- To display details of the location: mouse over a pushpin to view its pop-up.
- To select one or more saved locations: At the Saved Locations list, click checkboxes to select saved locations to be used for a task.
- To set your default map location: At the Saved Locations list, choose a saved location and click Set as Default.
- To go to your default map location: Click Go to Default.
- To save the current location: After finding a location, click Save Current As. Enter a name, then click Save.
- To delete a saved location: At the Saved Locations list, use checkboxes to select one or more locations for deletion, then click **Delete**.

#### To Get Driving Directions

- 1. At the **Map** page, select properties in the order you want to travel.
- 2. Click **Directions** on the action bar.
- 3. At the **Driving Directions** dialog box, you may optionally click the **Move Up**, **Move Down**, and **Edit** buttons to re-order addresses for routing.
- 4. Zoom or move the map as needed.
- 5. To add another address to the list, click **Add**.
- 6. To customize your route, click **Avoid Traffic**, **Show listings on map**, and **Round-trip** checkboxes as needed. Route displays on the map, followed by distance and driving directions.

#### To Save a Map Search

- 1. At the **Map** page, enter shapes and criteria as needed until the properties you want are displayed.
- 2. Click **Save Search** at the top of the dynamic criteria panel.

# **Map Searches**

# **About Map Searches**

You can start a new map search and use the map tools to define a location; or start by choosing a saved map location or shape. Display the map in Road, Aerial, or Bird's Eye view.

When performing a Map Search, the system dynamically finds matches as you zoom in and out, move the map, draw a shape to define the location, or change criteria at the dynamic criteria panel. You can display Places (points of interest) and address Locations. Center the map as needed.

Properties display as markers and in a results list below the map. If the map shows no markers, zoom in. Note: The system suspends searching at a zoom level your MLS has defined.

The marker's colour reflects its status. To view a legend identifying marker colours, click Legend.

When listings are very close to one another, their markers may overlap. To display the listing details pop-up, mouse over the marker.

If you haven't defined a location or chosen a saved location or shape, your default map area displays. If you draw a polygon or radius to define the location, listing markers are confined to that shape. You can save the shape for later use, clear the shape, and choose a saved shape from a dropdown list.

Adjust criteria, if needed, at the dynamic criteria panel. See "Dynamic Criteria Panel" on page 63

To see a larger portion of the map, hide the results list below it. Click the hide arrow at the top right of the list's navigation bar.

#### **Notes:**

- You can enter criteria at the dynamic criteria panel to the right of the map
- Map Search does not display archived searches
- If no markers display, look for zoom instructions below the map.

• The system can't map listings that don't have a geocode. Such listings appear in the results list below the map, where an exclamation mark (!) symbol indicates they are not mapped.

# Start a Map Search

Use the Map Search tab to start a map search. When performing a Map Search, the system finds results dynamically as you zoom in and out, move the map, draw a shape to define the location, or change criteria at the dynamic criteria panel.

You can start a brand new map search and use the map tools to define a location; or start by choosing a saved location or shape. Center the map as needed.

#### How . . .

#### To Enter Basic Criteria

- 1. At the Search Type page, click the Map Search tab.
- 2. Choose one or more options for **Class**.
- 3. Choose Available, Unavailable, or both.
- 4. Choose **For Sale**, **For Lease**, or both.

#### To Choose a Shape or Location

- 1. Sort by the **Type** column to easily find the shape or location you want to start with.
- 2. Select the name of a location or shape then click **Continue**. Alternatively, you may double-click the name in order to open the map immediately.

#### To Delete and Rename Shapes & Locations

1. Select the shape or location you want to rename or delete. If you do not have permission to perform these actions, the Rename and Delete buttons are disabled.

To rename the shape or location, click **Rename**. Clear and enter a new name, then click **Rename**.

To delete the shape or location, click **Delete**. At the confirmation prompt, click **Delete**.

#### To Share Saved Shapes & Locations

- 1. Select the shape or location you want to share. If you are not the owner or are not otherwise permitted to perform this action, the Share button is disabled.
- 2. At the Share Saved Location dialog box, select My Office or TREB.
- 3. Click Share.

# **Run Map Searches for Listings**

Use the Map Search tab to start a map search. See "Run Map Searches for Listings". When performing a Map Search, the system finds results dynamically as you zoom in and out, move the map, draw a shape to define the location, or change criteria at the dynamic criteria panel.

#### How . . .

#### **To Understand Markers**

Mapped listings display as markers on the map. They are numbered to match listings displayed in the search results list below the map.



Listing markers are assigned colours according to their status. To view the colour legend, click Legend at the Map control.

#### To Move the Map Frame

• At the **Map Search** page, drag the map or use the map control.

Hold down the left mouse button and drag the map in the desired direction; or



#### To Zoom In and Out

To zoom in for a closer view:

- Click **zoom in (29)**; or
- Roll the mouse wheel forward; or
- Double click the map

To zoom out for a broader view:

- Click zoom out [2]; or
- Roll the mouse wheel backward

#### Note:

• The current zoom level displays in the lower right corner of the map. Beyond a distance your MLS specifies, searching is suspended, and you must zoom in to search the map.

#### To Change Map Views

Use the map control in the top left corner. Click one of the following to change the map view:

- **Road**: Street Map
- Aerial: Satellite photos
- **Birds Eye**: Aerial photos from four angles, not available at all locations

#### To View the Listing Details Pop-up

To display a detail pop-up for the properties returned by the search, hover the mouse pointer over the map marker.

- At the pop-up, to select the property for use at List, Details, Map, Photos, and the results list below the map, select the pop-up's checkbox. To deselect the property, clear the pop-up's checkbox.
- At the pop-up, to view the property at the **Details** page, click the **MLS#**.
- To page through each available photo in a pop-up, use the **previous** and **next** buttons. To display all of the photos for a single property in the Photo dialog box, click any one of the photos.

#### To Open and Close the Results List

The results list opens automatically below the map.

- To see a full-sized map, click the Close Map List arrow.
- To see a full-size list, click the Open Map List arrow.

#### To Navigate the Results List Below the Map

27 Results - Page 1 of 1 The page counter shows the number of results and pages, including the current page's number.

The **navigation buttons** allow you to navigate through each page. From left to right, the buttons represent First, Previous, Next, and Last.

The Page Size dropdown list allows you to set the number of rows displayed on a page: 20, 50, and 100. To view all results on a single, scrolling page, choose All. Unless you change it, your Page Size selection remains in effect throughout your current session.

On Map pages, the **Close Map List** button allows you to hide the results list in order to view a larger portion of the map. Alternatively, drag the divider between the map and list lower to see a larger map and smaller portion of the list.

On Map pages, the **Open Map List** button restores the results list to the default height—or to a height you set by dragging the divider.

#### Notes:

- In Map Search mode, any change in the size of the map frame causes a re-run of the search
- In Map Search mode, results do not include archived listings

#### To Change Criteria Instantly at the Dynamic Criteria Panel

- 1. To open the dynamic criteria panel—if it is not already open—on the right side of the page, click the **white downward arrow** at the far right of the title bar.
- 2. Enter criteria at any field, or add a field at the **Other Fields** dropdown list.

To draw a location using radius and polygon shapes, make sure the **Map Search** checkbox at the top of the Dynamic Criteria panel is checked.

3. To close the panel, click the white **upward arrow** at the top of the panel.

#### To Draw a Radius

- 1. Click **Radius** on the action bar.
- 2. Move the mouse pointer to the center point of the circle, then click to set the point.
- 3. Move the mouse to draw a line to the outside edge of the radius. The size of the radius increases as you move the mouse.
- 4. When the circle is the desired size, click the mouse to finish the circle.

#### To Draw a Polygon

- 1. Click **Polygon** on the action bar.
- 2. Move the mouse pointer to the first point of the polygon, then click to set the point.
- 3. Move the mouse to draw a line to the next location, then click to set the point.
- 4. Click at additional points as necessary.
- 5. To close the polygon, double-click the mouse.

#### To Save a Radius or Polygon

- 1. At the **Map** page, after drawing a shape, click **Save Shape** at the action bar.
- 2. At the **Save Shape** dialog box, enter a name for the shape, then click **Save**.

#### To Clear a Radius or Polygon

• At the Map page, click Clear Shape on the action bar.

#### To Use a Saved Radius or Polygon

- 1. At the **Map** page, click the **down arrow** to open the **Use Saved Shape** dropdown list, available on the action bar.
- 2. Choose the desired shape from the dropdown list.

#### To Display Places (POI)

- 1. At the map page, click **Places** on the action bar.
- 2. At the **Show Places** dialog box, click one or more **Place** categories or enter a category not on the list.

- 3. To deselect a place category, click **Places** on the action bar, and at the dialog box clear checkboxes for the categories you don't want.
- 4. To clear all place categories from the map, click Clear All.

#### To Display Locations and User Defaults

- 1. At the Map page, click Location on the action bar.
- 2. At the **Locations** dialog box, choose the task you want.
- To Find a Location: At the Find a Location text box, enter a full or partial address, municipality, and/or postal code. Click Find. The dialog box closes and the location is marked with a blue pushpin. To add more than one pushpin to the map, repeat these steps.
- To display more details: mouse over a marker to view its pop-up.
- To select one or more saved locations: At the Saved Locations list, select checkboxes to select saved locations to be used for a task.
- To set your default map location: At the Saved Locations list, choose a saved location and click Set as Default.
- To go to your default map location: Click Go to Default.
- To save the current location: After finding a location, click Save Current As. Enter a name then click Save.
- To delete a saved location: At the Saved Locations list, select checkboxes at locations you want to remove. Click **Delete**.

#### To Get Driving Directions

- 1. At the **Map** page, click properties under the map in the order that you want to travel.
- 2. Click **Directions** on the action bar.
- 3. At the **Driving Directions** dialog box, you may optionally click the **Move Up**, **Move Down**, and **Edit** buttons to re-order addresses for routing.
- 4. Zoom or move the map as needed.
- 5. To add another address to the list, click Add.
- 6. To customize your route, click **Avoid Traffic**, **Show listings on map**, and **Round-trip** checkboxes as needed.

#### To Save a Map Search

- 1. At the **Map** page, enter shapes and criteria as needed until the properties you want are displayed.
- 2. Click **Save Search** at the top of the dynamic criteria panel.

# **New Searches**

## Start a New Search or Change Search Type

At New Search, you can start any type of search; proceed with a standard New Search or click one of the other search tabs (for example Map Search, Saved Searches, MLS# Search).

For the next steps in running a New search, See "About Search Criteria" on page 68 and "About Search Results" on page 74.

### **Today's Listings**

The New Search page also displays today's listing activity in up to four market areas you've defined at Settings. (See "Today's Listings" on page 28 for managing and viewing Today's Listings.)

#### To Start a New Search

- 1. On the New Search tab, choose one or more options for Class, Availability, Sale or Lease, and Archives.
- 2. To continue to the **Criteria** page where you can (1) choose a search form and (2) define criteria for the search, click **Continue**.

Field	Description
Class	Choose one or more listing Classes.
Availability	<ul> <li>Choose whether your search is for available listings, unavailable listings, or both:</li> <li>Available listings are new, extended, or deal-fell-through. They may have had a price change or extension.</li> <li>Unavailable listings are sold or leased conditional or final, suspended, terminated, and expired.</li> </ul>
Sale or Lease	Choose whether your search is for listings for sale, listings for lease, or both.
Archives	When a search includes Unavailable listings, you may include archived listings in the search. (Note: archived listings are not searchable at Map.)

### To Choose a Different Type of Search

• At the **Search Type** page, where the **New Search** tab opens by default, choose a different search tab.

# **Save and Share Searches**

### **Saved and Shared Searches**

Use the Saved Searches tab—at the Search Type page—to open a list of saved searches. The Saved Searches tab shows the columns Name, Shared By, and Modified. Sort any column by clicking the column heading.

- The *Name* column shows an alphabetized list of saved searches.
- The *Shared By* column shows your name if you saved the search; shows the name of another member who has shared a saved search with your brokerage; or shows no name if no one has shared the saved search with your brokerage.
- The *Modified* column shows the date and time that the saved search was last modified.

#### How . . .

#### To Run a Saved Search

- 1. At the Listings Search Type page, click the Saved Searches tab.
- 2. Click to select a search. (Take note of the selected Class, Availability, Sale/Lease, and Archive selections; if these options need changing, see below.)
- 3. Click **Continue** to proceed to the Criteria page; or to run the saved search immediately, double-click the one you want to run.
- 4. At the **Criteria** page, enter search criteria as needed.

#### To Sort the List of Saved Searches

- 1. Click a column heading (Name, Shared By, Modified) to sort in ascending order.
- 2. Click again to sort in descending order.

#### To Delete or Rename a Saved Search

- 1. Click to select the search you want to rename or delete. If you do not have permission to perform these actions, the Rename and Delete buttons are disabled.
- To rename the search, click **Rename**. Clear and enter a new name, then click **Rename** again.
- To delete the search, click **Delete**. At the confirmation prompt, click **Delete** again.

#### To Share a Saved Search

- 1. Click to select the saved search you want to share.
- 2. Click **Share**. Note: If you are not the owner or are not otherwise permitted to perform this action, the Share button is disabled.
- 3. At the Share Saved Search dialog box, click My Office.
- 4. Click Share.

# **Pre-Defined Searches**

### **Run Pre-Defined Searches**

Use the Listings Pre-Defined Searches tab to start a pre-defined search for Addresses, Just Expired, and other common searches. These frequent searches use forms that require minimal data entry.

Because the MLS defines pre-defined searches, you cannot save them with your own changes. You can, however, save a pre-defined search as a new search with a unique name.

When saving changes, if you *do not* make changes to the pre-defined Class, Availability, For Sale / For Lease, or Archives, the saved search displays in the Saved Search list but opens with the pre-defined search form. If you *do* make changes at these fields, the saved search opens with the appropriate Quick Search or Flex Search form.

#### How . . .

#### To Run a Pre-Defined Search for Listings

- 1. At the New Search page, choose the Pre-Defined Searches tab.
- 2. Select a search, adjust basic criteria where enabled, then click **Continue**; or, double click to open the search form without changes.
- 3. At the **Criteria** page, enter criteria then click **Continue**.

#### To Sort the List of Pre-Defined Searches

- 1. Click the **Name** column heading once to sort in alphabetical order.
- 2. Click again to sort in reverse alphabetical order.

# **MLS Number Searches**

## **Run an MLS Number Search**

Use the MLS# Search tab at the New Search page to search for one or more listings by their MLS#. Before you submit the MLS# Search, you may save the search, making it available at Saved Searches.

(Note: To search by MLS# on the fly, use the search box in the header at every Stratus MLS page.)

#### How . . .

#### To Run an MLS# Search

- 1. At the **New Search** page, click the MLS# Search tab.
- 2. Enter one or more **MLS numbers** in the text area. Separate each number by a comma, space, or line break.
- 3. Click Continue.
- 4. At the **Results (List)** page, search results display for each **MLS#** entered.

#### To Save the MLS# Search Before You Run It

- 1. After entering your list of MLS numbers, click Save Search.
- 2. At **Name**, enter a name for the search.
- 3. Click **Save**. The dialog box closes.
- 4. At the MLS# Search tab, click Continue.

# **My Lists**

## **Favourite Listings**

You can select a listing as a favourite at any results list, map detail pop-up, and detail report. Once selected, the new favourite is added to the Favourite Listings counter at the My Lists menu where all favourites are available for display.

#### Note:

• The Favourite Listings page displays in results list format, where most of the List page functionality is available. The dynamic criteria panel, however, is not available either at List or Map.

#### How . . .

#### To Select and De-Select a Favourite

- At a List, Details, Map, or map pop-up, click the **star** beside or above the listing. The star turns golden when selected. When a favourite appears, its star is golden.
- Click a favourite's gold **star** to remove it from Favourites. The removal of colour confirms the property's removal from Favourites.

#### To View All Favourites

- 1. Choose **My Lists** on the main menu.
- 2. Choose **Favourite Listings** on the sub-menu.
- 3. Work with the **Favourite Listings** list as you would any list.

## **Listing Cart**

Listing Cart allows you to gather listings from multiple searches in a single place; for example, before you send them to a customer. Listings remain in the cart until you remove them, so the next time you log in you can continue gathering them.

Select a listing for your cart at List and Details. Once selected, the listing is added to the listing cart counter at the My Lists menu.

#### Note:

• The Listing Cart page displays in results list format, where most List page functions are available. However, the dynamic criteria panel is not available at either List or Map.

#### How . . .

#### To Add and Remove a Listing for the Cart

- At List, Details, or the Map detail Pop-up, click the cart icon beside or above the listing. The cart turns bold when selected. When a listing-cart item appears in a List, Details, or Map pop-up, its cart icon is bold. Note: At List and Details, you can also select the listing you want to add to the cart and click Add on the action bar.
- Click a listing's cart icon to remove a listing from the Listing Cart. The removal of bold formatting confirms the listing's removal from the cart. Alternatively, select the listing you want to remove from the cart and click **Remove** on the action bar.

#### To View Listings in the Listing Cart

- 1. Click **My Lists** on the main menu.
- 2. Click **Listing Cart** on the sub-menu.
- 3. Work with the listing cart list as you would any list.

## **My Listings**

Use My Listings—from My Lists on the main menu—to view a results list of all your active and under contract listings. As you accumulate new listings or their status changes, they are added to or removed from the My Listings counter at the My Lists menu, where they are available for display.

When you log in, the system identifies you and your brokerage. Only you can access your own or your brokerage's listing information. When you are a second salesperson for a listing, that listing also displays at My Listings.

#### Note:

• The My Listings page displays in results list format, and all the functionality of the List page is available.

#### To View My Listings

- 1. Click **My Lists** on the main menu.
- 2. Click **My Listings** on the sub-menu.
- 3. Work with the My Listings list as you would any list.

### **Recent Searches**

Use Recent Searches—from My Lists on the main menu—to view a list of your recent searches, allowing you to re-run or change any you choose. Each time you run an instance of the recent search, the system tracks and updates search results and the results counter.

The list of searches displays the most recent search first, in reverse-chronological order. If the search was a pre-defined or saved search, its name appears in the list (for example, Address Search). If the search was a New search, the Class and Availability values appear at the name.

#### Note:

• Recent Searches do not include Map and dynamic criteria panel searches. If, however, you click Revise Criteria at a Map Search, then resubmit the search at the Criteria page, the search is stored in the Recent Search list.

#### To Run a Recent Search

- 1. Click **My Lists** on the main menu.
- 2. Click **Recent Searches** on the sub-menu.
- 3. To select a search, click its row.
- 4. To view current search results immediately, click Results; or

To view a selected search at the Criteria page, click **Continue**; or double-click the search.

#### To Delete a Recent Search

- 1. Click **My Lists** on the main menu.
- 2. Click **Recent Searches** on the sub-menu.
- 3. To select a search, click its row.
- 4. Click Delete.
- 5. At the confirmation prompt, click **Delete**.

# **Recently Viewed**

Use Recently Viewed—from My Lists on the main menu—to display a list of your recently viewed listings.

#### Note:

• The Recently Viewed page displays in results list format, and all the functionality of the List page is available.

#### To See Recently Viewed Listings

- 1. Click **My Lists** on the main menu.
- 2. Click **Recently Viewed** on the sub-menu.
- 3. Work with the Recently Viewed list as you would any list.

#### To Clear Recently Viewed Listings

- 1. At the Recently Viewed list, select the rows you want to clear. (To select all rows, select the checkbox in the heading row.)
- 2. Click Clear on the action bar.
- 3. At the confirmation prompt, click **Delete**.

# **Photo & Slideshows**

### **View Photos**

Use the Photos action—from List or Details—to view all the photos for a single property or the primary photos for multiple properties.

- Each detail report displays a photo at the top left corner of a one-per-page form, or the left side of a multiple-per-page form. When more than one photo is available, use the navigation arrows to scroll through all in a continuous loop.
- If you click the Photo action when viewing a property in a one-per-page format, all the property's photos display. If you click the Photo action when viewing multiple properties, as in a thumbnail form, each property's primary photo displays.

See "Manage Photos" on page 130 to add or change photos.

#### How . . .

#### To Navigate Photos in the Detail Form

- 1. At a detail form with multiple photos, click the **previous** and **next** buttons to page through each photo. If the listing has a single photo, navigation buttons do not appear.
- 2. Mouse over the photo to display its comment, if any.

#### To Work with the Photos Dialog Box

- 1. Click any photo in the current detail form.
- 2. At the **Photos** dialog box:
- scroll if necessary to view all the photos
- click a photo to enlarge and optionally print it; click Return to Photos to close the enlargement
- click to print all the photos
- click **Close X** to return to Details.

#### To View the Photos Dialog Box from a Multiple-Per-Page Form

1. Click any photo in the detail form photo viewer to display all photos stored for the single listing. (See "To Work with the Photos Dialog Box" above for instructions); or

Select desired listings then click **Photos** on the action bar to view the primary photo for the selected listings. The checkbox below each listing's primary photo is selected. If you clear a checkbox, that photo is no longer selected at List, Details, and Map.

#### To View the Photo Dialog Box from a Search Results List

- 1. To view photos for all or selected listings, at a **List** page, click **Photos** at the action bar.
- 2. The **Photo** dialog box displays. If a single listing is selected, all of its photos display. If multiple or all listings are selected, the primary photo for each displays at the Photo dialog box.
- 3. At the **Photo** dialog box, click any photo to enlarge it. (See "To Work with the Photos Dialog Box" above for instructions.)

## **Manage Photos**

While editing a listing at the listing detail edit form, or after choosing Manage Photos at the Edit menu, you can upload your own photos or pull in available photos at Photo Library. With the photo work space displayed, you can preview the listing with photos, add photo descriptions, and move or delete photos. You can also edit and format a selected photo.

When displayed in the listing and photo gallery, each photo is placed in a rectangular space in 4:3 aspect ratio (1/3 wider than tall). While photos of any shape can be displayed within that space, your photos will look best if you ensure they are the same shape as the space. You may optionally use the Crop tool in the Photo Editor to fit them to the standard rectangle. See "Edit Photos" on page 133.

#### Notes:

- No photos are visible until at least one is added.
- Once you add photos to the work area, a thumbnail photo displays for each, and the Edit action is available.
- Photos that don't match the standard shape display with an asterisk \*, an alert prompting you to review them.

#### How...

#### **To Manage Photos**

- 1. At the **Edit Listing** tab, type the **MLS#** and click **Open**. Review the summary details to confirm this is the correct listing to edit; OR
  - At Add/Edit Complete, choose Manage Photos from the list of edit types when submitting or editing a listing.
- At the Photos work space, use the action bar to Upload a photo or choose from Photo Library; and/or Edit, Delete, Preview, or change the order of selected photos as needed.
- 3. Click Submit.
- 4. At the Add/Edit Complete dialog box, choose another option, or click Exit.

#### **To Upload Photos**

- 1. At the **Photos** work space, click **Upload** on the action bar.
- 2. At the **Upload Photos** dialog box, browse for a photo, type a description, then click **Upload**.

#### **To Mail In Photos**

If you would like to mail your photos in, send the photos and a self-addressed envelope to:

Toronto Real Estate Board

Photo Department

1400 Don Mills Road

Toronto, Ontario M3B3W1

#### To Get Photos from the Photo Library

- 1. At the Photos work space, click **Photo Library** on the action bar.
- 2. At the iLookAbout page, if the address does not display at the far left panel, enter a valid address in the **Search Single Property** textbox. Note: If the wrong property displays, click **X** to delete the address, then enter the correct address in the text box.
- 3. Click to submit the search.
- 4. Select a photo in the far right panel, **Single Best Photo Viewer**, then click (Save To Stratus). The system copies the selected library photo to the Stratus MLS listing draft.
- 5. Repeat steps 1-3 as needed to get additional photos.

#### To Preview the Listing with Photos

- 1. At the **Photos** work space, click **Preview** on the action bar. The listing (or draft) displays in detail view. Photos display in the top left corner, and can be navigated using forward and back arrows.
- 2. Click **Close** to close the Preview window.

#### To Add or Change a Description After Uploading

- 1. At the **Photos** work space, click the text box under the photo thumbnail.
- 2. Type a description.

#### To Move a Photo

- 1. At the **Photos** work space, select the desired photo.
- 2. While pressing the mouse button, drag the photo to the desired location, midway between two others.
- 3. Wait for space to open, then release the mouse button to drop the photo at the new location.
- 4. Drag and drop additional photos as needed.

#### To Delete a Photo

- 1. At the **Photos** work space, select the desired photo.
- 2. Click **Delete** on the action bar.
- 3. At the confirmation prompt, confirm the deletion.

#### To Edit a Photo

- 1. At the **Photos** work space, select the desired photo.
- 2. Click **Edit** on the action bar.
- 3. Optionally enhance the photo. See "Edit Photos" on page 133.
- 4. Click **Save** when changes are complete.

### **Edit Photos**

Use the Edit Photo dialog box—available from the Edit action at the Photos tab during listing Add/Edit—to enhance a listing's photos. You can make a photo darker or brighter; change its contrast; or rotate, re-size, crop, or delete it.

Use navigation arrows to move between photos, and the delete button to delete the photo.

#### Note:

• While maximizing resolution, the system automatically reduces the *file size* of each of your uploaded photos to a maximum set by your MLS. However, the system does *not* crop or change your photo's aspect ratio. Instead, the system allows you to upload a photo cropped to a non-standard shape, which you may prefer, for example, when displaying a small detail. You can, if desired, quickly crop photos of non-standard shape to better fit the space allowed: 1/3 wider than their height. (See "To Crop a Photo," below.)

#### How...

#### **To Change Brightness**

To darken the overall photo, click the Darken action at Edit Photo. To continue darkening, repeat the action as needed.

To lighten the overall photo, click the Lighten action at Edit Photo. To continue lightening, repeat the action as needed.

#### To Change Contrast

To decrease the contrast between the photo's light and dark colours, click the - Contrast action. To continue decreasing contrast, repeat the action as needed.

To increase the contrast between the photo's light and dark colours, click the + Contrast action. To continue increasing contrast, repeat the action as needed.

#### To Rotate a Photo

To rotate a photo counterclockwise 90°, click the - Rotate action. To continue rotating in the same direction, repeat the action as needed.

To rotate a photo clockwise 90°, click the + Rotate action. To continue rotating in the same direction, repeat the action as needed.

#### To Crop a Photo

When you upload a listing photo, the system retains its original aspect ratio. However, your photos will be shown in spaces that are rectangular — 1/3 wider than tall. While photos of any shape can be displayed within that space, you can maximize their appearance by ensuring they are the same shape as the space. You may optionally use the Crop tool to fit them to the standard rectangle, with an aspect ratio of 4:3.

If the system determines that a photo's aspect ratio differs significantly from the standard 4:3, an asterisk displays on the photo thumbnail. To crop a photo to standard dimensions, use the Crop action on the Photo Edit dialog box.

The Crop action applies to the photo currently displayed in the Edit Photo dialog box. The action toggles on and off. To enable cropping, click the Crop action. To exit cropping, click Crop again, or click Cancel.

When you enable cropping, the system grays out any portion of the photo that must be removed in order to match standard dimensions. Drag a corner handle in either direction. While you drag, the system constrains the photo to the correct aspect ratio. To complete the crop, click the Apply button. The system removes the grayed out portion and displays the cropped version of the photo.

Review the cropped photo. To permanently save the change and close the Edit Photo dialog box, click Save.

#### To Navigate Through Photos

To view more photos and move between them, use the Previous and Next actions that display as green arrows.

#### To Delete a Photo

To delete the photo currently displayed in the Photo Edit dialog box, use the Delete action.

### **View Slide Shows**

You can view a slide show of property photos from List or Details.

To display a dynamic slide show of property photos, click Slideshow on the action bar.

- When you select one property for a slide show, all of that property's photos display in the form of a slide show. If available, a comment displays below the photo. At Details, *only the currently-displayed property* appears in the slide show viewer, regardless of whether the property is selected at Details.
- When you select several or all properties for a slide show, all of the properties' primary photos display in the form of a slide show.

To navigate to a particular photo in a slide show, mouse over the current photo to show the navigation arrows. Click right or left arrows to move to the desired photo; or simply click the desired photo below the slide show.

To close the slide show, click Close in the top right corner of the Slideshow dialog box.

#### Note:

• To see a slide show of this kind at Details, select more than one property at a form that displays several (for example, a thumbnail form).

#### How . . .

#### To View a Slide Show from a One-Per-Page Detail Form

- 1. To display a slide show of all photos stored for the current listing, click **Slideshow** at the action bar.
- 2. Click any photo below the slide show to switch to it, or mouse over the large photo to use the floating navigation arrows.
- 3. Click **Close** to return to the detail report.

#### To View a Slide Show from a Multiple-Per-Page Detail Form

- 1. Select the checkbox for desired listing(s) then click **Slideshow** on the action bar.
- 2. Click **Close** to return to the detail form.

#### To View a Slide Show from a Search Results List

- 1. At a search results list, click **Slideshow** at the action bar to view a slide show for all or selected listings.
- 2. Click **Close** to return to **List**.

# **Driving Directions**

## **Get Driving Directions**

Use the Driving Directions dialog box—from List, Details, and Map pages—to get driving directions from your default location to selected addresses. The dialog box displays addresses selected at List or Map in the order you choose them, or the address of the currently displayed listing at Details. Alternatively, you can type the addresses. Reorder the addresses as needed.

Below the list of addresses, a map displays the suggested route. You may zoom or move the map as needed. Below the map, textual driving directions show distance and travel time.

To customize your route, select options for Avoid Traffic, Show listings on map, and Round-trip as needed.

#### Note:

• If an address lacks a proper geocode and cannot be mapped, Driving Directions does not include that listing among the addresses.

#### How . . .

#### To Select Listings to Route

On the Results List page:

• To choose addresses at List, select each property in the desired order, then click **Directions**, on the action bar, to initiate routing.

On the Details page:

- To choose addresses at Detailswhen using a *one-per-page form*, you can get driving directions from your default location to the listing currently displayed. Click **Directions**, on the action bar, to initiate routing.
- To choose addresses at Detailswhen using a *multiple-per-page form*, you can get driving directions from your default location to selected listings. Select each

property in the desired order, then click **Directions**, on the action bar, to initiate routing.

On the Map page, there are two ways to select addresses for driving directions:

- To choose addresses at listing pop-ups, open the first pop-up for your route and select its checkbox. Repeat this step—in the desired order—for each address you want to include in the route. Each property you choose is selected in the results list below the map. Click **Directions** on the action bar to initiate routing.
- To choose addresses from the results list below the map, select each property in the desired order, then click **Directions** on the action bar to initiate routing.

#### To Add and Reposition Addresses in the Route

- 1. At the **Driving Directions** dialog box, click **Add**. The new address is added to the bottom of the list.
- 2. Select an address checkbox and click Move Up or Move Down as needed.

#### To Edit and Remove Addresses in the Route

- To edit an address, select the **address** and click **Edit**. At the **Edit Address** dialog box, change the address as needed, then click **Save**.
- To remove an address, select the **address** checkbox and click **Remove**. The address is removed from the route.

#### To Customize the Route

• At Directions Options, select options for Avoid Traffic, Show listings on map, and Round-trip as needed. With Show Listings selected, markers display for surrounding properties that match your search.

#### To Print Driving Directions

- 1. Display driving directions at List, Details, or Map.
- 2. At the **Driving Directions dialog**, click the **Print** icon.
- 3. At the **Print Options** dialog box, select or clear one or more options:

*Map*: Print the mapped route with optional round trip, reference # markers, intermediate destinations, and the distance at each destination.

*Directions*: Print turn-by-turn directions in text with distance notations and reference numbers.

Details: Print the details in the format you select from the Detail Form dropdown list.

- 4. To print the pages, click the **Print** button.
- 5. Browsers vary. Directions may print immediately, or a dialog box may display. You may need to choose the Print option from the browser's File menu.

#### **To Send Driving Directions**

- 1. Display driving directions at List, Details, or Map.
- 2. At the **Driving Directions dialog**, click the **Send** icon.
- 3. At the **Send** dialog box, complete the form as you want. "Send Listings" on page 214
- 4. To send the directions, click the **Send** button. At the confirmation prompt, click **OK**.

## **Contacts**

## **About Contacts**

Use Contacts—from the main menu—to add, manage, print, and look up information about your personal contacts as well as Brokerage and Member Rosters.

Along with a search text box for quick lookup, the action bar at List and Details allows you to upload, add, edit, and delete contacts; manage groups; narrow the list to selected contacts; and switch to Details.

#### **My Contacts**

Your contacts are grouped for convenient access in standard and custom groups. You can add to the selection of custom groups, as needed. After opening Contacts at the main menu, click "My Contacts" to locate all groups and rosters. This dropdown list is provided in the top left corner of the List and View pages. It lists all standard groups, custom groups you have added, and both Brokerage and Member Rosters.

#### **Contact List Page**

At List you can view a list of all contacts or those in a particular group or roster, select one or more contacts from the list to display and print them at View, search contacts using criteria, preview search criteria, save the search, and run a previously-saved search. Search results update dynamically at List as you add search criteria. See "Work With the Contacts List" on page 149.

#### **Contact Detail View Page**

At View, you can display the details for selected contacts and move through all with navigation arrows. You can access a particular contact from an alphabetical names directory. When View opens, the first-selected contact displays. (See "The Names Directory".) At View, use the arrows to navigate through the contacts in turn.

You can scroll through a contact's entire form or click tabs to jump directly to View, Financials (if available), Activities, Notes, as well as Prospects if any are stored for the contact. See "Work with Contact View". At the Prospect section, which displays if a prospect search exists for the contact, you can access or manage existing prospect searches and create new ones.

## **Add and Edit Groups and Contacts**

Associating your contacts with a particular group helps you organize them for quick retrieval. To further organize your contacts, add custom groups.

When adding or editing a contact, Stratus MLS displays the contact detail edit form. The detail edit form has sections that correspond to the tabs across the top of the form. To navigate the form, scroll or click a tab. You can edit your own contacts, but not those in the Brokerage or Member Rosters.

#### How . . .

#### To Add a Custom Group

- 1. Click the Manage Groups action.
- 2. At the Manage Groups dialog box, click Create New.
- 3. At the Add Group dialog box, type a name then click **Add**.
- 4. At the Manage Groups dialog box, click **Close**.

#### To Rename or Delete a Custom Group

- 1. Click the Manage Groups action.
- 2. At the Manage Groups dialog box, select a group.
- 3. To rename a group, click **Rename**. At the Rename Group dialog box, type a new name, then click **Rename**.
- 4. To delete a group, click **Delete**. At the confirmation prompt, click **Delete**. Note: Contacts in the deleted group remain in the general "My Contacts" group and can be reassigned to another group.
- 5. At the Manage Groups dialog box, click **Close**.

#### To Add a Contact

- 1. Click the Add Contact action.
- 2. At **Contact View**, enter the contact's information. Required fields are starred with an asterisk (\*).
- 3. At **Financials**, optionally enter income, debt, and other financial information.

- 4. At **Notes**, enter comments about communications, interactions, and contact requirements.
- 5. Optionally click the **Preview** action to see the new contact in detail view. To close the Preview and return to a particular field, click that field at Preview; otherwise, click **Close**.
- 6. To find a particular field, click **Find** on the action bar. At **Field Name Contains**, enter a portion of the field name, then click **Find**. Enter information at the field as needed.
- 7. Click **Save**. The new contact appears in the Contact List.

#### **To Upload Contacts**

You can upload contacts from Windows Live Mail, Windows Mail, Outlook Express, and Outlook. Note: No Financial data can be uploaded.

- 1. Click **Upload** on the action bar.
- 2. At the Upload Contacts dialog box, click **Browse**.
- 3. At Choose file to upload dialog box, browse for the contacts file, select it, then click **Open**.
- 4. At Add Contacts to Custom Group, type the name of a new custom group in order to create it, or select an existing group.
- 5. Click Upload.
- 6. At the Upload Log dialog box, review the list of successfully uploaded contacts, then click **Close**.

#### To Edit a Contact

- 1. Select a contact at List, or display the desired contact at View.
- 2. Click the **Edit** action.
- 3. Navigate through the edit form, OR:

Click the **Find** action to open the Find a Field dialog box. At **Field Name Contains**, enter a portion of the field name, then click **Find**.

- 4. Edit fields as needed.
- 5. Click Save.

## To Delete a Contact

- 1. Select a contact at List, or display the desired contact at View.
- 2. Click the **Delete** action.
- 3. At the confirmation prompt, click **Delete**.

## **Search Contacts**

At the contacts List page, the left side panel offers dynamic criteria entry. As you enter each desired field value, the results list updates accordingly. At List, the criteria panel provides Preview, Save Search, Clear, and Rename actions. Be sure to clear the panel before entering criteria for a new search.

#### Note:

- To look up a particular contact in a group already displayed, use the search text box on the action bar. Type part or all of a contact's name to narrow search results accordingly.
- The MLS determines the maximum number of search results to display for Brokerage and Member Rosters.

#### How . . .

#### To Clear the Criteria Panel

To clear all entered and selected values, click **Clear** at the panel's small action bar.

#### To Search Contacts by Criteria

There is no need to submit criteria, because the system finds matches dynamically as you enter criteria.

- 1. In the left-side criteria panel, find a field you want to search by.
- 2. Type the start of a field value or the whole value (for example, Last Name starts w/ Smi or Smith).
- 3. Optionally, select another comparator (such as equals, contains) from the dropdown list.
- 4. Optionally, select the "not" checkbox to exclude contacts that match the value you enter in the text box.
- 5. Optionally, click the "or" button to enter more than one value for the field.
- 6. Review the search results in the main panel.

#### To Preview Search Criteria

To preview all entered criteria so the system can check for validity and display a count, click **Preview** at the panel's small action bar.

#### To Save a Search

A search is saved with all the criteria from the dynamic criteria panel (the template and Add a Field) and the current value from the group dropdown list.

- 1. Enter search criteria and preview to validate.
- 2. If you are happy with the list of search results, click **Save Search** at the panel's small action bar.
- 3. At the Save Search dialog box, enter a **Name** for the search.
- 4. Click Save.

#### To Use a Saved Search

- 1. At the top of the criteria panel, click **Use Search**.
- 2. Select a saved search from the dropdown list.
- 3. The criteria panel fills with the selected search's criteria and applies the group that was saved with the search. Results display immediately at the results list.

#### To Rename a Saved Search

- 1. At Use Search, select a saved search.
- 2. Click **Rename** at the panel's small action bar.
- 3. At the Rename Saved Search dialog box, type a different Name.
- 4. Click Rename.

#### To Delete a Saved Search

- 1. At Use Search, select a saved search.
- 2. Click the red "X" at the top of the panel.
- 3. At the confirmation prompt, click **Delete**.

#### To Use the Search Text Box

This feature acts as a "Contains" search and checks for matches—within the current group—in the following fields: First Name, Middle Name, Last Name, Organization, and email address.

- 1. With a group displayed, click inside the Search text box on the action bar.
- 2. Type part of the First Name, Middle Name, Last Name, Organization, or email address.
- 3. As you type, the contact list refreshes to display a narrowing list of contacts.
- 4. Select a contact or continue typing until one contact remains.
- 5. Clear the search text box to avoid improper display of subsequently selected groups.

## Work With the Contacts List

The Contacts List page allows searches and a list of contacts displayed by Group or search results. To narrow the contact list, use the search text box on the action bar, or enter criteria at the search panel. (See "Search Contacts" on page 146.)

The groups dropdown list appears at the top left corner of the page, just below the action bar. The groups list includes all system groups as well as custom groups you have added. Groups also include Member and Brokerage Rosters, and temporary groups generated by the system for search results.

#### Note:

• The MLS determines the maximum number of search results to display in member and brokerage searches.

#### How . . .

#### To Open a Group and View Contacts

- 1. At the **Group list** at the top left corner of the page, select one or more groups.
- 2. At the resulting list of contacts, scroll and select contacts as desired, then click **View** on the action bar.
- 3. The first contact displays in the detail view form. Use arrows to navigate.

#### To Use the Member Roster

- 1. At the Contacts submenu, or at the **Group list** at the top left corner of the page, select **Member Roster**.
- 2. At the list of search results, select one or more members then click **View** on the action bar.
- 3. The first member displays in the detail view form. Use arrows to navigate.

#### To Use the Brokerage Roster

- 1. At the Contacts submenu, or at the **Group list** at the top left corner of the page, select **Brokerage Roster**.
- 2. Select a brokerage then click **View** on the action bar
- 3. The first brokerage displays in the detail view form with the Principal, Manager, and a list of salespersons below; click any name to view the member detail form.
- 4. Use arrows to navigate.

#### To Narrow and Expand the List

- 1. Select one or more contacts you want to keep in the list.
- 2. Click **Narrow** at the action bar.
- 3. Repeat steps 1-2 to narrow further.
- 4. To expand the pre-narrowed list, click **Expand** on the action bar.
- 5. If the list was narrowed more than once, repeat step 4 until the full list displays.

#### To Narrow the List with the Search Text Box

This feature acts as a "Contains" search and checks for matches—within the current group—in the following fields: First Name, Middle Name, Last Name, Organization, and email address.

- 1. With a group displayed, click inside the Search text box on the action bar.
- 2. Type part of the First Name, Middle Name, Last Name, Organization, or email address.
- 3. As you type, the contact list refreshes to display a narrowing list of contacts.
- 4. Select a contact or continue typing until one contact remains.
- 5. Clear the search text box to avoid improper display of subsequently selected groups.

#### To Sort the List

- To sort the list in ascending order, click a column heading. Click again to sort in descending order
- To sort by name, click the **First**, **Middle**, or **Last** column heading accordingly.

## **Work With the Contacts View**

The Contacts View page provides an alphabetical directory in the left panel, where you can look up a last name, see a group, and narrow a list of contacts by alphabet.

For instructions to open groups, view rosters, use the search text box, manage groups, and add, edit, and delete contacts, see "Work With the Contacts List" on page 149.

While viewing contact details, you can edit the record and add activities to be displayed at Calendar (see "About Calendar" on page 186).

## The Names Directory

A directory of contact names displays in the left panel at View. Names are listed in alphabetical order.

To narrow the list, select a group, then:

- To limit the list to names beginning with a particular letter, click the letter
- To limit the list to a particular name, enter text at the search text box

To display a contact's detail form, click any name.

To navigate through more contacts in the narrowed list, click an arrow.

## The Alphabet Pick List

The list includes letters A through Z in addition to the default "A-Z" choice at the top, which causes all contacts in the current group to display.

• To use the pick list to narrow the names to a particular letter, click the letter.

#### The Detail View Form

In the main panel, View displays the contact detail forms for all contacts currently displayed in the directory. To make changes in any section of the Contact detail form, click **Edit**.

- To navigate through a group of detail forms, click an arrow.
- To view a contact's entire form, use the scroll bar

• To jump directly to a section of the form, click tabs for Details, Financials (if available), Activities, Notes, and Prospects (if any).

#### The Activities Tab

Activities you enter for the contact display at Calendar.

To add an activity for the contact, click the Activities tab, then enter details at the available fields.

## The Prospects Tab

If a contact has one or more prospect searches, the prospects remain at the Prospects tab until you delete them. This allows you to salvage an expired prospect beyond the normal limit.

- To salvage a prospect beyond expiration, select it and click Extend.
- To find matches for a prospect, select it and click Matches.
- To create a new prospect, click Create.
- To manage a prospect, select it and click Manage.
- To change a prospect's criteria, select it and click Search.

# Print and Download Personal Contacts and Rosters

Print Contact records in List Row, Detail View, or Avery Label format. When printing Contacts in Detail View, Avery choices for printing labels are included in the list of Forms. You can select Avery 5160 (3 across) or Avery 5161 (2 across) for Contact Addresses.

Download personal Contact records for Outlook and Windows Live Mail, Avery Label format, or *all* available data. When downloading Contacts in List Row format, column set options allow selection of all available data, or data supported by Outlook and Windows Live Mail.

#### Note:

Members and Brokerages cannot be downloaded.

#### How...

#### **To Print Personal Contact Records**

- 1. Select one or more contacts at the contacts List or View page.
- 2. Click Print.
- 3. At the Print dialog box, to print rows, select **List Rows**; or to print each record's details, select **Detail Views**.
- 4. At For, to print the displayed record (if any), select The Current Contact; to print all records in List, select All X Contacts; or to print currently selected records, select X Selected Contacts.
- 5. At **Column Set**, applicable only to List Rows, select the desired column set format.
- 6. At **Form**, applicable only to Detail Views, select the desired form.
- 7. Click **Print**. Contact records may print immediately, or a browser dialog box may display. Note: To preview before printing, click **Preview**. Click Print when you're ready to print.

#### To Print Member or Brokerage Roster Records

Print multiple roster records in List Row format, or the currently-displayed roster record in Detail View. Labels are not available for roster records.

- To print in List Row format: Select one or more roster records at the Contacts List page (see "Work With the Contacts List" on page 149), then click **Print**. Rows may print immediately, or a browser dialog box may display. Choose landscape mode when printing list rows. Note: You can also print list rows at the View page
- To print in Detail View format: Display the desired roster record at the Contacts View page. (See "Work With the Contacts View".) Click Print. The record may print immediately, or a browser dialog box may display.

#### **To Print Contact Labels**

- 1. Select one or more contacts at the contacts List or View page.
- 2. Click Print.
- 3. At the Print dialog box, select **Detail Views**.
- 4. At **For**, to print labels for the displayed record (if any), select **The Current Contact**; to print labels for all records in List, select **All** *X* **Contacts**; or to print labels for currently selected records, select *X* **Selected Contacts**.
- 5. At Form, select the Avery label you want.
- 6. Click **Print Preview**; confirm that the labels appear as you want them.
- 7. Click **Print**. Labels may print immediately, or a browser dialog box may display.

#### **To Download Personal Contact Records**

- 1. Select one or more personal contacts at the contacts List or View page.
- 2. Click **Download**.
- 3. At the Download dialog box—to download for Outlook, Windows Live Mail, or all data—select **List Rows**; or to download contact records, select **Detail Views**.
- 4. At **For**, to download the displayed contact (if any), select **The Current Contact**; to download all contacts, select **All** *X* **Contacts**; or to download currently selected contacts, select *X* **Selected Contacts**.
- 5. At **Column Set**, applicable only to List Rows, select the desired column set format: "Outlook or Windows Live Mail" or "All Downloadable Fields".
- 6. At **Include column names as first row**, applicable only to List Rows, select the checkbox if you want to include headings. Note: You cannot clear this checkbox when downloading contacts for Outlook or Windows Live Mail, which require headings.

- 7. At **Form**, applicable only to Detail Views, select the desired form.
- 8. Click **Download**.

#### **To Download Personal Contact Labels**

- 1. Select one or more contacts at the contacts List or View page.
- 2. Click Download.
- 3. At the Download dialog box, select **Detail Views**.
- 4. At **For**, to download a label for the displayed record (if any), select **The Current Contact**; to download labels for all contacts in List, select **All** *X* **Contacts**; or to download labels for currently selected contacts, select *X* **Selected Contacts**.
- 5. At **Form**, select the desired Avery form.
- 6. Click **Download**.

## **Prospect Match**

## **About Prospect Match**

With Prospect Match, you store a prospective buyer's home requirements, allowing Stratus MLS to automatically track available listings that match the prospect's search criteria. The system runs the search once each day at midnight, and automatically emails a summary of the matches to all recipients.

For each prospect, create a profile and enter search criteria. Once the search is saved, the system emails an alert each time new listings or price and status changes to available listings generate matches.

If you know a prospect won't be able to check email for a period of time, you can suspend prospect searches and email alerts, resuming them when needed.

#### Note:

• Prospect Match is salesperson-specific. You are the only one with access to your prospects.

## **New Prospects**

You can create a new prospect wherever it is convenient to do so:

- At the Search Type page, select "Prospect Search".
- At any search for available listings, click "Create Prospect" before submitting the search.
- At Contact View, select the Prospects tab.

#### **New Matches**

When the system finds new matches:

- All designated recipients receive emailed links to new matches.
- At Info Centre, a linked "New Prospect Matches" alert displays.
- The latest set of matches are also available at the Prospect Match page via the "Matches" button.

## **Prospects Linked to Contacts**

By linking a contact to your prospect search you allow the system to automatically fill information in the prospect profile, and you can access and add, manage, and extend prospect searches directly from the contact's detail view page. When you create a prospect search for a new customer, it is simple to create the contact on the fly.

## **Extending Prospects**

When a prospect is due to expire, or has already recently expired, the prospect is eligible for extension and an alert to this effect displays at Info Centre. Note: The Board decides the number of days within which the prospect can be extended.

If not extended, the prospect is no longer visible at the list of prospect searches at the Search Type page. However, the expired prospect can be restored at the Contact page, if one exists.

## **Work with Prospect Match**

Prospects include three sections:

- Name and date
- Information about the prospect
- Search

You can enter the first two sections directly or let the system automatically fill information from an existing contact.

You can define search criteria for the prospect search directly, or let the system pass criteria from an open search you want linked to a prospect.

When a prospect is linked to a contact, you can add, manage, extend, and review prospect searches from Contact.

#### How . . .

#### To Create a Prospect at the Search Type Page

- 1. At the main menu click **Search**.
- 2. At the Search Type page click **Prospect Matches**.
- 3. At the Prospect Searches page click **Create**.
- 4. At the Create Prospect dialog box, enter information for the prospect profile (see field descriptions below) then click **Continue**.
- 5. Enter criteria at the Criteria page. Click **Save Prospect** on the blue bar at the window bottom.
- 6. Click OK.
- 7. To run the search and see matches, click **Submit** at the Criteria page; or click **Manage Prospect** to make changes (see below).

#### To Enter a Prospect's Profile Information

At the Create Prospect dialog box, enter or edit the following:

**Prospect Name:** Enter a name to identify the prospect. The name need not be unique. (To change a saved prospect's name, enter a new one and save the prospect.)

**Expiration Date:** For new prospects the system automatically fills a date ninety days from the current date. You can change a date provided it meets MLS requirements. To extend a saved prospect's expiration date, if the prospect is eligible for extension (see "About Prospect Match" on page 158), enter a new one and click Extend.)

**Suspend this Prospect:** Select this check box to suspend searching for the prospect, for example while the prospect is on vacation. Clear the check box to resume searching. Note: If the Expiration Date passes while the prospect is suspended the prospect expires.

#### **Email Options**

**Contact:** Optionally select an existing contact. The full name and primary and secondary email addresses, if any, are available at the corresponding fields. Alternatively you can type in the full name and email addresses. You can change the selected contact.

**Full Name:** If using a saved contact, the full name automatically fills. You can edit the name. If you do not use an existing contact, type the name.

**Email:** If using a saved contact, the primary email address, if there is one, automatically fills. If you do not use an existing contact, type a name. To prevent the contact receiving a prospect match email, clear the check box.

**Include Bcc:** Enter email addresses or Contacts to whom you want to send a blind copy. Note: Bcc addresses are visible only in the body of the Agent's copy. To avoid triggering a spam filter, the number of Bcc addresses is restricted.

**Form:** Select the detail form the recipient will access from emailed prospect match alerts.

**Send a Copy to Yourself:** Select the checkbox to receive a copy of the prospect matches at your email address; clear it to discontinue receipt. If you have multiple prospects, matches for each are combined into one email message. Note: As a salesperson, while viewing details from the emailed message, you can open Stratus MLS with full functionality. To do so, click Access Full MLS.

**Include Map:** If enabled, select the checkbox to include a map displaying the locations for all linked listings. Note: When the form excludes listing addresses, the map is not provided.

**Additional Recipients:** Type the email addresses for additional recipients. Separate addresses with a comma, space, or line break. You can enter additional contact addresses,

an address for another salesperson, or an alternate address for yourself. To prevent additional recipients receiving a prospect match email, clear the checkbox.

#### Search

For a new prospect this section allows selection of one or more classes, listing types, and a search type.

#### To Define a Prospect's Search Criteria

- 1. After creating the prospect profile (see above) click **Continue**.
- 2. At the Criteria page, enter the prospect's criteria as you would for any search.
- 3. Click Save Prospect.
- 4. When prompted, click **OK**. The Criteria page redisplays.
- 5. To submit the search for current matches, click **Submit**.
- 6. To make changes in the profile or search at any time, click **Manage Prospect**.

#### To Create a Prospect While Searching

If the criteria in a search for available listings meets a customer's needs, you can create a new prospect profile for that customer and set up prospect match alerts for yourself and the customer.

- 1. After entering criteria at the Criteria page for a new, saved, or pre-defined search, before you submit the search click **Create Prospect** on the action bar.
- 2. At the Create Prospect dialog box, enter information for the prospect profile and email settings (see above: To Enter a New Prospect's Profile Information).
- 3. At the blue notification bar, click **Save Prospect**.
- 4. Click **OK** at the confirmation prompt.
- 5. To run the search and see matches, click **Submit** at the Criteria page; or to make immediate changes to the prospect click **Manage Prospect**. (See To Manage Saved Prospects, below).

#### To Create a Prospect in Map Search

- 1. After locating the desired search area and optional criteria at a map search, click **Prospect** on the criteria panel's action bar.
- 2. At the Create Prospect dialog box, enter information profile and email information (see above: To Enter a New Prospect's Profile Information).

- 3. Review the criteria summary.
- 4. Click **Save Prospect**; or to make immediate changes click **Manage Prospect**. (See To Manage Saved Prospects, below).

#### To Manage Saved Prospects

- 1. At the Prospect Searches page select a prospect, then click **Manage**; or At the Criteria page after saving the prospect, click **Manage**.
- 2. Change profile info as needed and review the displayed search summary.
- 3. To continue without changing criteria: click Save Prospect; OR

  To save then edit criteria: click Save Prospect and Edit Criteria, then edit criteria.

  NOTE: To choose a saved search for the prospect then edit it, click Use Saved Search, select the search you want to use. then edit the criteria and click Save Prospect.
- 4. Click Save Prospect, then click OK.

#### To Create or Manage a Prospect Search for a Contact

At a contact's detail form you can manage existing prospect settings or create another prospect search for the contact. Creating a prospect is possible only if one already exists for the contact.

- 1. At a contact's detail view, the Prospects tab displays if a prospect search exists for the contact.
- 2. Click the **Prospects** tab.
- To create a prospect click **Create** then enter information for the prospect profile and email settings (see above: To Enter a New Prospect's Profile Information). Click **Continue**. Define search criteria then click **Save Prospect**.
- To manage a saved prospect click **Manage** then review and change information for the profile and email settings as needed.
  - o To continue without changing criteria, click **Save Prospect**; OR
  - o To save then edit criteria, click **Save Prospect and Edit Criteria**, make criteria changes in the prospect search, OR

To choose a saved search for the prospect then edit it, click **Use Saved Search**, select the search you want to use. then edit the criteria and click **Save Prospect**.

#### To See a Saved Prospect's Matches

- 1. At the Prospect Searches page (displayed when you select Prospect Searches at the Search Type page) click to select a prospect.
- 2. To display the results list, click **Matches**.
- 3. At the **Days Back** dropdown list, select the number of days for which you want to see the prospect's matches.
- 4. The results list displays.

#### **To Extend Prospects**

You can extend prospects that are due to expire or that expired within the last two weeks. Note: Prospect searches are extendable beyond two weeks of expiration when viewed at Contacts.

- 1. Click a prospect expiry alert at Info Center, or choose Prospect Searches at the Search Type page. The Prospect Searches list displays.
- 2. Select one or more prospects that are within two weeks of expiration.
- 3. Click Extend.
- 4. At the confirmation prompt, click Yes.

#### **To Suspend Prospects**

- 1. At the Prospect Searches page click to select one or more prospects.
- 2. Click Manage.
- 3. Select the **Prospect Suspended** checkbox.
- 4. Click Save Prospect.
- 5. At the Prospect Searches list, confirm that the suspension took place.

#### To Delete Prospects

- 1. At the Prospect Searches page click to select one or more prospects.
- 2. Click **Delete**.
- 3. At the confirmation prompt, click **Delete**.

#### To Review Prospects

- 1. At the Prospect Searches page click to select one or more prospects.
- 2. Click **Review**. The Review Prospects dialog box displays.
- 3. To print prospect settings, click **Print**, then click **Close**.

## **CMA**

## **About CMAs**

Use CMA from the main menu to add and maintain a customizable Comparative Market Analysis.

The CMA provides prospective sellers an analysis of market activity for comparable properties in any class. The report provides the information sellers need in order to understand and feel comfortable with a pricing strategy and with you as their salesperson.

#### What's In the CMA

The CMA allows data entry at each of the following sections, and each can be opened at the CMA detail edit form by selecting a tab or by scrolling. See "Data Entry at CMA Sections" on page 168:

Contact

**Subject Property Details** 

Salesperson

Title Page

Cover Letter

Comparables

Adjustments

Marketing

Attachments

Contents

The CMA presentation may include any or all of the following pages:

Title Page

Cover Letter

Table of Contents

**Subject Property Details** 

Subject Property Photo Gallery

Side-by-Side Property Comparison

Comparable Summary

Adjustments & Notes

Client Full Detail Form

Client Thumbnail Form

Photo Gallery

Flyer

Road or Aerial Map Market Statistics Report Days on Market Report Marketing Plan

#### How it Works

Stratus MLS streamlines CMA generation and provides a comprehensive and customizable report for client presentations.

While adding or updating a CMA, add information in the appropriate sections of the CMA detail edit form, rewrite and format components to customize them, and upload as needed. Scroll through the detail edit form, or select a particular section from the tabs across the top of the CMA page.

- Choose comparables from listing search results or a map, and by MLS# or by listing cart.
- Create the CMA with or without a subject property, in order to meet a variety of
  presentation needs. You can include a marketing plan and financial analyses in
  your presentation, and make numeric adjustments as needed.
- Save, print, and email the CMA. You can also copy it, specify components you want to include in the report, and customize your title page and other sections.

## **Data Entry at CMA Sections**

When you start a new CMA or open an existing one, the system presents fields in a single, scrollable CMA detail edit form. Fields are organized in sections that correspond to tabs at the top of the form.

To jump directly to a new section, click its tab. To move sequentially from field to field, press the Tab key. Fields starred with an asterisk (\*) are required.

To include particular components in the presentation, select them at the Contents tab.

#### How to Complete Data Entry at CMA Sections . . .

#### Contact

You can create a CMA with or without associating the presentation with a particular contact. If you don't want to associate the presentation with a contact, you can choose instead to enter client information directly on the Cover Page and Cover Letter, or exclude client information altogether.

If the contact is new, you can enter and save the contact details directly in the CMA, and the system will add the new person to your Contacts.

Select or clear the "Include a Contact in this CMA" checkbox accordingly.

#### **Choose an Existing Contact**

When you choose an existing contact, the system automatically fills information about that contact in the CMA detail edit form.

#### To Pick from All Contacts or By Group

- 1. Select Include a Contact in this CMA.
- 2. Click the **Contacts** button. All your contacts display.
- 3. To narrow contacts to a particular group, click the down arrow at the **My Contacts** dropdown list then select a group.
- 4. Select one of the current group's contacts or, to further narrow the list before selection, start typing the name in the Search text box.

- 5. The system automatically completes the CMA's Contact section. Edit or add information as needed.
- 6. Click **Save** or navigate to the next CMA section.

#### To Pick from a Narrowed List

- 1. Select Include a Contact in this CMA.
- 2. At the **Use Existing Contact** text box, start typing the name. The contacts browser opens and automatically narrows the list as you type.
- 3. Finish typing the name or select from the narrowed list in the contacts browser.
- 4. The system automatically completes the CMA's Contact section. Edit or add information as needed.
- 5. Click **Save** or navigate to the next CMA section.

#### **Add New or Edit Existing Contact Information**

If the contact is new, you can enter the information directly at CMA. Likewise, you can edit information for existing contacts directly at the CMA edit detail form.

- 1. At **Contact Details**, enter information for the contact. Fields starred with a blue asterisk (\*) are required.
- 2. Click **Save**. The system updates new or edited contact information at Contacts.
- 3. Navigate to the next CMA section as needed.

## **Subject Property**

The subject property is included so that readers can see how it compares to other properties included in the presentation. You can create a CMA with or without a subject property. If you want to include a subject property that is not yet in the MLS database, you can enter details directly at the CMA detail edit form.

If a subject property is currently in the Multiple Listing System, even if archived, you can search for the property or enter an existing MLS#.

Whether you search and select from results, or enter an MLS# directly, the system automatically transfers the appropriate information to the Subject Property detail edit form.

To include or exclude a subject property for comparison with comparable listings, select or clear the "Include a Subject Property in this CMA" checkbox as appropriate.

#### **Choose an Existing Subject Property**

When you choose an existing property for a CMA's subject property, the system automatically completes information in the CMA detail edit form.

#### To Search for an Existing Property

- 1. Select the Include a Subject Property in this CMA checkbox.
- 2. Click Search Listings.
- 3. At the Search Listings dialog box, select basic criteria then click **Continue**.
- 4. At the Criteria page, enter additional criteria as needed. Optionally, to limit matches to a particular location by drawing a radius or polygon, click **Map** on the action bar. (See "Work With Criteria" on page 69.) Click **Submit**.
- 5. At the search results List, select a row, then click **Use As Subject Property**.
- 6. The system automatically completes the CMA's Subject Property section.
- 7. Edit or add information as needed, and upload photos (see below).
- 8. Click **Save** or navigate to the next CMA section.

#### To Select a Subject Property by MLS#

- 1. Select the **Include a Subject Property in this CMA** checkbox.
- 2. Enter an MLS# then click **Use**.
- 3. At the search results List, select a property, then click **Use As Subject Property**.
- 4. The system automatically completes the CMA's Subject Property section.
- 5. Edit or add information as needed, and upload photos (see below).
- 6. Click **Save** or navigate to the next CMA section.

#### Delete a Subject Property

1. At the Subject Property section of the CMA, click **Delete** on the action bar.

#### **Upload Subject Property Photos**

- 1. At Subject Property Photos, click Upload.
- 2. At the Upload Photos dialog box, click **Browse**.
- 3. Browse and select photos, then confirm the selection at your browser's dialog box. (See "Manage Photos" on page 130.)
- 4. At the Upload Photos dialog box, click **Upload**.

- 5. Optionally click a photo to enhance it. (See "Edit Photos" on page 133.)
- 6. Click **Save** or navigate to the next CMA section.

#### To Delete Subject Property Photos

- 1. At **Subject Property Photos**, select a photo.
- 2. Click **Delete** on the action bar.
- 3. At the confirmation prompt, click **Delete**.

## Salesperson

The Salesperson section of the CMA detail edit form contains information about the primary salesperson and salesperson #2 (if another salesperson in your company is acting as cooperating salesperson).

#### **Complete Salesperson Information**

- 1. Based on your Log In, the system automatically completes the primary Salesperson Name, telephone, and other information.
- 2. If there is a salesperson #2, select a person from the Salesperson #2 dropdown list.
- 3. Click **Use** to allow the system to complete available salesperson #2 information.
- 4. Add or edit information as needed.
- 5. Click **Save** or navigate to the next CMA section.

## **Title Page**

The system displays a CMA title page template automatically filled with information drawn from the Contacts, Subject Property, and the Salesperson sections, as well as the Brokerage Roster.

You can safely change information on the title page without affecting stored data. Use the system default, or customize and store a different version as your own default.

As desired, add your logo, subject property photo, and photos of yourself and salesperson #2.

A formatting toolbar along the top of the section allows you to customize the title page. Note: If you prefer working directly with source code, use the HTML tool at the far right side of the toolbar to open your browser's HTML source editor.

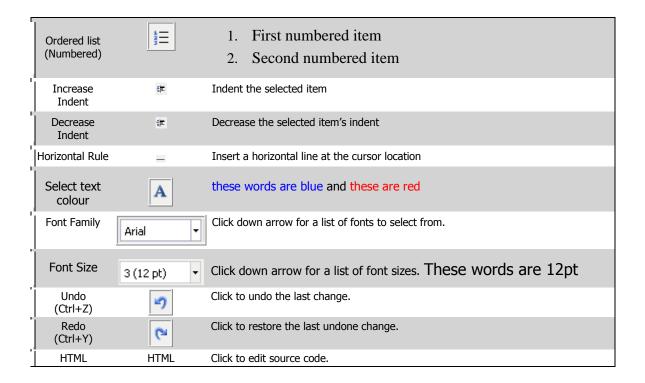
#### **Customize the Title Page**

- 1. The first time you create a CMA, the system displays a default title page.
- 2. Using the formatting toolbar at the top of the section (see following table), optionally make changes in text, logo, photos and so forth.
- 3. To see the customized page, click **Preview** on the action bar.
- 4. To set the customized version as your default, click **Set As Default**. Click **OK** at the confirmation prompt.

#### CMA Format Editor Toolbar



Format	Tool	Effect
cut	×	cut selected item to remove it to the clipboard
сору	a	copy selected item to duplicate and paste as needed
paste	8	paste cut or copied item
Bold (Ctrl+B)	В	these words are bold and these are not.
_Italic (Ctrl+I)	I	these words are italic and these are not.
Underline (Ctrl+U)	<u>u</u>	these words are underlined and these are not.
Strikethrough	ABC	In a sentence <del>these words are struck through</del> and these are not.
Align Left		This sentence is aligned left.
Align Centre	<b>=</b>	This sentence is aligned centre.
Align Right	<b>=</b>	This sentence is aligned right.
Align Full		This paragraph is aligned full (justified) in order to spread the words on each line from margin to margin. To achieve this affect, the system distributes space between words as needed. The last line of a fully aligned paragraph is aligned left.
Unordered list (Bulleted)	i=	<ul><li>First bulleted item</li><li>Second bulleted item</li></ul>



#### **Cover Letter**

The system displays a CMA cover letter automatically filled with information drawn from the Contacts, Subject Property, and Salespereson sections, as well as the Brokerage Roster.

If needed, you can safely change information on the cover letter without affecting source data. You can use the default system cover letter, or customize and store a different version as your own default letter.

A formatting toolbar allows you to customize the letter. Note: If you prefer to work directly with source code, use the HTML tool at the far side of the toolbar to open your browser's HTML source editor.

To use the default letter for existing CMAs, open the CMA then click **Use Default**.

#### Customize the Cover Letter

- 1. The first time you create a CMA, the system displays a default cover letter.
- 2. Using the formatting toolbar at the top of the page (see previous table), optionally make changes in text, logo, photos and so forth.

- 3. To review the letter, click **Preview** on the action bar.
- 4. To set the edited version as your default, click **Set As Default**. Click **OK** at the confirmation prompt.

### **Understanding Comparables**

At the Comparables section, build a list of properties useful for comparison purposes. These may include available or sold, leased, and archived. You may find it convenient to use a Map Search for comps of all statuses, because map markers are distinguished by color. Search and add comps to the list, then review and narrow the list to suit the needs of the presentation.

Comparables (comps) may include:

- Listings you select at a listings search
- Listings you add directly by MLS#
- Your listing cart contents

Specify a price range for which you want to find comps. For available comps, the List Price applies. For sold comps, the Sold Price applies. For leased comps, Lease price applies.

Specify a date range for which you want to find unavailable comps. The date range applies to Sold Date for Sold, and Leased Date for Leased.

#### Search and Select Comparable Properties

Search comparables by criteria (New Search) or by map (Map Search).

- 1. At the Comparables tab, click **Search Listings**. You can also **Add by MLS**# or **Add** from Listing Cart.
- 2. At the Search Listings dialog box, select one or more statuses for the comps you want to find.
- 3. Enter a price range and date range then click Continue.
- 4. At the Criteria page, enter and select **criteria** as needed. To limit matches to a particular location by drawing a radius or polygon, click **Map**. Click **Submit**.
- 5. At the search results List, select one or more comparable properties, then click **Add to Comparables** or **Replace Comparables**, as needed.
- 6. You may add additional comps, save, and navigate to the next CMA section.

#### Manage Comparables for the CMA Presentation

Once selected from search results, comparables display in a single list. The CMA uses every property displayed in the list with the exception of those you *exclude*. Excluded properties remain in the list but are grayed out. To include one of these excluded properties later, select it and click *Include*. (Properties you *remove* no longer appear in the list.)

**Exclude**: Excludes a property from the current CMA report, but allows future inclusion

**Include**: Resets an excluded property to included, thereby reversing the exclude action

**Remove**: Deletes the property from the comparables list.

- 1. Select properties you want to remove altogether, then click **Remove**.
- 2. Select properties you want to exclude from the current presentation (without removing it altogether), then click **Exclude**.
- 3. To include a property you previously excluded, select the property, then click **Include**.

#### Add Comps by MLS#

- 1. Click Add by MLS#.
- 2. At the Add MLS#s dialog box, enter one or more numbers then click Add.
- 3. You may add additional comps, save, and navigate to the next CMA section.

#### **Add Comps from the Listing Cart**

- 1. Click **Add from Listing Cart**. When prompted, click **Yes** or **No** to emptying your Listing Cart.
- 2. You may add additional comps, save, and navigate to the next CMA section.

### **Adjustments**

Once you choose the comparables for your CMA, you may adjust property details to reflect the most recent and accurate information, so that the system can adjust the comparable's value for accurate comparison with the subject property

At the Adjustments section, type a descriptive item in the Notes column, then enter a positive or negative dollar amount in the Adjustments column.

One by one, the Adjustments section displays a comparable side-by-side with the subject property, if one is included. Click the right and left arrows at the top of the worksheet to navigate through all the selected comparables.

Adjustments are applied to the CMA only, and do not affect the listing.

#### **Notes**

To note a beneficial or detrimental feature in the current comparable, use the Notes column, wherever a text box displays. Notes do notdisplay on the property's detail form.

#### **Adjustments**

To adjust a comparable's price to reflect a beneficial feature you've corrected, type a positive value, for example 5000. To adjust the price to reflect a missing or detrimental feature you've corrected, type a negative value, for example -5000). The adjustment value must be a number and should not include a dollar sign, comma, or decimal. If the adjustment is negative, type a minus sign in front of the adjustment value. For example, type "-2500" to alert the system to subtract \$2,500—on the presentation—from the comparable's price. The system tallies all adjustments and determines the total adjustment.

If the adjustment is alphanumeric (for example, you change "N" to "Y"), determine as accurately as possible the effect this change should have on the adjusted price, and enter a numeric adjustment accordingly.

#### Note:

• Adjustments are reflected on the CMA's side-by-side property comparison form, but not on the property's detail form.

#### **Adjust Comparables**

In the CMA presentation, the system automatically displays the subject property, if included, side-by-side with the first comparable. To make adjustments to the comparable price:

- 1. Scroll to any desired field where a text box indicates it may be adjusted.
- 2. At the **Note** column, type a brief description.
- 3. At the **Adjustments** column, enter a numeric adjustment.
- 4. Repeat steps 2 and 3 at additional fields, if needed.

- 5. Click **Save**, then click the **right arrow** at the top of the Comparables section to navigate to the next comparable.
- 6. Repeat all steps for each comparable.
- 7. When you are finished with adjustments, click **Save** and navigate to the next CMA section.

### **Marketing**

Your CMA can include a timetable of activities to demonstrate to prospective clients your plan for marketing their property.

#### Tip:

• If desired, you can save a revised marketing plan as your default. Add or revise activities as needed for each new presentation.

#### Create A Marketing Plan

- 1. At the Marketing section, click **Add Activity**.
- 2. At **Timeframe**, enter the date (or step, number, or week) you anticipate for an activity.
- 3. At **Activity**, enter a description of the activity.
- 4. Repeat steps 2-3 as necessary until all activities are defined.
- 5. To rearrange activities, select one then click **Move Up** or **Move Down**. Repeat as necessary.
- 6. To remove activities select one then click **Delete**. At the confirmation prompt, click **Delete** again.
- 7. Optionally, to save this marketing plan for default use in new CMAs, click **Set As Default**.

#### **Attachments**

Use the Attachments section to upload documents to the CMA.

#### **Upload Attachments**

- 1. At the Attachments section, click **Upload**.
- 2. At the Upload Attachments dialog box, click **Browse**. Use your browser's instructions to navigate and open the file you want to upload.
- 3. Optionally, select a description.
- 4. Repeat steps 2-3 for each attachment you want to upload.
- 5. Click Upload.
- 6. At the CMA's Attachments section, optionally, drag and drop to re-order the attachments.

#### **Preview Attachments**

Use the Preview action to open the attachment in preview form, or double click the thumbnail to open the document in its native application.

- 1. Select an attachment and click **Preview** on the action bar.
- 2. Select The Current Section and click Preview.
- 3. Click **Close** after reviewing the attachment.

#### **Delete Attachments**

- 1. Select one or more attachments and click **Delete** on the action bar.
- 2. At the confirmation prompt, click **Delete**.

#### **Contents**

Use the Contents section to select items you want to include in the CMA presentation.

- Check or uncheck an item to include or exclude it in this CMA
- Click to preview an item's content
- Drag an item up or down in the list to rearrange its order in this CMA

Select any or all of the following items for inclusion in the CMA presentation:

Title Page
Cover Letter
Table of Contents
Subject Property Details
Subject Property Photo Gallery
Side-by-Side Property Comparison
Comparable Summary
Adjustments & Notes
Client Full Detail Form

Client Thumbnail Form Photo Gallery Flyer Road or Aerial Map Market Statistics Report Days on Market Report Marketing Plan

#### Generate the CMA Presentation

- 1. At **Select Items to include in this CMA**, check or uncheck the items you want for this CMA
- 2. At **Order Statuses in Output**, choose a sort order for the display of comparables by status.
- 3. At **Include Page Numbers**, check or uncheck the box to include or exclude page numbering.
- 4. Click **Save**. At the CMA Saved prompt, click **Close**.
- 5. To preview, print, send, download, and more, see "Work with CMAs" on page 180.

### Work with CMAs

Use the CMA main menu option to start or manage a CMA presentation. (See "About CMAs" on page 166.)

If you have no saved CMAs, the system prompts you to add one. If you've created one or more CMAs, they appear in a list. To update an existing CMA, double click on its row to open it. To add a CMA, click New CMA on the action bar.

If the CMA has unsaved changes, the system prompts you to keep or discard the changes. CMA will remember your unsaved information for thirty days, but it's a good idea to save throughout your session to insure all information is stored.

#### Navigating the CMA

When you click the CMA main menu option, a list of saved CMAs displays. When you open a CMA a tabbed set of CMA sections displays. (See "Data Entry at CMA Sections" on page 168.) To navigate in the CMA do one of the following:

- To jump to a particular section, click its tab at the top of the CMA
- To scroll through the CMA, use the scroll bar
- To move from field to field, press the Tab key
- To jump to each comparable in turn, at the Adjustments section, use Page Forward and Back arrows

#### Saving the CMA

You can click Save as often as you want. Each time you click Save the system checks the CMA draft for valid entries. If the draft does not pass validation, click each flagged field to correct its entry.

When you save the CMA, the system saves new or changed contact information.

#### How . . .

#### To Add a New CMA

- 1. At the main menu, click **CMA**.
- 2. If no CMAs exist, the system prompts you to add one before you proceed. If one or more CMAs exists and displays in the CMA list, select **New CMA** on the action bar.
- 3. At **CMA Name**, enter a unique name for the presentation.
- 4. Select a Class and click Continue.
- 5. At the CMA detail edit form, scroll or tab to desired sections, and complete the information you want to include in the presentation. (See "Data Entry at CMA Sections" on page 168.)
- 6. Click **Save**. If prompted, make any needed corrections or additions, then click **Save** again.

#### To Open a CMA

- 1. At the main menu, click **CMA**.
- 2. At the CMA list, choose "All" or "Due to Expire" from the **Show** dropdown list.
- 3. double click the row where the name of the desired CMA displays.

#### To Edit an Existing CMA

- 1. Select a CMA then click **Edit** on the action bar, or just double click the row.
- 2. The CMA detail edit form displays.
- 3. Scroll or tab to the desired section. Note: To find a particular field, click the **Find** action, then enter the field name at the **Find a Field** dialog.
- 4. Enter, format, and upload information, as needed. (See "Data Entry at CMA Sections" on page 168.)
- 5. Click **Save**. If prompted, make any needed corrections or additions, then click **Save** again.

#### To Preview a CMA

- 1. With a CMA open or selected, click **Preview** on the action bar.
- 2. At the Preview Options dialog box, choose what you would like to preview (the current section or the entire CMA) then click **Preview**.
- 3. Scroll to review, then click **Print** or **Close** as needed.

#### To Copy a CMA

- 1. Select a CMA at the list, then click the **Copy** action.
- 2. At the New CMA dialog box, optionally edit or replace the CMA name. Click **Continue**.
- 3. The newly named copy displays on the list.

#### To Extend CMAs Due to Expire

- To view all CMAs that are eligible for extension, click the Extend action at the CMA list without selecting any. To extend all eligible CMAs click Yes at the Extend CMA dialog box.
- To view *selected* CMAs that are eligible for extension, select one or more CMAs then click the **Extend** action at the CMA list. To extend all selected and eligible CMAs, click **Yes** at the Extend CMA dialog box.

#### To Rename a CMA

- 1. At the CMA list, select a CMA checkbox, then click **Rename** on the action bar.
- 2. At the Rename CMA dialog box, edit the CMA name then click Rename.
- 3. At the CMA list, the new name displays.

#### To Delete a CMA

- 1. At the CMA list, select one or more checkboxes, then click **Delete** on the action bar
- 2. At the confirmation prompt, click **Delete**.

#### To Print a CMA

- 1. Click **Print** on the action bar, after selecting a CMA at the list or at the open CMA.
- 2. At the Print Options dialog box, choose what you want to print (current section or the entire CMA).
- 3. Click **Print** (or to review the presentation before printing, click **Print Preview** then click **Print**).
- 4. At the browser's Print dialog box, select print options then click **Print**.

Note: You can also print a CMA from the Preview dialog box

#### To Send a CMA

- 1. Click **Send** on the action bar, after you've selected a CMA at the list or at an open CMA.
- 2. At the Send dialog box, fill out the **To**, **Subject**, and **Message** sections. (See "Send Listings" on page 214.)
- 3. Optionally select Send a copy to yourself.
- 4. At the **Include Bcc** field, enter email addresses or Contacts to whom you want to send a blind copy. Note: Bcc addresses are visible only in the body of the Agent's copy. To avoid triggering a spam filter, the number of Bcc addresses is restricted.
- 5. Click Send.

#### To Download a CMA

- 1. Click **Download** on the action bar, after selecting a CMA at the list or at the open CMA.
- 2. At the Download Ready dialog box, choose what you would like to download (current section or entire CMA).
- 3. Click **Download**.

#### To Reset or Clear Sections in an Open CMA

Depending on the section at which you want to change information, Reset or Clear are available on the action bar.

- At the *Salesperson* and *Contents* tab pages, to reset all fields to the state they were in when the section was opened, click **Reset** on the action bar. At the confirmation prompt, click **Reset**.
- At the *Contact*, *Subject Property*, *Adjustments & Notes*, and *Marketing* tab pages, to clear all fields, click **Clear** on the action bar. At the confirmation prompt, click **Clear**.
- At the *title page* and *cover letter* sections, to restore the default template click
   Reset to MLS Default

# **Calendar**

### **About Calendar**

Calendar provides a convenient way to add and track meetings, and appointments. Because it links to your Stratus MLS Contacts, Calendar automatically displays activities entered at Contact records. (See "Work With the Contacts View".)

Add entries for single events (see "Entering Daily Events" on page 192), regularly recurring events (see "Entering Periodic Events" on page 194), or events that recur over consecutive days (see "Entering Duration Events" on page 196).

Open Calendar from the main menu. Calendar displays in Month view with a black bar above the current day. Click the event title to see details at Day view.

#### Note:

- Click the *text* of the event title to open details.
- If the event has no details, the display does not change when you click the event title's text.

Switch Calendar views as needed: Month view (see "Working with Month View" on page 187), Day view (see "Working with Day View" on page 188), and Event Maintenance view (see "Event Maintenance View" on page 198).

#### In Calendar you can:

- Add, edit, and delete events, and print Day or Month calendar views.
- View Contact activities, as well as Open House events in your defined market areas.
- Customize the way an event displays by applying text and background colors.
- Instead of text details, enter a Website link (URL). Click the event title to display the Web page.
- Manage all daily, periodic, and duration events from a single page.

## **Working with Month View**

Month view displays by default when you open Calendar, and the current day is highlighted. Event titles for the whole month display.

From Month view you can:

- Print the calendar
- Navigate to another month
- Switch to Day view for details about all of a particular day's events

#### **To Display Month View**

Access to Month view depends on where you're starting from:

- From the Main Menu, click **Calendar**. Calendar opens at the current Month and highlights today's date.
- From Day view, click **Month** at the top left corner of the page.
- From Event Maintenance view, select **Month View** from the drop-down list, then click **View Calendar**.

#### To Navigate in Month View

- To view the next month, click the right arrow > at the top right corner of the page. Repeat as needed.
- To view the previous month, click the left arrow < at the top right corner of the page. Repeat as needed.
- To return to the current month, click Today at the top right corner of the page.

#### To Print the Calendar

- 1. Navigate to the month you want to print.
- 2. Click **Print**on the action bar.
- 3. Follow your browser's prompts.

#### To Switch to Day View

- Click any date (for example, <u>11</u>); OR
- Click an event title on a particular date

## **Working with Day View**

Day view provides a list of all the events scheduled for a particular day, showing each events details. From Day view you can:

- View and print a list of the day's scheduled events, including Contact activities
- Add new events
- Edit any event you added

#### Note:

To add, edit, or delete a Contact activity displayed at Calendar, open Contacts from the main menu . (See"Work With the Contacts View".)

#### Caution:

From Day view you can edit and delete any event you added. Note, however, that *each* occurrence of Periodic and Duration events is affected by your changes.

#### How . . .

#### To Display Day View

Access to Day view depends on where you're starting from and which day you want to see:

- From Month view, to see the *current date*'s Day view, click **Day** in the top left corner of the page.
- From Month view, to see a *different date*'s Day view, navigate to the desired month if necessary, then click on a date (for example, <u>11</u> for the eleventh day of the month.)
- From Event Maintenance view, to see the current date's Day view, select Day View from the dropdown list, then click **View Calendar**.
- From Event Maintenance view, to see another date's Day view, click the date along the top of the page. To move to the previous month, click the month name to the left of the displayed dates. To move to the next month, click the month name to the right of the displayed dates.

#### To Switch to a Different Day

- Above the small calendars on the left side of the page, click the right or left arrows as needed to navigate to the desired month, then click the particular date you want to view; OR
- At the empty text box below the small calendars on the left side of the page, enter a date (MM/DD/YY) then press **Enter**.

#### To Add an Event

- 1. At Day view, click New Event.
- 2. Select **Daily**, **Periodic**, or **Duration**. The system displays the appropriate data entry page.
- 3. Enter details for the event. (See "Entering Daily Events" on page 192, "Entering Periodic Events" on page 194, or "Entering Duration Events" on page 196
- 4. Click Save.

#### To Edit an Event

- 1. At Day view, at the event you want to revise, click **Edit**.
- 2. At the Edit dialog box, revise details for the event. (See "Entering Daily Events" on page 192, "Entering Periodic Events" on page 194, or "Entering Duration Events" on page 196
- 3. Click Save.

#### To Delete an Event

- 1. At Day view, at the event you want to delete, click **Edit**.
- 2. At the Edit dialog box, click **Delete**.
- 3. Click **OK** to confirm deletion.

#### To Print the Calendar

- 1. If the day you want is not already displayed, locate the small calendars on the left side of the page and click the day you want to print.
- 2. Click **Print** on the action bar.
- 3. Follow your browser's prompts.

#### To Switch to Month View

• Click **Month** at the top left corner of the page.

## Add, Edit, And Delete Calendar Events

You can schedule single events (Daily); events that recur in a recognizable pattern, such as on the first Monday of every month (Periodic); and events that take place over consecutive dates (Duration).

You can edit or delete calendar events that you have added directly at Calendar. However, you must edit or delete displayed Contact activities at the Contact record itself (see "Work With the Contacts View").

#### Caution:

From Day view you can edit and delete all event types. Note, however, that *each* occurrence of Periodic and Duration events is affected by the change.

#### How . . .

#### To Add an Event

- 1. Click Calendar at the Main Menu.
- 2. At Month view, navigate to the date you want.
- 3. To see the day's scheduled events, click on the underlined date (for example,  $\underline{11}$ .)
- 4. At Day view, click New Event.
- 5. At the New Event dialog box, click the desired event type: (**Daily** for a stand-alone event, **Periodic** for an event that recurs in a pattern, or **Duration** for an event that recurs over consecutive dates).
- 6. Enter details for the event. (See "Entering Daily Events" on page 192, "Entering Periodic Events" on page 194, or "Entering Duration Events" on page 196
- 7. Click Save.

#### To Edit an Event

At Calendar, you can only edit events you added directly, not Open Houses or Contact activities.

- 1. At Month view, navigate to the date of the event you want to change.
- 2. Click the event you want to revise. Note: if the event has no details, you must edit the event at the Event Maintenance page. (See "Event Maintenance View" on page 198.)
- 3. At the event you want to revise, click **Edit**.
- 4. Revise text and/or options as required (See "Entering Daily Events" on page 192, "Entering Periodic Events" on page 194, or "Entering Duration Events" on page 196
- 5. Click Save.

#### To Delete an Event

At Calendar, you can only delete events you added directly, not Open Houses or Contact activities.

- 1. At Month view, navigate to the date of the event you want to delete.
- 2. Click the event you want to delete. Note: if the event has no details, you must delete the event at the Event Maintenance page. (See "Event Maintenance View" on page 198.)
- 3. At the event you want to delete, click **Edit**.
- 4. When the event's data entry page displays, click **Delete**.
- 5. At the Confirmation prompt, click **OK**.

## **Entering Daily Events**

A Daily event is a one time, date-specific activity. A meeting with Mrs. Smith from ABC Brokerage on March 23 at 9 AM, is a Daily event. You can set a start time with or without an end time, or the event can be untimed.

In Day or Event Maintenance views, you can add a new event or edit an existing one (see "Add, Edit, And Delete Calendar Events" on page 190).

### **Data Entry for Daily Events**

Field	Definition
Event Title	Enter a short title for the event. This title displays on the calendar. Additional information can be added at the Event Details field.
Event Date	By default, this field displays the selected date. To change the date choose month, day, and year from the drop-down lists.
Start & End Time	Choose the event's start time and AM or PM from the dropdown lists.
	Optionally, choose the event's end time and AM or PM from the dropdown lists.
Colors	Text: Click black or white for the event title text.
	Background: Click a color to display behind the event's title text.
Event Details	Enter notes about the event; OR enter a <i>URL</i> (Web site address) in the format <a href="http://www.domainname.com">http://www.domainname.com</a> or www.domainname.com. When you click on the event title in Month view, the Web page displays. In Day view, the URL displays.
	Note: Do not enter both event details and a URL.

Open link in new window

This checkbox option is selected by default when you enter a URL at Event Details. When you click on a URL-linked event title, the Web page opens in a new browser window. Close the

window to return to Calendar.

You can deselect the checkbox. Note, however, that upon clicking the event title, Calendar is replaced by the linked Web page. To return to Stratus MLS at the Calendar page, click the

browser's Back button to restore your session.

Save Click to add this event to your calendar.

Reset Click to return all fields to their former value.

(Delete) Available at Edit page only. Click to Delete the event.

Cancel Click to clear the fields of entered data and return to the

previous page.

## **Entering Periodic Events**

A Periodic event is one that repeats weekly, monthly, or yearly according to a particular pattern. For example, you may need to prepare a status report on the 1st day of each month, or go to a class every Tuesday, Wednesday, and Thursday for a few weeks. These are periodic events.

Periodic events require a start date, end date, and repeat definition. The start and end dates identify the *interval* in which the periodic event occurs. The event does not necessarily fall on the start date or the end date. The event can be timed (having a start time with or without an end time) or untimed.

In Day or Event Maintenance views you can add a new event or edit an existing one (see "Add, Edit, And Delete Calendar Events" on page 190).

### **Data Entry for a Periodic Event**

Field	Definition
Event Title	Enter a short title for the event. This title displays on the calendar. Additional information can be added at the Event Details field.
Start & End Dates	By default, this field displays the selected date for both starting and ending date. To change the date choose month, day, and year from the drop-down lists.
Start & End Time	Choose the event's start time and AM or PM from the dropdown lists.
	Optionally, choose the event's end time and AM or PM from the dropdown lists.

How to Repeat: Choose: *Every Month* if the event occurs one or more days per

month, (for example, an event occurring the 1st and 15th of

each month); or

Choose: Every Year if the event occurs once a year; or

Choose *Repeat by Day of Week* if the event follows a more complex pattern (for example, an event occurring every

Monday and Wednesday, or every other Thursday, or every first

Friday of each month).

Colors Text: Click black or white for the event title text.

Background: Click a color to display behind the event's title

text.

Event Details Enter notes about the event; OR enter a *URL* (Web site address)

in the format http://www.domainname.com or

www.domainname.com. When you click on the event title in Month view, the Web page displays. In Day view, the URL

displays.

Note: Do not enter both event details and a URL.

Open link in new window

This checkbox option is selected by default when you enter a URL at Event Details. When you click on a URL-linked event title, the Web page opens in a new browser window. Close the

window to return to Calendar.

You can deselect the checkbox. Note, however, that upon clicking the event title, Calendar is replaced by the linked Web page. To return to Stratus MLS at the Calendar page, click the

browser's Back button to restore your session.

Save Click to add this event to your calendar.

Reset Click to return all fields to their former value.

(Delete) Available at Edit page only. Click to Delete this event.

Cancel Click to clear the fields of entered data and return to the

previous page.

## **Entering Duration Events**

A Duration event is one that occurs over a continuous date range. A conference scheduled from November 4 through 7 is a Duration event.

- The event can be timed (having a start time with or without an end time) or untimed. Start and end times display at each occurrence of the event.
- You can choose to block out weekends.

In Day and Event Maintenance views you can add a new event or edit an existing one (see "Add, Edit, And Delete Calendar Events" on page 190).

### **Data Entry for a Duration Event**

Field	Definition
Event Title	Enter a short title for the event. This title displays on the calendar. Additional information can be added at the Event Details field.
Start & End Dates	By default, this field displays the selected date for both starting and ending date. To change the date, choose month, day, and year from the drop-down lists.
Start & End Time and AM/PM	Choose the event's start time and AM or PM from the dropdown lists.
	Optionally, choose the event's end time and AM or PM from the dropdown lists.
Skip Weekends	Select this checkbox if the event does not occur on the weekend. (For example, a conference may run Thursday through Tuesday, but with no meetings scheduled on Saturday or Sunday.)
Colors	Text: Click black or white for the event title text.
	Background: Click a color to display behind the event's title text.

Event Details Enter notes about the event; OR enter a *URL* (Web site address)

in the format http://www.domainname.com or

www.domainname.com. When you click on the event title in Month view, the Web page displays. In Day view, the URL

displays.

Note: Do not enter both event details and a URL.

Open link in new window

This checkbox option is selected by default when you enter a URL at Event Details. When you click on a URL-linked event title, the Web page opens in a new browser window. Close the

window to return to Calendar.

You can deselect the checkbox. Note, however, that upon clicking the event title, Calendar is replaced by the linked Web page. To return to Stratus MLS at the Calendar page, click the

browser's Back button to restore your session.

Save Click to add this event to your calendar.

Reset Click to return all fields to their former value.

(Delete) Available at Edit page only. Click to Delete this event.

Cancel Click to clear the fields of entered data and return to the

previous page.

### **Event Maintenance View**

Event Maintenance view provides a convenient way to add, edit, or delete multiple events without having to switch between Day and Month view. Here you display, with quick access to edit or delete, all of a day's events, or *all* calendar events by each event type.

#### You can:

- View all events for a particular date with options to add, edit, or delete them
- Switch to a different month and day as needed
- View lists of all daily, duration, and periodic events with options to add, edit, or delete them

#### Note:

- In Event Maintenance view, duration and periodic events scheduled over a range of dates display even on blocked out dates. This occurs because the date range for the event spans the date being viewed.
- In Event Maintenance view you can edit and delete periodic and duration events; note, however, that *every occurrence* of the event is changed or deleted.

#### To Display Event Maintenance View

• At Day view, click Event Maintenance.

#### To Display All Events of a Particular Type

At Event Maintenance view, click All Daily, All Periodic, or All Duration to make changes and deletions as needed for all events of the selected type.

- To see all stand-alone events, click All Daily
- To see all events that recur in a pattern (for example, every Tuesday), click All Periodic
- To see all events that recur on consecutive days, with the option to block out weekends, click **All Duration**

#### To Switch to a Different Day

- To display a new day in the same month, at the displayed list of dates along the top of the page, click on a date.
- To display a day in another month, click on the *previous* or *next* month links to navigate to the appropriate month, then click on the date.

#### To Add an Event

- 1. At the event type (Daily, Duration, or Periodic), click **Add An Event**. The system displays the appropriate data entry page.
- 2. Enter details for the event. (See "Entering Daily Events" on page 192, "Entering Duration Events" on page 196, or "Entering Periodic Events" on page 194.)
- 3. Click Save.

#### To Edit an Event

- 1. At the event listing, click **Edit**. The system displays the appropriate data entry page.
- 2. Revise text and/or options as needed. (See "Entering Daily Events" on page 192, "Entering Duration Events" on page 196, or "Entering Periodic Events" on page 194.)
- 3. Click Save.

#### To Delete an Event

• At the event listing, click **Delete**.

# **Financial**

## **About Financial Calculators**

Stratus MLS Financial calculators allow you to:

- Help a buyer understand the maximum mortgage amount which they may qualify for, using "Mortgage Pre-Qualification" on page 206
- Determine whether a buyer will qualify for a specific mortgage, using "Mortgage Qualification" on page 210
- Prepare a mortgage amortization schedule determining monthly (or other) payments, using "Mortgage Amortization" on page 203

Financial calculators can be used two ways:

- To create a single report based on actual figures
- To explore "What-If" scenarios, producing multiple reports with trial figures for sale price, down payment, interest rate, etc.

## **Mortgage Amortization**

The mortgage amortization calculator determines payments (monthly or other) based on a particular principal amount, loan term, and interest rate. It also creates an amortized payment schedule for a specified term.

The amortization schedule displays in column format. The columns include: Pmt (payment number), Date (date of payment), Interest (portion of payment that is interest), Principal (portion of payment that is principal) and Remaining Principal. *The total amount of principal and interest paid-to-date appears at the end of the schedule for the specified term*.

#### How . . .

#### To Run a Mortgage Amortization

- 1. Select the **Financial** tab at the main menu.
- 2. At the Financial Tools page, click Mortgage Amortization.
- 3. At **Prepare For**, enter the client's name, then enter data as appropriate (see below).
- 4. Click **Calculate Amortization**. View the system-calculated amortization table. NOTE: if you selected 'Force Custom Payment Amount', then you determined Payment Amount yourself.
- 5. Scroll to view the amortization table.
- 6. To print the schedule, click **Print** on the action bar, then select **Print** from the **Print Options** dialog box. Follow browser prompts to complete the Print operation.

#### To Complete Data Entry

As you click (or Tab) from one field to the next, the system performs calculations displayed below in bold. When your entries are complete, click Calculate Amortization to display the payment amount and amortization schedule.

Prepared For: Client's name

Principal: Dollar amount being borrowed.

Interest Rate Interest rate of mortgage as a percentage (for example, 3.85).

(%):

Amortization:

The life of the loan in years (should auto recalculate if you select "Yes" at

Accelerated, or enter an Anniversary Amount).

Start Date:

Date on which the loan begins.

Term:

Length of time before the loan must be re-negotiated with the lending organization. To select a term other than the default, enter the desired number in the text box, then select "Months" or "Years" from the drop-down list.

Payment Method:

Payment frequency. Select from drop-down list: "weekly", "bi-weekly", "monthly", "semi-monthly", "quarterly", or "annually".

Note: if you select a weekly or bi-weekly payment method, you must also decide whether or not you want the payments to accelerate the pay down of the mortgage. If you choose "Yes" at Accelerated, the amortization period is automatically reduced when the payment schedule displays.

Accelerated?

The drop-down list includes the values "Yes" and "No". If weekly or bi-weekly payments are to accelerate mortgage pay down, select "Yes". In this case, the amortization period is automatically reduced when the payment schedule displays.

Note: This field is visible when the value at Payment Method is "weekly" or "bi-weekly".

Anniversary Amount:

If entered, the borrower expects to pay this amount in excess of the regular payment, on each anniversary of the loan. This accelerates payments toward principal, resulting in a loan paid down faster. Enter a lump sum or a percentage of the principal. Select "Dollars" or "Percent" from the drop-down list, as appropriate.

Force Custom Payment Amount checkbox Select this checkbox if you want to calculate the amortization with a specific payment amount. After selecting the checkbox, enter the payment amount at the Payment Amount textbox.

Payment Amount:

Monthly (or other) payment. System-calculated, unless you select "Force Custom Payment Amount," in which case you must enter a specific payment amount at this field.

#### To Adjust for What-If Scenarios

To test "what-if" scenarios, click **Reset** on the action menu, then enter new values as desired.

- What-if scenarios might explore the effect of higher or lower mortgage amounts, of different interest rates, of shorter or longer loan duration, or of accelerated payments.
- You might also explore the effect on the mortgage paydown using a custom payment amount (select 'Force Custom Payment Amount').

## **Mortgage Pre-Qualification**

The Mortgage Pre-Qualification calculator determines the buyer's qualification for a mortgage.

#### How . . .

#### To Prepare a Mortgage Pre-Qualification

- 1. Select **Financial** on the Main Menu.
- 2. At Financial Tools, click Mortgage Pre-Qualification.
- 3. At **Prepare For**, enter the client's name, then enter data as appropriate (see below).
- 4. Click **Check Qualification** to view the calculated qualification amount, or a reason the buyer doesn't qualify.
- 5. To print the qualification statement, click **Print**, then follow browser prompts. Note: The Print action is enabled after the results display under the Qualification heading. If you make a change to any field on the form the results are replaced with the Check Qualification button and the Print action is disabled.

#### To Complete Data Entry

As you click (or Tab) from one field to the next, the system performs calculations displayed below in bold. When all values are entered, click Check Qualification to display the "Qualified for" purchase price.

Mortgage insurance is required for a loan-to-value ratio of more than 80%, but may also be needed if the loan-to-value is as low as 65%. With a value between 65% and 80%, select an insurance value from the Mortgage Insurance table if needed. With a value higher than 80%, you *must* select an insurance value.

#### **Gross Income**

Person 1 Monthly gross income for up to three purchasers. (System calculates annual values and totals.)

Others

#### **Monthly Debt Costs**

Loans Charge Cards

Others

Optional. Monthly dollar amount for loans (e.g., auto loans, personal loans), charge cards, and other debt. (System calculates total.)

**Debt Ratios** 

GDS

(Gross Debt Service Ratio) represents the percentage of pre-tax income that may be applied to housing costs. Some lenders may

consider a GDS of more than 30%. You may change the default value.

**TDS** 

(Total Debt Service) represents the percentage of pre-tax income that may be applied to housing costs and debt combined. You may change

the default value.

The system calculates the corresponding dollar amounts for the GDS and TDS ratios by multiplying the total gross monthly income by the GDS rate and the TDS rate, respectively.

Mortgage Amortization: The life of the loan in years.

Interest Rate:

Interest rate of mortgage as a percentage (for example, 3.85)

**Monthly Costs** 

Maximum Mortgage Payment:

System-calculated as the lesser of:

(GDS \* Total Gross Monthly Income) OR

(TDS \* Total Gross Monthly Income) - (total Monthly Debt Cost)

Est. Monthly Property Tax:

The property's estimated monthly property tax. Numbers only.

50% Monthly Condo Fee:

If the property under consideration is a condo, enter 50% of the estimated monthly fees.

Est. Monthly Heating Cost:

The property's estimated monthly heating cost. Numbers only.

Maximum Mortgage Payment After Costs:

System-calculated. (Maximum monthly mortgage payment) - (monthly costs)

Maximum Mortgage Amount:

System-calculated. Applies Maximum Mortgage Payment After Costs, the Mortgage Amortization in years, and the Interest Rate.

Mortgage Mor

Mortgage insurance is required if the loan-to-value ratio exceeds 80

Insurance (as a %):

percent. You may use the Mortgage Insurance table as a guideline. (Note: Contact the Canada Mortgage and Housing Corporation for a complete listing of the current rates.)

If the down payment is less than 20% of the property's value, select the applicable insurance rate from the drop-down list. If you have not selected an insurance rate, the Mortgage Insurance table displays when you tab or click away from the Down Payment field.

In some cases you must select a value for Mortgage Insurance when the loan-to-value percentage is 65-80%. In these cases the Mortgage Insurance table displays when you tab or click away from the Down Payment field; however, the Mortgage Insurance Rate field is not flagged as required.

To open the Mortgage Insurance table any time, click the hyperlinked text, "Table based on Standard Premium only. Click to view."

#### Mortgage Insurance (as a \$ amount)

System-calculated. (Mortgage Insurance % / 100) \* (Mortgage Amount)

Mortgage Applied to Sale:

System-calculated. (Maximum Mortgage Amount - Mortgage Insurance), if any.

Note: Mortgage Applied to Sale is reduced by the amount of mortgage insurance required for your loan-to-value ratio.

Down Payment (as a \$ amount):

Down payment available, in dollars. When you tab or click off this field, the system calculates the percentage (see below).

Note: If the calculated down payment percentage is less than 20%, select the applicable insurance rate at Mortgage Insurance, above.

Down Payment (as a %):

System-calculated. ((Down Payment / (Mortgage Applied to Sale + Down Payment)) \* 100.

Qualified for Purchase Price

System-calculated. (Mortgage Applied to Sale + Down Payment).

Note: If the Mortgage Insurance requirement based on the Down Payment Percentage is not satisfied, a "Qualified for Purchase Price" does not display. Adjust the down payment to arrive at the maximum priced property your client qualifies for.

#### To Adjust for What-If Scenarios

To test "what-if" scenarios, click **Reset** on the action menu, then enter new values as desired. What-if scenarios might explore the effect of higher or lower income, debt, down payment, interest rates; or of shorter or longer loan duration.

## **Mortgage Qualification**

The Mortgage Qualification calculator determines whether a purchaser will qualify for a particular mortgage based on the offer price of a property.

How . . .

#### To Prepare a Mortgage Qualification

- 1. Select the **Financial** tab at the top of any Stratus MLS page.
- 2. At Financial Tools, click Mortgage Qualification.
- 3. At **Prepare For**, enter the client's name, then enter data as appropriate (see below).
- 4. Click Check Qualification. Scroll down to view whether mortgage qualifies.
- 5. To print the qualification statement, click **Print View**, then select **Print** from the browser's **File** menu.

#### To Complete Data Entry

As you click (or Tab) from one field to the next, the system performs calculations displayed below in bold. When all values are entered, click Check Qualification to display the "Qualified for" purchase price.

Mortgage insurance is required for a loan-to-value ratio of more than 80%, but may also be needed if the loan-to-value is as low as 65%. With a value between 65% and 80%, select an insurance value from the Mortgage Insurance table if needed. With a value higher than 80%, you *must* select an insurance value.

#### Mortgage

Offer Price of Property:

Offer price in dollars. Numbers only.

Down Payment:

Down payment available, in % of offer price, or dollar amount.

If the down payment is entered in dollars, the system calculates the percentage when you tab or click off this field.

If the down payment percentage is less than 20% of the property price,

If the down payment percentage is less than 20% of the property price select an applicable insurance rate at Mortgage Insurance, below.

Mortgage Amount:

**System-calculated.** (Offer Price - Down Payment.)

Mortgage Insurance (as a %):

Mortgage insurance is required if the loan-to-value ratio exceeds 80 percent. You may use the Mortgage Insurance table as a guideline. (Note: Contact the Canada Mortgage and Housing Corporation for a

complete listing of the current rates.)

If the down payment is less than 20% of the property's value, select the applicable insurance rate from the drop-down list. If you have not selected an insurance rate, the Mortgage Insurance table displays when you tab or click away from the Down Payment field.

In some cases you must select a value for Mortgage Insurance when the loan-to-value percentage is 65-80%. In these cases the Mortgage Insurance table displays when you tab or click away from the Down Payment field; however, the Mortgage Insurance Rate field is not flagged as required.

To open the Mortgage Insurance table any time, click the hyperlinked text, "Table based on Standard Premium only. Click to view."

Mortgage Insurance (as a \$ amount):

**Total Mortgage** 

System-calculated. ((Mortgage Insurance % / 100) \* Mortgage Amount)

System-calculated. (Mortgage Amount + Mortgage Insurance)

Mortgage Amortization: The life of the loan in years.

Interest Rate: Interest rate of mortgage as a percentage (for example, 3.85)

Mortgage Payment:

System-calculated, based on values for Total Mortgage, Mortgage Amortization, and Interest Rate. Assumes monthly payment period.

**Monthly Costs** 

Est. Monthly Property Tax:

The property's estimated monthly property tax.

50% Monthly Condo Fee:

If the property is a condo, enter 50% of the estimated monthly fees.

Est. Monthly Heating Cost:

The property's estimated monthly heating cost.

Total Cost Per Month:

System-calculated. (Mortgage Payment +Property Tax + Condo Fee + Heating Cost).

#### **Gross Income**

Person 1 Monthly gross income for up to three purchasers.

Person 2 The system calculates annual values from each person's monthly

Others value, and totals monthly and annual values.

**Monthly Debt Costs** 

Loans Enter each applicable debt cost.

**Charge Cards** 

Others The system calculates the total debt value (Sum of monthly dollar

amount for all debts).

**Debt Ratios** 

GDS (Gross Debt Service Ratio) represents the percentage of pre-tax

income that may be applied to housing costs. Some lenders may

consider a GDS of more than 30%. You may change the default value.

TDS (Total Debt Service) represents the percentage of pre-tax income that

may be applied to housing costs and debt combined. You may change

the default value.

System-calculated. (Total Gross Income \* GDS rate) and (Total Gross

Income \* TDS rate), respectively

Qualification

System calculated when you click "Check Qualification." If the buyer

qualifies for the loan, "Mortgage Qualifies" displays. If the buyer does not

qualify, "Mortgage Not Qualified" displays with an explanation.

#### To Adjust for What-If Scenarios

To test "what-if" scenarios, click Reset on the action bar, then enter new values as desired. What-if scenarios might explore the effect of higher or lower offering price, income, debt, down payment, interest rates; or of shorter or longer loan duration.

# **Send Listings by Email**

## **Send Listings**

You can email your customer a link to particular listings with the site action Send. Send is available at List, Details, and Map. The Send action causes the system to email links to listings, allowing recipients to see each one with an optional map. For Available listings at Details, you can also include attachments. Listings may be sent in detail view or as list rows.

The emailed link remains active for a period determined by the MLS. Format the message as you like, using the formatting toolbar. See "Formatting Email" on page 216.

#### How . . .

#### To Create the Email Message

- 1. To open the **Send** dialog box, click **Send** at the site action bar.
- 2. At the **To** field, enter one or more email addresses, or click **Contacts** to select one or more contacts by group or search.
- 3. At the **Subject** field, change or accept the default subject for the message.
- 4. In the **Message text** area, change or accept the default text.
- 5. Edit the message as required. Note: If your browser does not automatically perform a spell check and flag (or correct) spelling errors, click away from the message text area to run the spell check.
- 6. At the **For** dropdown list, select the listings you want to send: Current, All, or Selected.
- 7. At the **Form** dropdown list, select a detail form in which your customer will view the listings.
- 8. To send a duplicate message to your MLS email account, select the **Send Copy to Yourself** checkbox.
- 9. To include a map with your email, select the **Include Map** checkbox.
- 10. To include attachments for an Available listing that is currently displayed at Details, at For, select Current Listing, then at Select Attachments to Include select the attachments you want to send.
- 11. To send the email with included options, click **Send**.

#### To Understand What the Recipient Receives

When the email recipient opens your message and clicks the provided link, a new window opens with the following options displayed for each listing, when chosen:

- A *Map* (if this option is available and you have selected it along with a results list that corresponds to the map's marker numbers. Listings you selected for the recipient, along with available links, display on the map and the list below it. You can choose to include points of interest (Places) on the sent map.
- A *Detail form* for each emailed listing, with links and attachments (if this option is available and selected)included.
- Print actions.

#### To Provide Instructions to the Recipient

Instructions for viewing the properties and replying to the email are provided in the default email message. In the Message text area, change or accept the default text, including further instructions if you like.

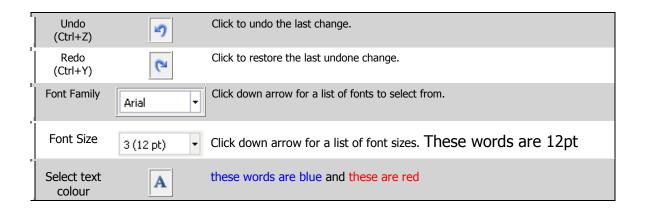
Help for recipients is available at the properties of interest page.

## **Formatting Email**

To apply formatting such as bold or italic to any text or paragraph in an email message, select the text you want to format and choose a button from the toolbar. See "Send Listings" on page 214.

# Send Email Formatting Toolbar B I U | ABC ■ ■ ■ ■ ■ | Font family Font size A

Format	Tool	Effect
Bold (Ctrl+B)	В	these words are bold and these are not.
_Italic (Ctrl+I)	I	these words are italic and these are not.
Underline (Ctrl+U)	<u>u</u>	these words are underlined and these are not.
Strikethrough	ABC	In a sentence <del>these words are struck through</del> and these are not.
Align Left		This sentence is aligned left.
Align Centre		This sentence is aligned centre.
Align Right	<b>=</b>	This sentence is aligned right.
Align Full		This paragraph is aligned full (justified) in order to spread the words on each line from margin to margin. To achieve this affect, the system distributes space between words as needed. The last line of a fully aligned paragraph is aligned left.
Unordered list (Bulleted)	i=	<ul><li>First bulleted item</li><li>Second bulleted item</li></ul>
Ordered list (Numbered)	3	<ol> <li>First numbered item</li> <li>Second numbered item</li> </ol>



# **Notice Pages**

## **About Notice Pages**

Notice Pages provide a report of new and changed listings in your market areas. (See "Work with Notice Pages" on page 221.)

Customize Notice Pages by selecting property classes, for sale or for lease, Area, Municipality and Community. Select a time frame and a view format (Display or Print), with or without notes and revisions.

- Once you assign Notice Page settings, you can save them for running future Notice Pages. Revise your the settings at any time.
- The system keeps track of the date of the last Notice Page you ran. To run Notice Pages showing new and changed listings since you last ran it, select "Since Last Update" at the Days Back field. Alternatively, you can select the number of "Days Back" you want to run an Update.
- You can rerun your last Update by choosing "Rerun Last Update" at the Days Back field.
- Notice Pages are organized by type of update (e.g., new listing, price change). You can scroll through all categories or go to a particular one by clicking its link at the top of the report.
- To see a listing's full details, click on the MLS# at the displayed thumbnail. Click "Back" to return to Notice Pages.
- Before running the report, choose its output format: Display or Print. To do both, select "Display" then, when you're ready, click "Print View" at the displayed Notice Pages report.

## **Work with Notice Pages**

#### How . . .

#### To Create or Change Notice Page Settings

- 1. Select **Notice Pages** at the main menu.
- 2. At Notice Pages, select one or more Class(es).
- 3. At For Sale or For Lease, select one or more checkboxes.
- 4. Select an Area, a Municipality, and optionally one or more Communities, if available.
- 5. At **Days Back**, choose the time frame for the Notice Page report.
- 6. At View, choose Display or Print.
- 7. Select **Notes & Revisions** if you want to include these in the report.
- 8. To save settings for future use, click **Save**; OR To run the report immediately, click **Update Now**.

#### To Run Notice Pages with Previous Settings

- 1. Change **View** if needed.
- 2. Click **Update Now** to run the report with the current saved settings.

#### **To Display Notice Pages**

If your View setting is Display, the Notice Pages display on screen. Listings are categorized by type.

- To see listings in a particular category, scroll through the report or click a link at the top of the page.
- To see a listing at Details, click the linked MLS#. At the report click **Back** to return to Notice Pages.
- To print from the displayed Notice Pages, click **Print View** at the top left side of the report.

#### **To Print Notice Pages Directly**

If your View setting is Print, the Notice Pages display in a printable format in a secondary browser window. To print:

- 1. Run a Notice Pages report with View set to Print.
- 2. At the printable display, choose **Print** from the browser's **File** menu.
- 3. Specify printer options.
- 4. Click Print.
- 5. Close the browser window to return to the Notice Pages page.

#### To Display Listings from Notice Pages

- 1. In the Notice Page **Display** report displayed on the screen, click an MLS#.
- 2. To print the listing, click **Print**.

# **History**

## **About History**

Stratus MLS tracks all listing edit changes, price changes, and status changes.

### **A Listing's Transaction History**

By showing changes, in particular price reductions and prior offers, History helps you evaluate how motivated a seller is likely to be to accept an offer or lower a price.

You can view and print a listing's history at an MLS# search, at any search results List, and at Details. When you view a listing's History, two forms display:

- The first form shows details of the listing as it was originally entered. Note: if you don't want to display the original listing, select the "Hide Original Listing Data" checkbox at the top left side of the history form.
- The second form shows changes made to the MLS#'s fields, price, and status.

## **Work with History**

You can view and print a listing's history at an MLS# search, at any search results List, and at Details. See "About History" on page 224.

#### Note:

 When pulling histories for several listings at once, it may be useful to select Hide Original Listing Data so that only transaction reports display.

#### How . . .

#### To View a Listing's History at MLS# Search

- 1. At the Search Type page click **MLS# Search**.
- 2. At the **Search by MLS#** box, type one or more ML#'s separated by commas, spaces, or lines.
- 3. Click View History.

#### To View a Listing's History at List

- 1. At List, click to select one or more listings.
- 2. Click **History** on the action bar.

#### To View a Listing's History at Details

- 1. At Details, navigate to the listing for which you want to see History.
- 2. Click **History** on the action bar.

#### To Hide Original Listing Data from the History Form

- 1. At History, select the **Hide Original Listing Data** checkbox.
- 2. To restore original listing data after hiding it, clear the checkbox.

# **MLS Sold Statistics**

### **About Sold Statistics**

Choose Sold Statistics, from the Listings menu, to generate statistical reports about sales of single family dwellings. When the statistical summary displays, you can access detailed statistics for each municipality, broken down by property type.

- **Most recent sold statistics** Summaries provide current year-to-date and current month-to-date statistical data, through midnight of the previous day.
- **Historical sold statistics** Summaries provide statistical data through a particular end-date (For the year selected, through the last day of the month selected).

Choose an Area and one or more municipalities for which you want to view statistics.

- **Summary Report**: For each municipality, the system shows the number of actives, sold dates, averages, and medians for both month and year.
- **Detail Report**: For a particular municipality, the system shows statistics for actives and sales, breaking down the average, median, minimum, and maximum sales figures for each property type for both month and year.

## **Working with MLS Sold Statistics**

Statistics reported are for single family dwellings.

- **Most Recent Sold Statistics:** Displays the *current year*'s statistics *through the month-to-date*. The current month-to-date figures display separately.
- **Historical sold statistics for:** Displays the *selected year*'s statistics *through the selected month*. The selected month's figures display separately. Note: Provides statistics only for past months.

#### How . . .

#### To Run an MLS Sold Statistics Summary

- 1. Select **Sold Statistics** in the Listings menu.
- 2. To generate **Most recent sold statistics** ), select the option and proceed to step 3.

To generate **Historical sold statistics for**, select the option and, at the dropdown lists, choose a **month** and **year**.

- 3. At **Area**, from the dropdown list, choose one Area.
- 4. At **Municipality**, from the dropdown list, choose one or more Municipalities from the dropdown list. (CTRL+Click to choose more than one.) Note: If you don't choose at least one Municipality, the system generates statistics for all Municipalities in the selected Area.
- 5. Click Submit.

#### To View a Statistical Report and Details

- 1. At the report generated at step 6 above, review summary results.
- 2. For every Property Type, month-to-date and year-to-date values are provided for each column. Print, if desired.

- 3. Double-click the first municipality to view details of its statistics by property type. Month-to-date and year-to-date values are provided for each column. Print, if desired. Use arrows to navigate through additional municipalities, then click **Back** to return to the summary report.
- 4. If desired, click **Revise Criteria** to make changes, in the report type or dates, at the MLS Sold Statistics page.

#### To Print a Statistical Summary or Detail Report

1. At the statistical summary or a Municipality's detail report, click **Print** on the action bar.

# **Custom Column Sets**

### **About Customize Columns**

Customize Columns, available at any results list, allows you to create a new column set from scratch or change an existing one. If you have the required permissions, you can save and share the new or changed set.

At the Customize Columns dialog box, information for each selected column heading displays, and can be changed. You may also use the dialog box to define or change sort order for multiple columns.

- To create a new column set, click Create New and use the Add a Column
  dropdown list to add fields one at a time to the Edit Columns worksheet. Once you
  have added columns assign a label, column width, alignment, data-type format, and
  decimal places for each column. You can also remove columns or rearrange their
  order with the Move Up and Move Down buttons.
- To edit an existing column set, choose the set you want to change from the Column Set dropdown list.

#### Note:

The list of fields available for inclusion in the column set is appropriate for the particular class for which listings have been found. If you create or edit a custom column set for listings found across more than one class, the list of fields available includes *all* fields for *each class*.

### **Customize a Column Set**

Wherever a search results list displays, you can choose the column set format you want. If you want to change or add to a set, you can create your own custom set or edit an existing one in the Customize Columns Editor. You can also make temporary changes to a column set.

The Edit Columns worksheet displays information for each column heading:

Item	Definition
Name (system- assigned)	The column's system-assigned field name, added as you select fields from the Add a Column dropdown list.
Label (user- assigned)	The column heading. Accept or change as desired. It is this label that displays at the search results list.
Width	Maximum column width. Accept or change as desired. Note: The auto-filled width reflects the field's longest value. If you decrease the auto-filled width, field values may be truncated in the column set when displayed in a list.
Alignment	Column justification: Left, Center, and Right. Accept or change Alignment at the dropdown list.
Format	The column data type; for example, Currency, Decimal, Text. The dropdown list displays appropriate choices for the column.
Decimals	Number of decimal places for numeric columns. Accept or change as desired.

#### How . . .

#### To Create a New Column Set

- 1. At any results list, click **Customize** to display the Customize Columns dialog box.
- 2. At the **Customize Columns** dialog, click **Create New**. The worksheet clears so that you can add columns, define column properties, and reorder the columns.
- 3. At the **Add a Column** dropdown list, select each field you want to include as a column in your new column set. Each column and its properties is represented as a row.
- 4. You may accept all system-assigned column properties, or change them as needed by referring to the table above.

- 5. Reorder and remove columns as described below.
- 6. Click **Save** and enter a name. Click **Save** again.

#### To Edit an Existing Column Set

- 1. At any results **List**, open the Columns dropdown list.
- 2. Choose a **column set** from the dropdown list.
- 3. Click **Customize** to display the set.
- 4. Make desired changes then click **Save**.
- 5. At the **Save Column Set** dialog box click **Save**); or to save a new copy of the set click **Save As**, type a unique name, then click **Save**.

#### To Reorder Columns

The order in which you position each column determines its placement (from left to right) at the search results list.

#### • At Edit Columns:

To move a column up, select its checkbox and click **Move Up** as many times as needed.

To move a column down, select its checkbox and click **Move Down** as many times as needed.

#### To Remove a Column From the Set

- 1. At **Edit Columns**, select a column's checkbox.
- 2. Click Remove.

#### To Save a New or Changed Column Set

- 1. At **Edit Columns**, define fields and properties.
- 2. At the **Save Column Set** dialog box click **Save**); or to save a new copy of the set click **Save As**, type a unique name, then click **Save**.
- 3. The system makes the column set available at the **Columns** dropdown list at any search results page.

#### To Use an Unsaved Column Set Temporarily

- 1. At **Edit Columns**, define appropriate fields and properties.
- 2. Click Use Without Saving.
- 3. The system uses your modified set to display the current search results.

#### To Share a Column Set

- 1. At the **Customize Columns** dialog box, open the **Column Set** dropdown list.
- 2. Select a column set.
- 3. Click Share.
- 4. At the Share Column Set dialog, click **My Office** to share with others in your office.
- 5. Click Share.

#### To Rename or Delete a Column Set

- 1. Choose the column set you want to rename or delete from the **Column** dropdown list. You must have permission to do so.
- 2. To rename the set, click **Rename**. To delete the set, click **Delete**.
- 3. When renaming, the **Rename Column Set** dialog box displays with the current name.
- 4. Clear and enter the desired name, click **Rename**, then click **OK** at the confirmation prompt.
- 5. The system reflects the renamed or deleted column set in the **Columns** dropdown list.

#### To Define a Multi-Level Sort for a Column Set

You can define a multi-level sort for the column set by up to three columns. For example, main category *Municipality*, second category *Style*, third category *Price*. In this case, the results are sorted by Municipality, within Municipality by Style, and within Style by Price. In this case, Municipalityis the first column, Style is the second, and Price is the third.

To choose the first column for the sort, choose a column from the Sort By dropdown list. You must also choose a sort order for the column: Ascending (low to high) or Descending (high to low). Choose a second column, if desired, from the newly-revealed Then By dropdown list. Choose a third column, if desired, from the next Then By dropdown list.

- 1. At Multi-Level Sort, select a column from the Sort By dropdown list, then choose Ascending or Descending.
- 2. At Then By, select another column then choose Ascending or Descending.
- 3. Repeat step 2 if desired.
- 4. Click Save.

#### Note:

• It is not necessary to define a multi-level sort for every column set. To temporarily sort by a particular column while viewing search results, click the column heading once to sort in ascending order, then click again to sort in descending order.

### Index

	criteria, 57, 63, 68, 69, 93
A	customizing calendar, 196
add edit listing, 35	_
add fields, 71	D
add listing, 31	data entry, 32
add/edit listing, 30	dates, 33
alerts, 26	dependent fields, 33
amortizing mortages, 203	detail view, 14, 82, 83
archived listings, 62	directions, 86, 95, 106, 138
attachments, 34, 40, 47, 75, 85	download, 17, 153
	drafts, 30, 31
В	driving directions, 14, 15, 86, 95, 106, 138
brokerages, 16	dynamic criteria panel, 63, 93, 104
	-
C	${f E}$
calendar, 186, 187, 188, 190, 192, 194, 198	edit listing, 32, 38
borders, 196	email, 214, 216
borders, 196 customizing, 196	
	email, 214, 216 <b>F</b>
customizing, 196	
customizing, 196 link to Web page, 196	${f F}$
customizing, 196 link to Web page, 196 cart, 84, 123	<b>F</b> favorites, 75, 83
customizing, 196 link to Web page, 196 cart, 84, 123 clone listing, 41	<b>F</b> favorites, 75, 83 favourites, 75, 83, 122
customizing, 196 link to Web page, 196 cart, 84, 123 clone listing, 41 CMAs, 17, 18, 166, 168, 180	<b>F</b> favorites, 75, 83 favourites, 75, 83, 122 fields, 63, 71
customizing, 196 link to Web page, 196 cart, 84, 123 clone listing, 41 CMAs, 17, 18, 166, 168, 180 collaborate, 10	F favorites, 75, 83 favourites, 75, 83, 122 fields, 63, 71 financial calculators, 202, 203, 206, 210
customizing, 196 link to Web page, 196 cart, 84, 123 clone listing, 41 CMAs, 17, 18, 166, 168, 180 collaborate, 10 column sets, 232, 233 contacts, 14, 15, 16, 17, 142, 143, 146, 149,	F favorites, 75, 83 favourites, 75, 83, 122 fields, 63, 71 financial calculators, 202, 203, 206, 210 flex search forms, 70

history, 224, 225	mortgage prequalification, 206
	mortgage qualification, 210
I	mortgages
iLookAbout, 42, 130	amortization, 203
info center, 26	my links, 10
info center 5, 27, 28	my links 26
	my listings, 124
L	my lists
labels, 14, 16, 17, 153	favourite listings, 122
links, 9	listing cart, 123
links at detail view, 26, 86	my listings, 124
list, 14, 75	recent searches, 125
listing cart, 84, 123	recently viewed, 126
listing detail edit form, 35	
listing history, 224, 225	N
listings	navigating, 6, 75, 83, 102
add & edit, 30, 31, 34, 38, 53	new search, 110
clone, 41	new window, 19
download, 17	news, 5, 26, 27
drafts, 30	NOT criteria, 69
searching, 56, 59, 61, 62, 63	not searches, 69, 71
log in and log out, 2	notice pages, 221
LSC, 50	notice pages 220
$\mathbf{M}$	0
map details pop-up, 89, 102	open houses, 10, 11
map location, 40, 49	
map search, 56, 60, 63, 98, 100, 102	P
mapped listings & properties, 49, 75, 88, 89	password, 2, 12
markers, 102	photo library, 42, 130
market areas, 11	photos, 39, 42, 45, 83, 128, 130, 133, 135
members, 16	polygon, 70, 93
menus, 6	popup help for fields, 32
MLS# search, 60, 120	pre-defined forms, 70

pre-defined searches, 59, 118 search type pre-qualify buyer, 206 map, 60, 98, 100, 102 price changes, 50, 53 mls#, 60, 120 price range listing, 33, 53 new, 59, 110 print, 14 pre-defined, 59, 118 profile, 10 saved, 60, 114 prospect match, 60, 158, 160 searches, 60 prospects, 63, 158, 160 searches for listings, 56, 59, 61, 62, 63 prospect search, 60 send e-mail, 12, 214 settings, 10 Q shapes, 70 qualifying mortgages, 210 share quick search forms, 69 saved search, 114 site action bar, 13, 14, 19, 20 R slideshows, 83, 135 radius, 70, 93 sold statistics, 228 recent searches, 125 sort multi level, 235 recently viewed, 126 startup, 2 reports statistics, 228 history, 224, 225 status changes, 50, 52 required fields, 32 system appearance, 11 resources, 9 responsive fields, 33 T results, 14, 57, 74, 75 today's listings, 10, 26, 110 return to criteria, 75 today's listings | Default.MLSLIOnly | [4], rosters, 16, 153 type of search, 56, 59 route listings, 83, 138  $\mathbf{W}$  $\mathbf{S}$ window appearance, 10 save & share searches, 60, 102, 114 search criteria, 57, 68, 69, 102  $\mathbf{Z}$ search forms, 69 search results, 57, 74, 75, 232 zoom, 90, 103